

Wool Weekly

LANDMARK

Friday, 23 September 2016

Wool Market Movements

- The Australian wool market faltered this week as the AUD rebounded. The Eastern Market Indicator fell by 24 cents to 1287 c/kg, with prices falling on both sale days for Australian wool. There was also an offering of NZ wool on Tuesday. All microns for fleece wool were affected by the decline to a greater or lesser extent, with fine Merino wool and Oddments doing best. The A\$ rose by 1.9 UScents and the EMI lifted by 6 UScents to 985 USc/kg. 37,676 bales of Australian wool and 1,914 bales of NZ wool offered for the week, with 13.2% passed-in.
- Sales in Sydney opened on Wednesday with lower prices for both Merino and Crossbred fleece wool and the declining trend continued on Thursday. Fine Merino wool fell by 20-30 cents while medium and broad Merino wool was down by as much as 45 cents. Crossbred wool was 30 to 40 cents cheaper. Merino skirtings did better but were still 15 cents lower, while Locks lifted by 15 cents and Stains and Cardings were a little easier.
- After a sale of New Zealand wool on Tuesday, there was a large offering of Australian Merino fleece wool in Melbourne on Wednesday and Thursday this week. Merino wool 20 microns and broader were up to 40 cents cheaper. Although better type Merino wool of 18 microns and finer found support on Wednesday, prices for finer wool were still down by 10 to 15 cents over the week. Crossbred wool prices also fell this week, with broad Crossbred 30-40 cents lower and finer Crossbred down by 15-20 cents. Merino skirtings were 30-40 cents cheaper over the week. Oddments found more favour amongst buyers and prices were firm to slightly cheaper.
- The two day sale in Fremantle followed the downward trend in the east in response to the lower AUD, with most of the declines being recorded on Wednesday. Thursday's sale was better with more moderate declines. Medium Merino wool of 20-22 microns fell most, down by 30-40 cents for the week. Finer Merino wool eased by 10-15 cents. Prices for Merino skirtings followed fleece prices down, by as much as 30 cents for the faultier types. Locks and Crutchings were firm to a little higher over the week.

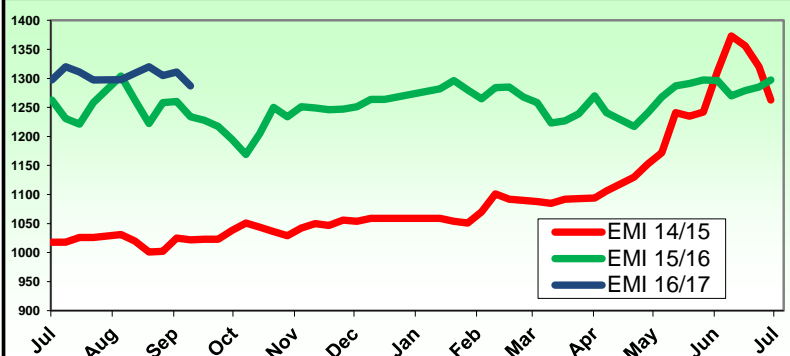
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1316	-24	1266	-24	1363	-21

MICRON PRICE GUIDES						
16.5	1587n	-19	1563n	-17	-	-
17	1577	-28	1562	-17	-	-
17.5	1571	-27	1558	-16	-	-
18	1549	-31	1542	-13	1530n	-11
18.5	1530	-20	1513	-21	1521n	-13
19	1491	-26	1484	-27	1486	-13
19.5	1451	-31	1447	-24	1451	-14
20	1410	-42	1403	-37	1414	-37
21	1395	-43	1391	-35	1397	-30
22	1386n	-30	1380	-31	1391n	-32
23	1368n	-36	1369n	-29	-	-
24	-	-	-	-	-	-
25	-	-	1226n	-16	-	-
26	1145n	-30	1157n	-12	-	-
28	748	-40	770	-4	-	-
30	585	-40	595n	-37	-	-
32	495n	-	-	-	-	-
MC	1062n	+9	1037	-1	1045n	+3

AWEX EMI 2014/15 & 2015/16 Season v's Current

Currently: 1287 c/kg clean



Upcoming Auction Volumes

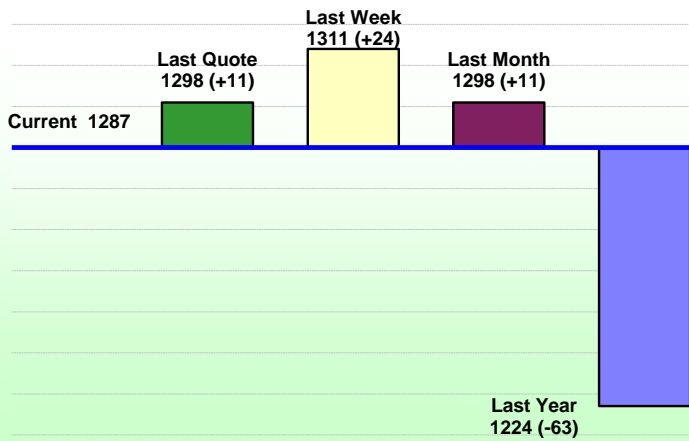
	26-09-16	03-10-16	10-10-16
Northern	S13	S14	S15
Sydney	10,292	11,220	10,370
Southern	M13	M14	M15
Melbourne	18,299	22,483	23,300
Western	F13	F14	F15
Fremantle	6,962	7,820	7,820
Total	35,553	41,523	41,490

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	11,300	8,012	7,341	8.4%
Southern	23,650	22,573	19,028	15.7%
Western	8,550	7,091	6,335	10.7%
TOTAL	43,500	37,676	32,704	13.2%

Average Nth-Sth MPG's as reported on 22 Sep 2016

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 22-Sep-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1287	1575	1570	1565	1546	1522	1488	1449	1407	1393	1383	1369	1226	759	0.765
10 year Average	970	1574	1408	1404	1286	1229	1166	1109	1058	1022	995	969	792	570	0.856
This time last year	1228	1476	1460	1435	1422	1400	1347	1303	1279	1266	1261	1258	1178	916	0.700
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1468	1461	1255	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	7%	28%	15%	14%	10%	8%	8%	7%	5%	5%	4%	3%	1%	12%	70%
Diff b/w High & Current	149	1105	928	774	628	423	285	225	183	134	85	93	29	217	0.325
Diff b/w Ave & Current	317	1	162	161	259	292	322	340	349	371	388	400	434	189	-0.091

Percentile Bands

95%	1298	2469	2183	2102	1828	1660	1560	1473	1412	1393	1371	1337	1333	838	1.050
90%	1261	1911	1685	1624	1543	1494	1461	1415	1374	1336	1308	1274	1290	785	1.030
80%	1167	1656	1526	1526	1451	1409	1350	1318	1271	1255	1229	1196	1198	674	0.980
75%	1111	1582	1493	1492	1412	1338	1298	1267	1231	1217	1197	1161	1133	658	0.942
60%	1020	1522	1384	1393	1298	1255	1203	1161	1130	1112	1087	1062	1043	589	0.896
50%	956	1485	1336	1328	1249	1198	1138	1098	1051	994	951	919	982	495	0.842
40%	898	1451	1282	1296	1192	1147	1089	1010	956	931	904	880	927	479	0.785
25%	780	1397	1237	1233	1117	1051	989	918	845	790	767	748	797	465	0.757
10%	727	1315	1170	1180	1016	986	925	859	797	744	714	695	744	446	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Oct-2016		1522	1517	1498	1474	1440	1426	1384	1370	1350	1290	710	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Nov-2016		1522	1517	1498	1474	1440	1421	1379	1365	1345	1285	705	
Dec-2016		1502	1497	1478	1454	1420	1416	1374	1360	1340	1280	685	
Jan-2017		1482	1477	1458	1434	1400	1396	1354	1340	1320	1260	665	
Feb-2017		1482	1477	1458	1434	1400	1386	1344	1330	1310	1250	655	
Mar-2017		1472	1467	1448	1424	1390	1386	1344	1330	1310	1250	645	
Apr-2017		1497	1492	1473	1449	1415	1376	1334	1320	1300	1240	631	
May-2017		1492	1487	1468	1444	1410	1371	1329	1315	1295	1235	626	
Jun-2017		1487	1482	1463	1439	1405	1366	1324	1310	1290	1230	621	
Jul-2017		1482	1477	1458	1434	1400	1361	1319	1305	1285	1225	616	
Aug-2017		1472	1467	1448	1424	1390	1351	1309	1295	1275	1215	606	
Sep-2017		1462	1457	1438	1414	1380	1341	1299	1285	1265	1205	596	
Oct-2017		1462	1457	1438	1414	1380	1341	1299	1285	1265	1205	596	
Nov-2017		1462	1457	1438	1414	1380	1341	1299	1285	1265	1205	596	
Dec-2017		1462	1457	1438	1414	1380	1341	1299	1285	1265	1205	596	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.