

Wool Weekly

LANDMARK

Friday, 30 September 2016

Wool Market Movements

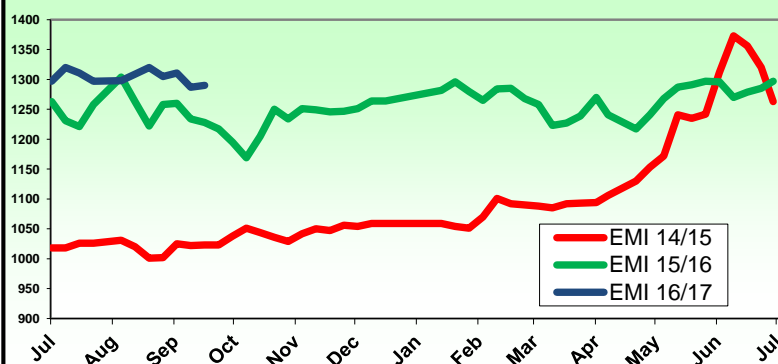
- After a slow start to the week, the Australian wool market finished strongly on Thursday with prices lifting. Stylish, well specc'ed fine and superfine Merino wool recorded large gains on the back of keen buyer interest, but prices for broad Merino wool, in contrast, weakened again. The Eastern Market Indicator lifted by 3 cents to 1290 c/kg, although this increase did not fully reflect the strong gains on Thursday as Melbourne did not host a sale that day. The AUD lifted by half a UScent, and the the EMI was 8 UScents higher at 993 USc/kg. There was a small offering 33,917 bales, with a pass-in rate of 7.3%.
- The two day sale in Sydney this week was a designated superfine sale. Merino fleece wool of 19 microns and finer attracted strong buyer interest, with a solid lift in prices on the Wednesday and then a surge on Thursday. In contrast, broader Merino wool slid again and the price differential for fine Merino wool widened. Crossbred wool of 27 microns and broader attracted good support and prices lifted in response. Locks eased on Wednesday then regained ground on Thursday, while Stains and Crutchings were firm to slightly higher.
- Melbourne hosted sales on Tuesday and Wednesday due to the Friday public holiday, with only 16,994 bales offered. As a result, Melbourne missed the strong gains in prices seen in the other two selling centres on Thursday. Prices for fine and broader Merino wool diverged, with fine wool lifting yet broad wool sliding. Stylish fine Merino wool 18.5 microns and finer attracted the most interest, lifting by 15-20 cents, and wool 20 microns and broader were up to 25 cents cheaper. Crossbred wool prices were mixed, with broader wool gaining ground but finer types easing, mainly on Tuesday. Oddments were firm to slightly dearer.
- 6,747 bales were offered in Fremantle on Wednesday and Thursday. After a difficult day on Wednesday where prices for medium Merino fleece wool fell by 20-40 cents, prices lifted strongly by 25-30 cents on Thursday, particularly for good style, well spec'ed lots finer than 19.5 micron which sold at strong premiums to lower spec wools. Merino skirtings eased on Wednesday before recovering a little on Thursday. Locks and Crutchings were 5 to 15 cents dearer.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1333	+17	1263	-3	1363	0
MICRON PRICE GUIDES						
16.5	1620	+33	1583	+20	-	-
17	1613	+36	1581	+19	-	-
17.5	1607	+36	1577	+19	-	-
18	1596	+47	1561	+19	1559n	+29
18.5	1568	+38	1528	+15	1537n	+16
19	1527	+36	1498	+14	1508	+22
19.5	1457	+6	1448	+1	1454	+3
20	1405	-5	1397	-6	1426	+12
21	1393	-2	1372	-19	1393	-4
22	1364n	-22	1357	-23	1374n	-17
23	-	-	1346	-23	-	-
24	-	-	-	-	-	-
25	-	-	1217	-9	-	-
26	1123n	-22	1149	-8	-	-
28	770	+22	770	0	-	-
30	603	+18	606	+11	-	-
32	508n	+13	-	-	-	-
MC	1063n	+1	1043	+6	1052n	+7

AWEX EMI 2014/15 & 2015/16 Season v's Current

Currently: 1290 c/kg clean



Upcoming Auction Volumes

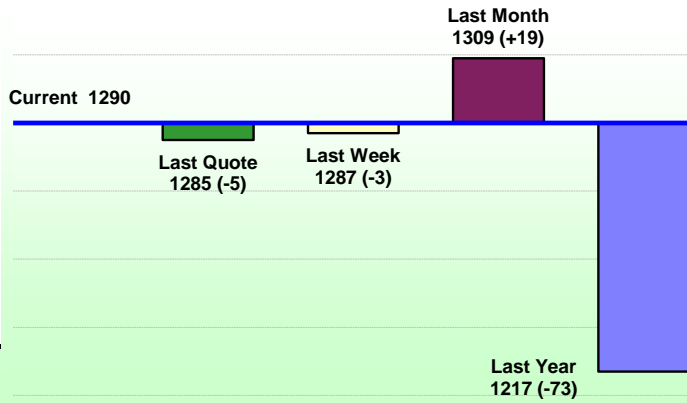
	03-10-16	10-10-16	17-10-16
Northern	S14	S15	S16
Sydney	8,055	9,970	10,800
Southern	M14	M15	M16
Melbourne	21,448	22,980	24,950
Western	F14	F15	F16
Fremantle	9,694	7,770	7,520
Total	39,197	40,720	43,270

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	9,990	10,176	9,461	7.0%
Southern	20,543	16,994	15,889	6.5%
Western	8,200	6,747	6,099	9.6%
TOTAL	38,733	33,917	31,449	7.3%

Average Nth-Sth MPG's as reported on 29 Sep 2016

**AWEX Weekly Eastern Market Indicator
 Quote Comparisons**



AUD vs USD from 06-Jul-04 to 29-Sep-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1290	1602	1597	1592	1579	1548	1513	1453	1401	1383	1496	1357	1227	770	0.770
10 year Average	971	1575	1408	1404	1287	1230	1166	1110	1059	1023	996	969	793	571	0.856
This time last year	1217	1469	1445	1428	1417	1391	1334	1288	1269	1261	1252	1246	1163	889	0.706
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1496	1461	1255	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	6%	22%	13%	12%	8%	6%	6%	7%	6%	6%	0%	3%	1%	11%	67%
Diff b/w High & Current	146	1078	900	747	595	396	260	221	188	144	0	104	28	206	0.320
Diff b/w Ave & Current	319	27	189	188	292	318	347	343	342	360	500	388	434	199	-0.086

Percentile Bands

95%	1298	2468	2182	2099	1827	1659	1558	1473	1412	1393	1372	1340	1333	838	1.050
90%	1263	1911	1685	1624	1545	1497	1465	1417	1374	1338	1309	1276	1292	785	1.030
80%	1168	1656	1527	1527	1453	1413	1357	1319	1273	1256	1230	1198	1199	674	0.980
75%	1112	1582	1494	1493	1413	1340	1298	1268	1233	1219	1197	1163	1135	659	0.941
60%	1021	1522	1385	1393	1300	1255	1203	1161	1130	1113	1088	1062	1043	592	0.895
50%	956	1485	1337	1329	1250	1201	1139	1100	1052	995	952	920	985	495	0.841
40%	899	1452	1282	1297	1193	1148	1090	1011	959	931	905	881	927	479	0.784
25%	780	1397	1237	1233	1117	1052	990	918	845	793	767	749	797	465	0.757
10%	727	1315	1170	1180	1016	986	925	859	797	744	715	695	744	446	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Oct-2016		1549	1544	1531	1500	1465	1440	1388	1370	1350	1290	725
Nov-2016		1549	1544	1531	1500	1465	1440	1388	1370	1350	1290	715
Dec-2016		1549	1544	1531	1500	1465	1440	1388	1370	1350	1290	715
Jan-2017		1509	1504	1491	1460	1425	1410	1358	1340	1320	1260	670
Feb-2017		1509	1504	1491	1460	1425	1400	1348	1330	1310	1250	650
Mar-2017		1509	1504	1491	1460	1425	1400	1348	1330	1310	1250	650
Apr-2017		1534	1529	1516	1485	1450	1390	1338	1320	1300	1240	653
May-2017		1529	1524	1511	1480	1445	1385	1333	1315	1295	1235	648
Jun-2017		1524	1519	1506	1475	1440	1380	1328	1310	1290	1230	643
Jul-2017		1519	1514	1501	1470	1435	1375	1323	1305	1285	1225	638
Aug-2017		1509	1504	1491	1460	1425	1365	1313	1295	1275	1215	628
Sep-2017		1499	1494	1481	1450	1415	1355	1303	1285	1265	1205	618
Oct-2017		1499	1494	1481	1450	1415	1355	1303	1285	1265	1205	618
Nov-2017		1499	1494	1481	1450	1415	1355	1303	1285	1265	1205	618
Dec-2017		1499	1494	1481	1450	1415	1355	1303	1285	1265	1205	618

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.