

Wool Weekly

LANDMARK

Friday, 21 October 2016

Wool Market Movements

- Prices for Merino wool continued to rise in the Australian wool market this week, helped by another low weekly offering. Crossbred prices slipped back again, while Oddments posted strong price rises. The Eastern Market Indicator closed at 1331 c/kg, up 13 cents. The increase came even though the AUD lifted by 1.4 US cents to 76.8 UScents. The EMI jumped by 29 UScents to 1022 USc/kg. 34,556 bales were offered for the week and, with Merino prices rising, the pass-in rate was just 3.5%.
- It was a designated superfine sale in Sydney and the sale opened on Wednesday with firm Merino fine fleece wool prices and higher prices for medium to broad Merino fleece wool. On Thursday, the lower spec fine Merino fleece types found favour and prices lifted while the better spec types were firm. Medium and broader Merino wool lifted. While Merino prices gained strength throughout the week, Crossbred wool prices slid on Wednesday before steadying on Thursday. Oddments rose on both days on the back of solid demand.
- The two day sale in Melbourne saw good buyer interest for Merino fleece and skirtings across the micron range and prices rose on both Wednesday and Thursday. The best price increases of 15-25 cents were seen for wool of 17.5 microns and finer and 19-19.5 microns, while other microns gained 5-10 cents. The prices for most Crossbred wools eased, with small losses on both days, although the better lots found more favour. Locks, Crutchings and Stains were all in good demand on both days, gaining 10-30 cents over the week.
- Strong buyer demand on both days saw prices increase for Merino fleece wool in Fremantle. Wool of 19.5 microns and finer rose by 20-30 cents over the week with price gains on both days. 22 micron wool prices lifted by 25 cents. After falling by 5-10 cents on Wednesday, prices for 21 micron bounced back on Thursday, finishing the week 7 cents higher. Skirtings saw very good demand, notably for FNF lots, and rose by 30-35 cents. There was strong buyer interest in Oddments which gained as much as 50 cents, although mostly were up by around 30 cents.

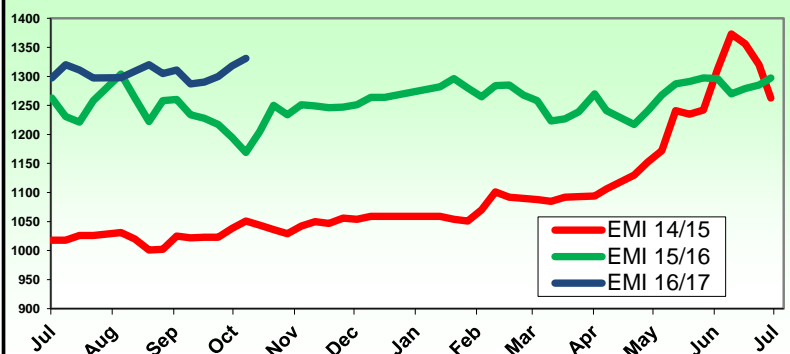
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1372	+13	1305	+14	1391	+16

MICRON PRICE GUIDES						
16.5	1674	+8	1648n	+17	-	-
17	1661	+3	1643	+15	-	-
17.5	1660	+6	1647	+25	-	-
18	1650	+8	1622	+7	1619n	+17
18.5	1628	+11	1602	+8	1608n	+29
19	1572	+11	1569	+17	1549	+24
19.5	1523	+19	1531	+24	1511	+20
20	1466	+12	1451	+15	1449	+11
21	1414	+12	1413	+6	1396	+7
22	1395n	+21	1382	+6	1378n	+24
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	1170n	+1	1183n	+5	-	-
26	1065n	-11	1103n	-6	-	-
28	746	-10	753	-3	-	-
30	609	-4	610n	-1	-	-
32	503n	0	-	-	-	-
MC	1099n	+23	1092	+25	1092n	+21

AWEX EMI 2014/15 & 2015/16 Season vs Current

Currently: 1331 c/kg clean



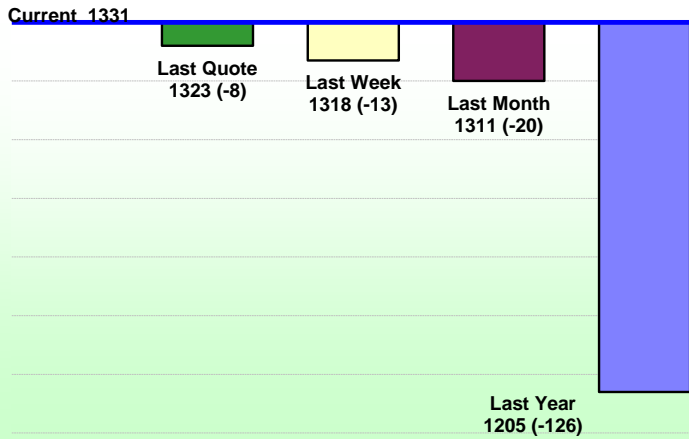
Upcoming Auction Volumes

	24-10-16	31-10-16	07-11-16
Northern	S17	S18	S19
Sydney	12,314	10,880	11,240
Southern	M17	M18	M19
Melbourne	23,380	24,500	20,430
Western	F17	F18	F19
Fremantle	9,185	8,220	8,120
Total	44,879	43,600	39,790

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,800	9,184	8,930	2.8%
Southern	24,950	16,671	16,067	3.6%
Western	7,520	8,701	8,349	4.0%
TOTAL	43,270	34,556	33,346	3.5%

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 20-Oct-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1331	1661	1652	1654	1636	1615	1571	1527	1459	1414	1389	1355	1177	750	0.768
10 year Average	972	1575	1409	1405	1288	1232	1168	1112	1060	1025	997	971	795	572	0.855
This time last year	1205	1462	1448	1440	1429	1401	1340	1300	1281	1272	1253	1237	1091	848	0.723
10 year High	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1496	1461	1255	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	3%	20%	11%	9%	6%	6%	5%	1%	3%	3%	3%	4%	3%	13%	68%
Diff b/w High & Current	105	1019	845	685	538	329	202	147	131	113	108	107	79	227	0.323
Diff b/w Ave & Current	359	86	243	248	348	383	402	415	398	389	391	383	382	178	-0.088

Percentile Bands

95%	1301	2466	2179	2091	1825	1657	1565	1474	1418	1394	1375	1342	1337	838	1.050
90%	1265	1909	1684	1629	1546	1499	1469	1424	1375	1340	1311	1279	1297	785	1.030
80%	1174	1656	1529	1530	1455	1414	1367	1333	1274	1262	1231	1201	1207	675	0.979
75%	1112	1584	1496	1495	1417	1341	1301	1271	1235	1221	1199	1165	1137	660	0.941
60%	1022	1523	1387	1394	1301	1257	1203	1163	1132	1114	1089	1068	1045	594	0.895
50%	958	1486	1337	1330	1250	1203	1141	1101	1054	997	953	921	991	497	0.839
40%	899	1452	1283	1298	1193	1148	1090	1015	962	933	905	881	927	480	0.783
25%	780	1397	1237	1233	1118	1053	993	919	847	797	768	750	798	465	0.757
10%	728	1316	1170	1180	1017	987	925	860	797	744	715	695	744	446	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Nov-2016		1622	1623	1606	1585	1540	1529	1460	1415	1390	1335	735
Dec-2016		1622	1623	1606	1585	1540	1514	1445	1400	1375	1320	730
Jan-2017		1607	1608	1591	1570	1525	1499	1430	1385	1360	1305	720
Feb-2017		1602	1603	1586	1565	1520	1494	1425	1380	1355	1300	700
Mar-2017		1597	1598	1581	1560	1515	1479	1410	1365	1340	1285	690
Apr-2017		1592	1593	1576	1555	1510	1469	1400	1355	1330	1275	670
May-2017		1582	1583	1566	1545	1500	1464	1395	1350	1325	1270	665
Jun-2017		1584	1585	1568	1547	1502	1459	1390	1345	1320	1265	660
Jul-2017		1579	1580	1563	1542	1497	1454	1385	1340	1315	1260	655
Aug-2017		1574	1575	1558	1537	1492	1449	1380	1335	1310	1255	650
Sep-2017		1564	1565	1548	1527	1482	1439	1370	1325	1300	1245	640
Oct-2017		1554	1555	1538	1517	1472	1429	1360	1315	1290	1235	630
Nov-2017		1554	1555	1538	1517	1472	1429	1360	1315	1290	1235	630
Dec-2017		1554	1555	1538	1517	1472	1429	1360	1315	1290	1235	630
Jan-2018		1554	1555	1538	1517	1472	1429	1360	1315	1290	1235	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.