

Wool Weekly

LANDMARK

Friday, 12 February 2016

Wool Market Movements

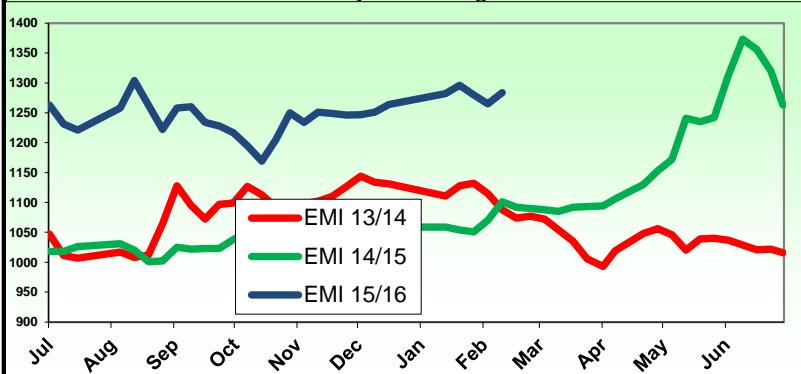
- The Australian wool market rebounded this week with prices for Merino fleece wool lifting sharply. A fall in the A\$ against the US\$ and a smaller than expected offering helped boost prices. The week started on a strong note at the Launceston sale on Tuesday. On Wednesday, prices in Sydney and Fremantle lifted in line with Tuesday's close, before further gains in all three selling centres on Thursday. Both the EMI and WMI regained all of last week's losses and more. The EMI closed at 1284 Ac/kg, up 19 cents., while the WMI lifted by 28c to close at 1356 c/kg. The A\$ eased against the US\$ to 71.08 USc, down by 0.78c. The increase in the EMI in US\$ was therefore more modest than in A\$, up by 4USc to 913 USc/kg. A total of 37,844 bales were offered with 6.8% passed-in.
- The first day of sales this week was a designated Launceston sale in Melbourne on Tuesday, which saw strong demand for the good selection of slysh 16 micron to 19 micron wool on offer. Prices for this wool lifted by 11c to 18c. There was limited offerings of other microns. Locks and crutchings eased by 10c-20c. Wednesday's sale in Melbourne saw a wider selection of broader Merino wool, which attracted good interest and prices lifted. Crossbred wool and Oddments were a little cheaper. The Melbourne sale finished on a strong note on Thursday, with solid gains for Merino wool across all microns. Crossbred wool also lifted, but locks and crutchings eased a little more.
- The first day of the sale in Sydney on Wednesday attracted strong buying interest. Fine Merino fleece prices lifted by between 16c and 32c, while broader Merino wool increased by 6c-12c. Finer Crossbred wools did well, but broader Crossbred prices slid. Oddments fell by 14c. On Thursday buyers turned their interest to the broader Merino wools, with gains of 20c-25c while prices for finer Merino wool were firm. Prices for Crossbred wool and Oddments were steady.
- Competition from buyers pushed the prices for all Merino fleece wools higher on Wednesday, with the most gains seen for wool broader than 19.5 micron. Good style wools with higher N/kt gained in excess of 30c. Demand for locks and crutchings waned and prices fell by up to 30c. The strong demand for fleece wools continued on Thursday, with gains of between 10c-25c. Prices for locks fell further, down by as much as 15c, while crutchings were unchanged.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1309	+20	1267	+18	1356	+28
MICRON PRICE GUIDES						
16.5	1576	+17	1578n	+34	-	-
17	1569	+16	1563n	+27	-	-
17.5	1559	+32	1541	+33	1503n	+40
18	1531	+19	1526	+32	1462n	+19
18.5	1502	+25	1489	+17	1456	+29
19	1454	+42	1445	+34	1436	+34
19.5	1417	+35	1417	+33	1407	+25
20	1406	+33	1404	+30	1396	+29
21	1401	+33	1395	+22	1391	+29
22	1386n	+27	1389n	+26	1387n	+30
23	1368n	+36	1371n	+28	-	-
24	-	-	-	-	-	-
25	1063n	+12	1065n	-3	-	-
26	972n	+10	967n	-3	-	-
28	831	+5	839	+12	-	-
30	743	-3	739n	-5	-	-
32	640n	-6	-	-	-	-
MC	1094	-12	1113	-14	1078n	-33

AWEX EMI 2013/14 & 2014/15 Season v's Current

Currently: 1284 c/kg clean



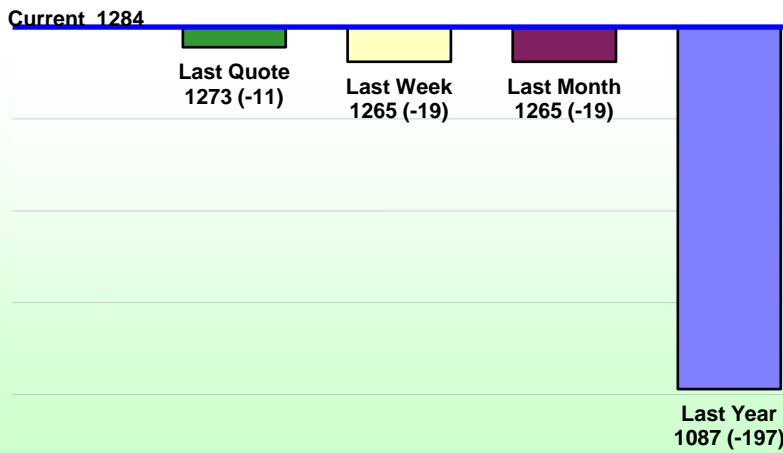
Upcoming Auction Volumes

	15/02/2016	22/02/2016	29/02/2016
Northern	S34	S35	S36
Sydney	11,928	12,550	10,900
Southern	M34	M35	M36
Melbourne	20,887	21,150	22,306
Western	F34	F35	F36
Fremantle	9,353	8,950	9,400
Total	42,168	42,650	42,606

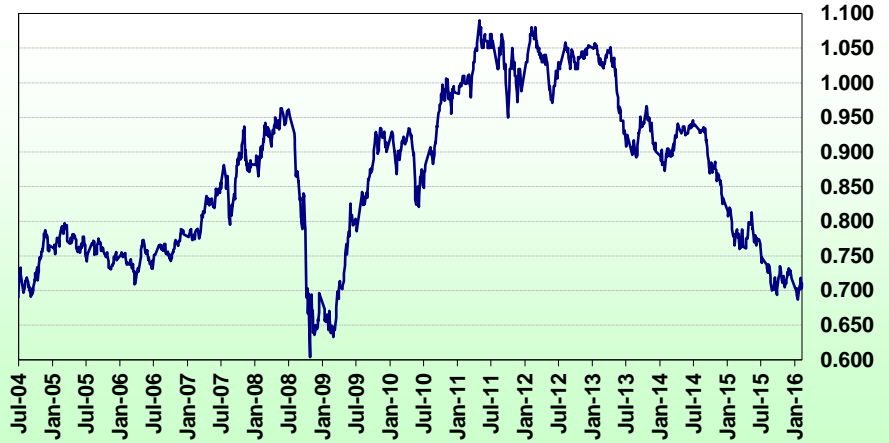
THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,100	9,027	8,675	3.9%
Southern	27,150	20,577	18,890	8.2%
Western	8,700	8,240	7,695	6.6%
TOTAL	45,950	37,844	35,260	6.8%

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 11-Feb-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1284	1577	1566	1550	1528.5	1495.5	1449.5	1417	1405	1398	1388	1370	1064	835	0.711
10 year Average	956	1575	1402	1396	1276	1218	1153	1094	1042	1006	977	951	776	561	0.861
This time last year	1092	1361	1345	1332	1317	1278	1214	1185	1170	1164	1163	1152	960	806	0.765
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1467	1389	1219	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	5%	27%	14%	15%	10%	8%	9%	7%	3%	2%	1%	0%	5%	6%	92%
Diff b/w High & Current	152	1103	931	789	645	449	323	257	184	129	79	19	155	141	0.379
Diff b/w Ave & Current	328	2	164	154	252	278	297	323	363	392	410	419	288	274	-0.150

Percentile Bands

95%	1285	2516	2218	2157	1835	1682	1568	1451	1386	1351	1319	1283	1322	840	1.050
90%	1237	1923	1689	1641	1530	1480	1430	1394	1345	1316	1278	1238	1269	717	1.035
80%	1121	1670	1501	1507	1422	1356	1311	1280	1244	1231	1205	1173	1146	664	0.986
75%	1091	1585	1464	1475	1386	1320	1274	1236	1206	1187	1165	1141	1114	648	0.947
60%	1007	1515	1376	1370	1282	1244	1192	1148	1113	1083	1056	1036	1033	567	0.901
50%	940	1478	1327	1318	1240	1189	1130	1085	1034	983	942	908	967	490	0.860
40%	882	1440	1277	1283	1185	1140	1081	995	937	914	895	870	912	478	0.793
25%	775	1394	1235	1229	1103	1045	977	914	842	784	762	736	793	464	0.761
10%	727	1314	1168	1178	1013	985	921	857	794	741	714	694	743	445	0.717

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Feb-2016		1518	1502	1481	1448	1402	1372	1360	1350	1330	1270	736
Mar-2016		1508	1492	1471	1438	1392	1362	1350	1340	1320	1260	726
Apr-2016		1488	1472	1451	1418	1372	1342	1330	1320	1300	1240	706
May-2016		1478	1462	1441	1408	1362	1332	1320	1310	1290	1230	696
Jun-2016		1468	1452	1431	1398	1352	1322	1310	1300	1280	1220	686
Jul-2016		1463	1447	1426	1393	1347	1317	1305	1295	1275	1215	681
Aug-2016		1458	1442	1421	1388	1342	1312	1300	1290	1270	1210	676
Sep-2016		1453	1437	1416	1383	1337	1307	1295	1285	1265	1205	671
Oct-2016		1448	1432	1411	1378	1332	1302	1290	1280	1260	1200	666
Nov-2016		1443	1427	1406	1373	1327	1297	1285	1275	1255	1195	661
Dec-2016		1433	1417	1396	1363	1317	1287	1275	1265	1245	1185	651
Jan-2017		1423	1407	1386	1353	1307	1277	1265	1255	1235	1175	641
Feb-2017		1423	1407	1386	1353	1307	1277	1265	1255	1235	1175	641
Mar-2017		1423	1407	1386	1353	1307	1277	1265	1255	1235	1175	641
Apr-2017		1423	1407	1386	1353	1307	1277	1265	1255	1235	1175	641

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.