

Wool Market Movements

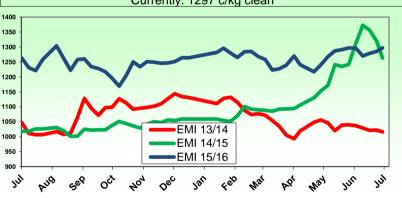
LANDMARK

Friday,

- A solid lift in the Australian wool prices this week, with the market shrugging off the global turmoil caused by the shock Brexit vote result in the UK last Friday. Prices increased for all Merino wools, but were weak for Crossbreds. The most significant weekly price gains were seen for the limited supplies of Merino wool between 19.5 and 22 microns. Over the week, the EMI rose by 12 cents to close the season at 1297 c/kg. With the A\$ almost a US cent weaker at 74.4 UScents, the EMI slid by 2 UScents to 965 USc/kg. There was a small offering of 28,865 bales and the pass-in rate lifted to 7.2%.
- The two-day sale in Sydney started on Wednesday with good buyer interest for Merino wool. 19 micron and broader wool lifted by 10 to 15 cents while finer Merino wool lifted by 5 to 10 cents. Prices fell by up to 5 cents for the small offering of Crossbred wool. Locks and Crutchings were 5 to 10 cents higher. Thursday saw Merino wool prices continue to gain ground, with fine microns 5 to 10 cents dearer and prices for 20 micron and broader lifting by 15 cents. Crossbred wool prices were largely unchanged. Oddments were fully firm.
- The Melburne sale opened strongly on Wednesday for Merino wool, with a Launceston offering leading the way. Prices for 20 to 23 micron wool gained 10 to 15 cents and finer microns lifted by 5 to 10 cents. Crossbred wool prices were mixed. Locks and Crutchings were unchanged. The Thursday sale saw further gains of 10 cents for 19 to 22 micron wool while prices for finer wools were firm to slightly dearer. Fine Crossbred wool continued to find support but broader types eased back. Locks and Crutchings were unchanged.
- Sales in Fremantle resumed this week, with prices playing catch-up after a week's break. Prices for 20 to 22 micron wool gained the most on Wednesday, up by 30-40 cents, with finer microns 5-15 cents dearer. Oddm wool g mediu rising k

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	AWEX	WEEK	LY WOO	L PRIC	ES								
Regional		Wkly		Wkly		Wkly							
Indicator	North	Chg	South	Chg	West	Chg							
c/kg clean	1317	+14	1283	+11	1393	+31							
MICRON PRICE GUIDES													
16.5	1554n	+8	1535n	+4	-	-							
17	1548	+16	1527n	+2	-	-							
17.5	1543	+13	1526	+12	-	-							
18	1516	+11	1512	+11	1508n	+20							
18.5	1496	+7	1489	+4	1489	+10							
19	1481	+10	1478	+11	1478	+10							
19.5	1472	+19	1470	+18	1469	+20							
20	1462	+27	1458	+15	1463	+48							
21	1449	+26	1444	+20	1446	+53							
22	1428n	+26	1431n	+19	1426	+43							
23	-	-	-	-	-	-							
24	-	-	-	-	-	-							
25	-	-	1201n	-	-	-							
26	-	-	1104n	+13	-	-							
28	779n	-5	774	-4	-	-							
30	678n	-8	669n	-21	-	-							
32	-	-	-	-	-	-							
MC	1084	+5	1076n	+1	1091n	-2							





Uncoming Auction Volumes

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	ts eased back					04-07-16	11-07-16	18-07-16					
-	ned more gro		•			S01	S02	S03					
	microns lifting 5 cents. Oddr				Sydney	13,716	12,110	Recess					
THIS WEEK'S SALES STATISTICS					Southern	M01	M02	M03					
Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate	Melbourne	15,824	18,205	Recess					
Northern	11,750	9,618	9,083	5.6%	Western	F01	F02	F03					
Southern	17,400	13,654	12,713	6.9%	Fremantle	8,725	4,129	Recess					
Western	6,400	5,593	4,980	11.0%									
TOTAL	35,550	28,865	26,776	7.2%	Total	38,265	34,444	Recess					

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1 Jul 2016

Landmark Wool Report

LANDMARK

EMI 1297 NMI 1317 SMI 1283 WMI 1393 Average Nth-Sth MPG's as reported on 30 Jun 2016

			ern Mar mparisc	ket Indi ons	cator			AU	D vs U	SD fro	om 06-	Jul-0	4 to 30	Jun-16	
Current 1297				Last Mon 1297 (+)								Μı.Λ.	Mar Ma		1.100 1.050
Last Quote 1291 (-6) Last Week 1285 (-12)							Man Man Mar Mar Man								1.000 0.950 0.900 0.850 0.800 0.750 0.700 0.650
						ast Year 231 (-66)	Jul-04 Jan-05 Iul-05	Jan-06 - Jul-06 -	Jan-07 - Jan-08 - Jan-08 -	Jan-09 Jul-09	Jan-10 - Jul-10 - Jan-11 -	Jul-11 - Jan-12 -	Jul-12 - Jan-13 - Jan-14 - Jan-14 -	Jul-14 - Jan-15 - Jul-15 -	
Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1297	1544.5	1537.5	1534.5	1514	1492.5	1479.5	1471	1460	1447	1430	1395	1201	776.5	0.744
0 year Average	965	1574	1406	1401	1283	1225	1161	1104	1052	1017	989	962	787	568	0.857
This time last year	1231	1531	1497	1477	1433	1400	1357	1339	1319	1317	1294	1273	1123	894	0.765
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1467	1395	1219	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	4%	34%	17%	17%	12%	9%	8%	5%	2%	1%	1%	0%	0%	11%	82%
Diff b/w High & Current	139	1136	960	804	660	452	293	203	129	80	37	0	18	200	0.346
Diff b/w Ave & Current	332	-30	132	134	231	267	318	367	408	430	441	433	414	209	-0.113
	-					Percentil									T
95%	1290	2480	2192	2118	1831	1670	1565	1462	1399	1375	1358	1319	1323	839	1.050
90%	1249	1912	1687	1629	1536	1487	1450	1404	1363	1329	1299	1266	1282	785	1.032
80%	1147	1664	1518	1522	1444	1396	1336	1300	1262	1244	1220	1189	1182	671	0.984
75%	1102	1581	1487	1485	1403	1331	1288	1258	1222	1210	1188	1156	1127	654	0.942
60%	1017	1520	1381	1386	1295	1254	1199	1155	1126	1100	1084	1055	1041	584	0.897
50%	949	1483	1332	1325	1247	1194	1136	1095	1046	990	947	916	977	494	0.847
40%	894	1448	1280	1291	1191	1143	1085	1002	948	924	903	878	921	479	0.787
25% 10%	778 727	1396 1315	1236 1169	1232 1180	1109 1015	1050 986	986 924	916 858	844 796	787	765 714	741 695	796 744	464 445	0.757 0.717
10 /0	121	1313	1109			e Basis				744	/14	095	/ 44	445	0.717
Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28			
Jul-2016		1510	1495	1480	1453	1440	1425	1414	1400	1380	1320	702	All prices	on this	sheet a
Aug-2016		1500	1485	1470	1443	1430	1415	1404	1390	1370	1310		listed in		
Sep-2016		1460	1445	1430	1403	1390	1375	1364	1350	1330	1270	652	Contract	price	
Oct-2016		1440	1445	1410	1383	1370	1355	1344	1330	1310	1250	632	indicative		
Nov-2016		1430	1415	1400	1373	1360	1345	1334	1320	1300	1240	622	are publi		
Dec-2016		1420	1405	1390	1363	1350	1335	1324	1310	1290	1230		as a g		
Jan-2017		1415	1400	1385	1358	1345	1330	1319	1305	1285	1225		informatio		regardir
Feb-2017		1410	1395	1380	1353	1340	1325	1314	1300	1280	1220		forward		
Mar-2017		1405	1390	1375	1348	1335	1320	1309	1295	1275	1215	597	submit a		
Apr-2017		1400	1385	1370	1343	1330	1315	1304	1290	1270	1210	592	order, c		
May-2017		1390	1375	1360	1333	1320	1305	1294	1280	1260	1200	582	Landmarl		
		1380	1365	1350	1323	1310	1295	1284	1270	1250	1190	572	4	Landmar	
		1380	1365	1350	1323	1310	1295	1284	1270	1250	1190	572	Managem		
Jun-2017		1300	1000												
		1380	1365	1350	1323	1310	1295	1284	1270	1250	1190	572	629 396.		