

Wool Weekly

LANDMARK

Friday, 10 June 2016

Wool Market Movements

- An unexpected jump in the A\$ early in the week sent wool prices tumbling in spite of a small offering. Pass-in rates lifted as a result. The A\$ lifted by over 2 UScents to 74.7 UScents, the highest level in 5 weeks. In response, prices fell across the board in both Sydney and Melbourne, with the most significant falls for wool between 18 and 19.5 micron. There were no sales in Fremantle. The EMI fell by 26 Acents to 1270 Ac/kg, but the strong rise in the A\$ meant that in US\$ terms the EMI rose by 9 cents to 948 USc/kg. There were 27,231 bales offered for the week and the pass-in rate increased to 13%.
- Sydney's two-day sale opened on Wednesday to the news that the A\$ had lifted by more than 2 UScents overnight. Prices dropped sharply across all microns, with the largest absolute falls of up to 45 cents being recorded for Merino wool 19.5 microns and finer. The smaller offering of 20 micron and broader Merino wool saw prices slide by less, down 20 cents. Crossbred wool prices fell by 20 to 25 cents. Locks, Crutchings and Stains all fell by 20 cents. Thursday's sale saw prices steady for fine Merino wool and for Crossbred wool as the market found a new, lower level. Broader Merino wool fell back by up to 10 cents. Locks and Stains eased further while Crutchings were firm.
- Melbourne hosted a two-day sale this week. As in Sydney, the higher A\$ sapped buyer confidence on Wednesday. Merino prices were 20 to 30 cents cheaper, with the larger falls seen for finer types. Broader Merino wools were in lower supply and prices declined by 10 cents. Crossbred wool prices also fell back by 10 cents. Prices for Locks and Crutchings fell by 10 to 15 cents. The price falls continued on Thursday, notably for wool in the 18 to 19 micron range which fell by 20 cents. The lower spec types were most affected. Well specc'd finer types did best. The limited offering of Crossbred wool saw prices fall by 15-20 cents. Prices for Locks and Crutchings slid by 5 to 10 cents.
- There were no sales in Fremantle this week.

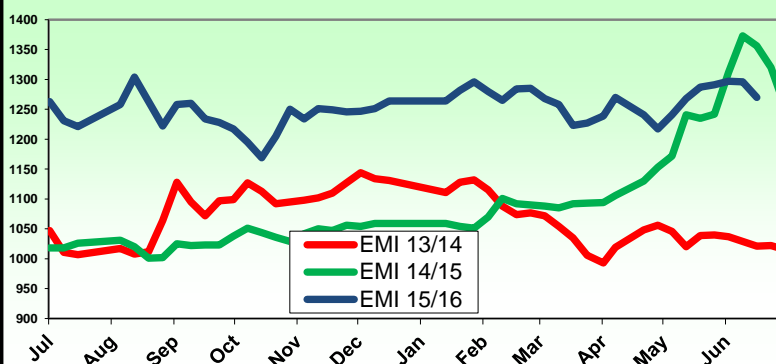
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1292	-31	1255	-23	-	-

MICRON PRICE GUIDES						
16.5	1541n	-36	1522n	-31	-	-
17	1532	-42	1512	-38	-	-
17.5	1530	-39	1511	-36	-	-
18	1507	-46	1487	-44	-	-
18.5	1486	-40	1468	-41	-	-
19	1465	-41	1451	-41	-	-
19.5	1434	-43	1436	-33	-	-
20	1405	-31	1403	-33	-	-
21	1377	-27	1374	-32	-	-
22	1365n	-21	1370	-15	-	-
23	-	-	1355n	-18	-	-
24	-	-	-	-	-	-
25	-	-	-	-	-	-
26	-	-	1070n	-26	-	-
28	793n	-28	781	-28	-	-
30	705n	-10	699	-25	-	-
32	580n	-19	580n	-	-	-
MC	1087	-24	1093	-18	-	-

AWEX EMI 2013/14 & 2014/15 Season v's Current

Currently: 1270 c/kg clean



Upcoming Auction Volumes

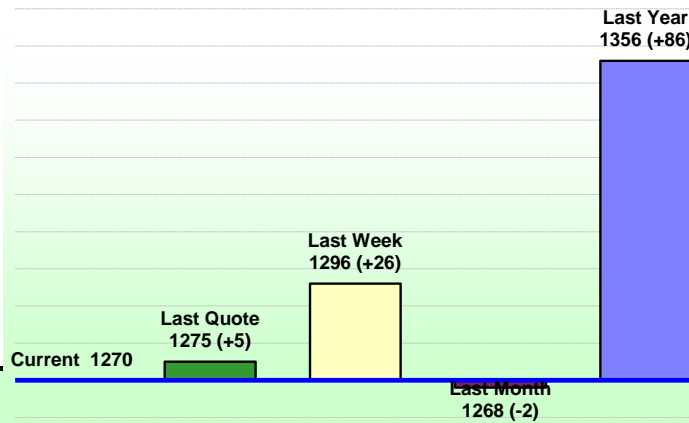
	13-06-16	20-06-16	27-06-16
Northern	S51	S52	S53
Sydney	10,016	9,139	11,750
Southern	M51	M52	M53
Melbourne	18,676	14,773	17,400
Western	F51	F52	F53
Fremantle	6,019	No Sale	6,400
Total	34,711	23,912	35,550

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	9,435	12,134	10,714	11.7%
Southern	16,134	15,097	12,975	14.1%
Western	0	0	0	0.0%
TOTAL	25,569	27,231	23,689	13.0%

Average Nth-Sth MPG's as reported on 9 Jun 2016

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 09-Jun-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1270	1531.5	1522	1520.5	1497	1477	1458	1435	1404	1376	1368	1355	1190	787	0.747
10 year Average	964	1575	1405	1400	1282	1224	1160	1102	1051	1015	987	960	785	567	0.858
This time last year	1356	1653	1623	1600	1578	1551	1520	1496	1480	1468	1424	1388	1176	973	0.776
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1467	1389	1219	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	7%	37%	19%	20%	14%	11%	9%	7%	4%	5%	4%	2%	0%	10%	81%
Diff b/w High & Current	166	1149	975	818	677	467	315	239	185	151	99	34	29	189	0.343
Diff b/w Ave & Current	306	-43	117	120	215	253	298	333	353	361	381	395	405	220	-0.111

Percentile Bands

95%	1289	2483	2194	2118	1831	1674	1565	1457	1395	1371	1345	1313	1323	839	1.050
90%	1245	1913	1687	1630	1537	1485	1447	1400	1361	1326	1295	1265	1279	785	1.033
80%	1138	1670	1509	1519	1442	1393	1330	1296	1258	1240	1219	1187	1170	671	0.984
75%	1101	1582	1484	1482	1402	1330	1288	1254	1221	1206	1186	1153	1126	653	0.944
60%	1017	1518	1380	1385	1293	1251	1198	1154	1123	1098	1078	1052	1037	582	0.898
50%	947	1483	1332	1323	1246	1193	1136	1094	1042	989	946	915	976	492	0.850
40%	889	1446	1280	1289	1190	1143	1084	1002	943	921	902	877	918	479	0.787
25%	778	1396	1236	1231	1108	1049	985	916	844	787	764	740	796	464	0.758
10%	727	1314	1168	1179	1015	985	924	858	796	743	714	695	743	445	0.717

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Jun-2016		1493	1485	1463	1442	1423	1400	1369	1340	1320	1260	692	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Jul-2016		1483	1475	1453	1432	1413	1390	1359	1330	1310	1250	682	
Aug-2016		1463	1455	1433	1412	1393	1370	1339	1310	1290	1230	662	
Sep-2016		1453	1445	1423	1402	1383	1360	1329	1300	1280	1220	652	
Oct-2016		1443	1435	1413	1392	1373	1350	1319	1290	1270	1210	642	
Nov-2016		1438	1430	1408	1387	1368	1345	1314	1285	1265	1205	637	
Dec-2016		1433	1425	1403	1382	1363	1340	1309	1280	1260	1200	632	
Jan-2017		1428	1420	1398	1377	1358	1335	1304	1275	1255	1195	627	
Feb-2017		1423	1415	1393	1372	1353	1330	1299	1270	1250	1190	622	
Mar-2017		1418	1410	1388	1367	1348	1325	1294	1265	1245	1185	617	
Apr-2017		1408	1400	1378	1357	1338	1315	1284	1255	1235	1175	607	
May-2017		1398	1390	1368	1347	1328	1305	1274	1245	1225	1165	597	
Jun-2017		1398	1390	1368	1347	1328	1305	1274	1245	1225	1165	597	
Jul-2017		1398	1390	1368	1347	1328	1305	1274	1245	1225	1165	597	
Aug-2017		1398	1390	1368	1347	1328	1305	1274	1245	1225	1165	597	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.