

Superfine Wool Report

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Thursday, 18 February, 2016 (8:26 pm AEST)

Compared to Thursday, 11 February, 2016



we know wool

AWEX Superfine Indicators



2 year charts (North/South average). Blue line = last 12 months.

Regional Indicators (¢/kg clean)

| Region | North | | South | | West | |
|-----------|-------|-------|--------|------|--------|------|
| Indicator | 1,313 | (+4) | 1,266 | (-1) | 1,355 | (-1) |
| 16.5 MPG | 1,583 | (+7) | 1,575n | (-3) | | |
| 17 MPG | 1,578 | (+9) | 1,568 | (+5) | | |
| 17.5 MPG | 1,556 | (-3) | 1,538 | (-3) | | |
| 18 MPG | 1,540 | (+9) | 1,525 | (-1) | | |
| 18.5 MPG | 1,495 | (-7) | 1,488 | (-1) | 1,468n | (+6) |
| 19 MPG | 1,443 | (-11) | 1,441 | (-4) | 1,456 | |
| | | | | | 1,428 | (-8) |

Offering Analysis (19.5 micron & finer)

| Region | Sale ID | Bales | Bales | Passed | AM | VMB% | Best | Average Price (YTD) | |
|------------------------------|---------|---------------|---------------|------------|-------------|-------------|-----------------|---------------------|--------------|
| | | Offered | Sold | In % | % | > 1% | Style & Better% | \$/bale | c/kg clean |
| Northern | S34 | 6,523 | 6,233 | 4.4 | 80.4 | 66.2 | 33.8 | 1,556 | |
| Southern | M34 | 8,777 | 8,052 | 8.3 | 81.2 | 42.0 | 50.7 | 2,415 | |
| Western | F34 | 5,194 | 4,565 | 12.1 | 80.8 | 55.0 | 16.3 | 1,908 | |
| Total | | 20,494 | 18,850 | 8.0 | 80.8 | 53.0 | 36.6 | 1,526 | 1,374 |
| Less than 17.6 micron | | 6,282 | 5,689 | 9.4 | 80.1 | 50.0 | 50.9 | 2,415 | 1,830 |
| 17.6 - 18.5 micron | | 6,666 | 6,107 | 8.4 | 79.9 | 54.8 | 32.1 | 2,018 | 1,581 |
| 18.6 - 19.5 micron | | 7,546 | 7,054 | 6.5 | 82.4 | 53.9 | 28.7 | 1,841 | 1,421 |

AWEX Commentary

The AWEX-Eastern Market Indicator closed the week at 1285 cents, a 1 cent increase on last sale. At 42,612 bales there was almost 5,000 bales more than last week, 93% of which were absorbed by buyers (6.7% passed in). In the Merino Fleec catalogue the movements were both limited, and mixed. The opening day was fairly positive as it continued the rising trend from the previous sale. The increases averaged around the 10-cent mark, but varied between an unchanged result and 20 cents dearer depending on the micron & the selling centre. Thursday was generally a reversal of the first day and prices finished similar to where they had closed the previous week. Notable exceptions were at both the fine and broad edge where there were slight improvements, while some types around 19-microns fell slightly. The better spec types were again in demand, particularly selected lots throughout the superfine ranges which continue to bring large premiums. Merino Skirtings also made only minor movements this week with odd lots showing some improvement. In the Crossbred market the broader microns (30/32) underperformed as buyers focus on the 25 to 28 range, an emerging trend over the past month. The 30 Micron Price Guide (Eastern average) is now at a 12% discount to the 28 MPG - three months ago that measure was less than 4%. Merino Cardings closed 10 to 20 cents higher at this sale. The increases came early in the week before a steady finish on Thursday. Almost 50,000 bales are currently forecast for next week, including a designated Superfine sale in Sydney.

Certified 1PP Lots Offered for Current Season 15-16

| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | <u>Sale</u> | <u>Brand</u> | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | <u>AWEX ID</u> | <u>Broker</u> | <u>Sale</u> <u>Result</u> | <u>Buyer</u> |
|----|--------------------------|-------------------------|-------------|---------------------------|---------------|------------|------------|-------------|----------------|---------------|------------------------------|--------------|
| 1 | | | L33 | GLEN STUART | 15.0 | 0.1 | 49 | 77 | ASF1E. | ROBL | WD | |
| 2 | | | S23 | CSS/MULGOWAN/TRAPROCK | 14.3 | 0.1 | 42 | 80 | ASF1E. | AWNS | WD | |
| 3 | | | S23 | CSS/MULGOWAN/TRAPROCK | 14.3 | 0.1 | 45 | 69 | ASF1E. | AWNS | WD | |
| 4 | | | S22 | OAK HILLS/PYRAMUL/ASWGA/I | 15.1 | 0.1 | 42 | 72 | ASF1E. | AWNS | WD | |
| 5 | | | S22 | OAK HILLS/PYRAMUL/ASWGA/I | 15.3 | 0.1 | 44 | 88 | ASF1E. | AWNS | WD | |
| 6 | | | S22 | OAK HILLS/PYRAMUL/ASWGA/I | 15.9 | 0.1 | 42 | 87 | ASF1E. | AWNS | WD | |
| 7 | | | S21 | G-P/GLENBURNIE | 16.4 | 0.1 | 58 | 82 | ASF1E. | AWNS | WD | |
| 8 | | | S19 | CSS/MULGOWAN/TRAPROCK | 15.3 | 0.5 | 44 | 79 | ASF1E. | AWNS | WD | |
| 9 | | | M18 | KINGSTON/TASMANIA/ASWGA | 15.1 | 0.1 | 40 | 70 | ASF1E. | AWNS | WD | |
| 10 | | | S18 | RON/NEW ENGLAND/WALCHA | 16.0 | 0.4 | 49 | 78 | ASF1E. | AWNS | WD | |
| 11 | | | S17 | CSS/MULGOWAN/TRAPROCK | 15.1 | 0.6 | 41 | 71 | ASF1E. | AWNS | WD | |
| 12 | | | S17 | OAK HILLS/PYRAMUL/ASWGA/I | 15.9 | 0.1 | 44 | 82 | ASF1E. | AWNS | WD | |
| 13 | | | S17 | OAK HILLS/PYRAMUL/ASWGA/I | 16.4 | 0.1 | 44 | 79 | ASF1E. | AWNS | WD | |
| 14 | | | S16 | WARRANE/NE | 15.1 | 0.3 | 46 | 80 | ASF1E. | LMKS | WD | |
| 15 | | | S15 | CSS/MULGOWAN/TRAPROCK | 15.2 | 0.2 | 50 | 72 | ASF1E. | AWNS | WD | |
| 16 | 3,595 | 4,400 | S09 | LLANCAUT/WALLANGARRA | 15.9 | 0.2 | 58 | 79 | ASF1E. | LMKS | S | NENM |
| 17 | 3,945 | 5,150 | S09 | CM/KELVIN VALE/NEW ENG | 15.4 | 0.3 | 49 | 78 | ASF1E. | AWNS | S | NENM |
| 18 | 3,666 | 4,700 | S06 | RYWUNG/NEW ENGLAND | 15.7 | 0.3 | 52 | 87 | ASF1E. | AWNS | S | NENM |
| 19 | 3,535 | 4,550 | S06 | RYWUNG/NEW ENGLAND | 15.8 | 0.4 | 56 | 86 | ASF1E. | AWNS | S | NENM |
| 20 | | | M02 | GLENARA/M | 14.7 | 0.1 | 50 | 77 | ASF1E. | FLRME | WD | |

Major Auction Buyers by Micron Range for Current Sale Week

| | <u>Buyer</u> | <u>Bales</u> |
|-------------------------------|---------------------------|--------------|
| 15.0 microns and finer | Lempriere (Aust) | 50 |
| | Schneider (Nz) | 34 |
| | G Schneider (Aust) | 27 |
| 15.1 - 16.5 micron | Techwool Trading | 194 |
| | Australian Merino Exports | 187 |
| | Fox & Lillie | 177 |
| 16.6 - 18.5 micron | Tianyu Wool | 1516 |
| | Australian Merino Exports | 992 |
| | Lempriere (Aust) | 911 |

Top 5 Australian Auction Prices for Sale Week (Sold Only)

| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | <u>Sale</u> | <u>Brand</u> | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | <u>AWEX ID</u> | <u>Broker</u> | <u>Buyer</u> |
|---|--------------------------|-------------------------|-------------|----------------|---------------|------------|------------|-------------|----------------|---------------|--------------|
| 1 | 1,525 | 1,943 | S34 | WARRANE/NE | 15.3 | 0.3 | 46 | 79 | ASF3E. | LMKN | GSAS |
| 2 | 1,471 | 1,836 | S34 | WARRANE/NE | 15.3 | 0.3 | 41 | 80 | ASF4E. | LMKN | NENM |
| 3 | 1,421 | 1,792 | S34 | URANDANGIE | 15.1 | 0.4 | 47 | 77 | MWF4E. | WGMS | NENM |
| 4 | 1,409 | 1,694 | S34 | PCP/CARINYA/NE | 17.4 | 0.3 | 51 | 84 | ASF4E. | LMKN | NENM |
| 5 | 1,392 | 1,710 | S34 | PCP/CARINYA/NE | 16.5 | 0.5 | 53 | 81 | MF4E.M | LMKN | GSAS |

Top 5 Auction Prices for Season 15-16

| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | <u>Sale</u> | <u>Brand</u> | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | <u>AWEX ID</u> | <u>Broker</u> | <u>Buyer</u> |
|---|--------------------------|-------------------------|-------------|------------------------|---------------|------------|------------|-------------|----------------|---------------|--------------|
| 1 | 3,945 | 5,150 | S09 | CM/KELVIN VALE/NEW ENG | 15.4 | 0.3 | 49 | 78 | ASF1E. | AWNS | NENM |
| 2 | 3,666 | 4,700 | S06 | RYWUNG/NEW ENGLAND | 15.7 | 0.3 | 52 | 87 | ASF1E. | AWNS | NENM |
| 3 | 3,595 | 4,400 | S09 | LLANCAUT/WALLANGARRA | 15.9 | 0.2 | 58 | 79 | ASF1E. | LMKS | NENM |
| 4 | 3,535 | 4,550 | S06 | RYWUNG/NEW ENGLAND | 15.8 | 0.4 | 56 | 86 | ASF1E. | AWNS | NENM |
| 5 | 3,380 | 4,501 | S16 | YALGOO/NE | 13.9 | 0.9 | 46 | 76 | MWF4E. | EPWN | GSAS |

Finest Micron Sold for Season 15-16

| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | <u>Sale</u> | <u>Brand</u> | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | <u>AWEX ID</u> | <u>Broker</u> | <u>Buyer</u> |
|---|--------------------------|-------------------------|-------------|--------------|---------------|------------|------------|-------------|----------------|---------------|--------------|
| 1 | 1,350 | 2,077 | M24 | BEN OHAU | 12.5 | 0.1 | 25 | 79 | MF4E.F1 | NZMZC | TMCM |
| 2 | 900 | 1,582 | M24 | BEN OHAU | 12.5 | 0.7 | 31 | 67 | MF5E.BF1 | NZMZC | MODM |
| 3 | 1,350 | 2,027 | M24 | BEN OHAU | 12.6 | 0.1 | 18 | 78 | MF4E.M | NZMZC | TMCM |
| 4 | 1,250 | 1,956 | M24 | VISULEA | 12.7 | 0.1 | 23 | 68 | MWF5E. | NZMZC | TMCM |
| 5 | 1,220 | 1,874 | M24 | VISULEA | 12.8 | 0.0 | 22 | 65 | MWF4E. | NZMZC | MODM |

Superfine Point of Micron (ASF4/MF4)

| Micron | Strength (Nkt) | | | |
|-------------|----------------|------|------|------|
| | 40 | 35 | 28 | 21 |
| 13.5 | | 2190 | | |
| 14.2 | | 1799 | | |
| 14.4 | 1825 | | | |
| 14.6 | | | | 1547 |
| 14.9 | 1728 | | 1514 | |
| 15.2 | 1610 | 1492 | | |
| 15.3 | 1836 | | 1514 | |
| 15.6 | | | 1505 | |
| 15.7 | | 1534 | | |
| 15.8 | 1696 | 1447 | | |
| 15.9 | | 1559 | | |
| 16.0 | 2053 | | 1513 | 1444 |
| 16.1 | 1681 | 1484 | | |
| 16.2 | 1672 | 1542 | | 1442 |
| 16.3 | 1682 | 1638 | 1437 | |
| 16.4 | | 1532 | 1494 | |
| 16.5 | 1663 | 1532 | | 1443 |
| 16.6 | 1563 | 1547 | 1434 | |
| 16.7 | 1530 | | 1435 | |
| 16.8 | 1836 | 1489 | | |
| 16.9 | 1613 | 1527 | 1462 | |
| 17.0 | 1554 | | | |
| 17.1 | 1613 | 1568 | 1492 | |
| 17.2 | | | | |
| 17.3 | 1579 | 1449 | | 1429 |
| 17.4 | 1597 | 1553 | | |
| 17.5 | | 1476 | | |
| 17.6 | 1638 | 1461 | 1454 | |
| 17.7 | | | 1419 | 1404 |
| 17.8 | 1562 | | 1420 | 1419 |
| 17.9 | 1590 | 1504 | 1464 | |
| 18.0 | 1552 | 1452 | | |
| 18.1 | 1642 | 1519 | 1456 | |
| 18.2 | 1578 | 1495 | 1464 | |
| 18.3 | 1488 | 1478 | | |
| 18.5 | | | | |

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