

Wool Market Movements

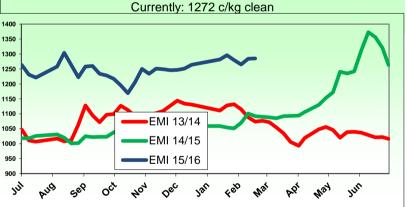
## LANDMARK

## Friday, 26 February 201

- The Australian wool market suffered a set-back this week, as a relatively large offering and subdued demand combined to push prices lower on both days of sales in all three selling centres. The EMI closed at 1268 Ac/kg, down by 17 cents. The WMI fell by 31 cents to 1324 c/kg. The A\$ was 0.08 US cents higher against the US\$ closing at 71.75 UScents. The EMI therefore fell by a smaller amount in US\$ than in A\$, down by 11 USc to 910 USc/kg. There were 46,943 bales offered for the week, 3000 bales lower than rostered. The pass in rate increased as a result of the decline in prices, to 12.3%.
- This week was the last designated superfine sale for the season in Sydney. The market opened on Wednesday with declines almost across the board. The one exception was for ultra-fine wool, with the 16.5 micron price guide lifting by 5c. Other Merino wools fell, with the largest losses for 18-19.5 micron. Crossbred wools also fell, mainly at the broad end, while Oddments prices slid by up to 15c. Prices steadied on Thursday. Fine Merino wool prices were firm, while medium and broader Merino wool prices eased. Crossbred wool prices lifted 5-10 cents. Locks and crutchings bounced back, regaining Wednesday's losses.
- Melbourne's sale opened on Wednesday with softer buyer interest reflected in a decline in prices for all Merino fleece types and some Crossbred wools. 18 micron was hardest hit, falling by 25c. Prices for other microns were patchy.
  Crossbred wool mostly fell, although the 28 micron price was firm. Oddments also performed better and were unchanged on last week's close. The market weakened again on Thursday, with Merino wool prices falling further, particularly at the fine end. Crossbred prices were mostly unchanged, as were Oddments.
- As with other centres, Fremantle recorded marked declines on Wednesday. Finer Merino fleece prices fell by between 10 to 20 cents and the medium Merino wools were slightly down. Locks and crutchings also fell, by 5-10 cents. The declines continued on Thursday, with falls of up to 20 cents for Merino fleece wools, with the largest falls at the finer end. Locks and crutchings were unchanged.

6 February 2016 AWEX WEEKLY WOOL PRICES													
	AWEX	WEEK	LY WOO	L PRIC	ES								
Regional		Wkly		Wkly	Wkly								
Indicator	North	Chg	South	Chg	West	Chg							
c/kg clean	1295	-18	1249	-17	1324	-31							
MICRON PRICE GUIDES													
16.5	1586	+3	1564n	-11	-	-							
17	1575	-3	1541n	-27	-	-							
17.5	1544	-12	1511	-27	1457n	-							
18	1508	-32	1485	-40	1433n	-35							
18.5	1471	-24	1457	-31	1418	-38							
19	1421	-22	1411	-30	1397	-31							
19.5	1395	-23	1393	-13	1377	-30							
20	1378	-28	1378	-21	1375	-26							
21	1378	-24	1372	-23	1362	-21							
22	1369n	-19	1370	-20	1352n	-29							
23	-	-	1368n	-8	-	-							
24	-	-	-	-	-	-							
25	1070n	+10	1075n	+4	-	-							
26	974n	-2	958n	-13	-	-							
28	830	-8	824	-4	-	-							
30	719	-11	703	-23	-	-							
32	619n	-11	614	-14	-	-							
MC	1108	+1	1129n	-2	1098n	-6							

## AWEX EMI 2013/14 & 2014/15 Season v's Current



Upcoming Auction Volumes

07 02 40

11-02-16

20 02 46

	continueu on					29-02-16	07-03-16	14-03-16	
for Merino fleece wools, with the largest falls at the finer end. Locks and crutchings were unchanged.					Northern	S36	S37	S38	
end. Lock	s and crutchir	igs were unch	langed.		Sydney	10,600	10,300	10,700	
Т	HIS WEEK'	S SALES S	TATISTIC	S	Southern	M36	M37	M38	
Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate	Melbourne	22,660	22,598	21,900	
Northern	11,800	12,539	11,823	5.7%	Western	F36	F37	F38	
Southern Western	21,600 9,200	23,008 11,396	19,805 9,549	13.9% 16.2%	Fremantle	9,371	9,100	8,900	
TOTAL	42,600	46,943	41,177	12.3%	Total	42,631	41,998	41,500	

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Contact David Brook on 1800 629 396.

26 Feb 2016

## Landmark Wool Report

LANDMARK

EMI 1272 NMI 1297 SMI 1255 WMI 1341 Average Nth-Sth MPG's as reported on 24 Feb 2016

AWEX		ly Easte	ern Mar								om 06-	Jul-0	4 to 24-F	eb-16	
Quote Comparisons Last Quote Last Week 1285 (+13) 1288 (+16) Current 1272						1. 1. 1. 1. 1.									
						<del>ast Year</del> 88 (-184)	Jul-04	Jul-05 - Jan-06 - Jul-06 - Jul-07 -	Jul-07 - Jul-07 - Jan-08 - Jan	Jul-08 Jan-09 Jul-09	Jan-10 - Jul-10 - 1 - 12 -	Jan-11 - Jul-11 - Jan-12 -	Jul-12 - Jan-13 - Jul-13 -	Jul-14 - Jan-15 -	0.950 0.900 0.850 0.850 0.750 0.750 0.700 0.650 0.600
Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1272	1575.5	1567	1536.5	1506.5	1471	1423	1399.5	1387	1381	1373	1369	1060	828	0.718
10 year Average This time last	957	1575	1402	1397	1277	1219	1153	1095	1043	1007	978	952	777	561	0.860
year	1088	1341	1327	1314	1296	1256	1201	1174	1163	1162	1158	1149	994	814	0.784
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1467	1389	1219	976	1.090
10 year Low %Reported	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
above current Diff b/w High &	6%	28%	15%	17%	13%	11%	11%	9%	5%	3%	2%	1%	6%	7%	90%
Current Diff b/w Ave &	164	1105	930	802	667	473	350	275	202	146	94	20	159	148	0.372
Current	315	0	165	140	229	252	270	304	344	374	395	417	283	267	-0.142
05%	4005	0540	0044	0454		ercentil			4007	4050	4000	4005	1000	000	4 050
95% 90%	<b>1285</b> 1239	2510 1922	2214 1689	2151 1640	1835 1531	1682 1481	1567 1431	<b>1450</b> 1395	1387 1346	1352 1316	1320 1280	1285 1240	1322 1270	839 722	1.050 1.035
80%	1123	1670	1502	1512	1423	1359	1312	1281	1245	1232	1200	1175	1149	665	0.985
75%	1092	1584	1465	1476	1387	1320	1274	1237	1207	1188	1170	1141	1115	649	0.946
60%	1007	1515	1376	1370	1283	1245	1192	1148	1113	1083	1058	1036	1033	569	0.900
50%	940	1478	1327	1319	1241	1189	1130	1085	1035	983	942	910	968	490	0.860
<b>40%</b>	883	1441	1277	1284	1185	1141	1082	996	937	914	897	870	912	478	0.790
25%	775	1394	1236	1229	1104	1045	977	914	842	784	762	737	793	464	0.760
10%	727	1314	1168	1178	1013	985	921	857	794	741	714	694	743	445	0.717
Date	MPG	17	17.5	18	18.5	e Basis 19	19.5	20	21	22	23	28			
Mar-2016	I III U	1546	1516	1486	1450	1402	1383	1370	1360	1340	1280	739	All prices	on this	sheet are
Apr-2016		1536	1506	1476	1440	1392	1373	1360	1350	1330	1270	729			ean. Basis
May-2016		1516	1486	1456	1420	1372	1353	1340	1330	1310	1250	709	Contract	pric	
Jun-2016		1506	1476	1446	1410	1 <b>362</b>	1343	1330	1 <b>32</b> 0	1300	1240	699			The levels
Jul-2016		1496	1466	1436	1400	1352	1333	1320	1310	1 <b>29</b> 0	1230	689			use purely
Aug-2016		1491	1461	1431	1395	1347	1328	1315	1305	1285	1225	684	as a g		For more
Sep-2016		1486	1456	<b>1426</b>	1390	1342	1323	1310	1300	1280	1220	679	informatio		regarding
Oct-2016 Nov-2016		1481 1476	1451 1446	1421 1416	1385 1380	1337 1332	1318 1313	1305 1300	1295 1290	1275 1270	1215 1210	674 669	forward		ts or to or Targe
Dec-2016		1470	1440	1410	1375	1327	1308	1295	1290	12/0	1205	664			your loca
Jan-2017		1461	1431	1401	1365	1317	1298	1235	1275	1255	1195	654			nanager, o
Feb-2017		1451	1421	1391	1355	1307	1288	1275	1265	1245	1185	644	-	andmar	
		1451	1421	1391	1355	1307	1288	1275	1265	1245	1185	644	Managem		
Mar-2017							1								
Mar-2017 Apr-2017		1451	1421	1391	1355	1307	1288	1275	<b>1265</b>	1245	1185	644	629 396.		