

# Wool Weekly

# LANDMARK

Friday, 16 December 2016

## Wool Market Movements

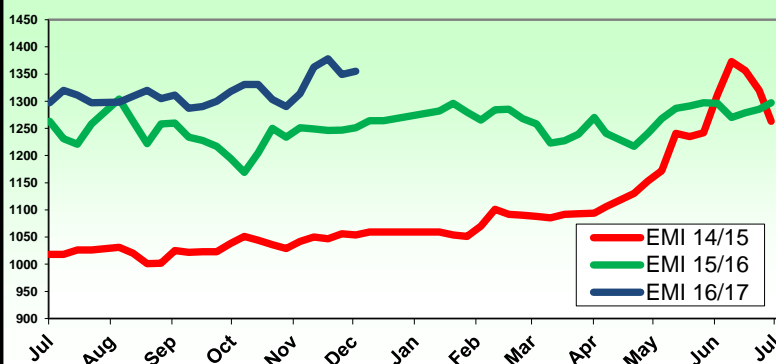
- In the last sale before the three-week Christmas recess, the Australian wool market showed remarkable resilience in the face of a large offering of both Merino and Crossbred wool. Prices for most Merino wool lifted but Crossbred wool prices declined. The EMI rose by 6 cents to 1355 c/kg. The A\$ eased by 0.8 UScents to 74.2 UScents after the US Federal Reserve lifted US interest rates on Wednesday. As a result, the EMI fell by 6 UScents to 1006 USc/kg. There were 55,468 bales offered over the week, of which 9.3% were passed-in.
- The final Sydney sale for the year saw good buyer interest in Merino wool on both days. Fine Best/Spinners styles recorded the most gains, up by 30 cents for the week. 18 micron and broader Merino wools and lower spec types were 15-20 cents dearer. A large offering of Crossbred wool saw 28 micron and finer prices fall by 15-20 cents, with significant discounts for lightly skirted fleeces. Broader microns were firm. Locks fell back a little and Stains and Crutchings were firm to slightly easier.
- Melbourne hosted a three-day sale with prices for Merino wool rising on each day in response to keen buyer interest despite the largest offering in 2 years. On the whole, prices were 5-15 cents higher than last week, with the exception of 18.5 micron which fell by 7 cents and 22 micron which was firm. A large offering and soft demand saw prices for most Crossbred wool fall by as much as 20 cents, with discounts for poorly skirted wool. 32 micron Crossbred wool prices were firm. Oddment prices were a little cheaper in response to a large offering.
- It was a strong finish to the year at the two-day sale in Fremantle this week, with prices lifting on both days in response to good buyer interest. All microns were dearer by 10-15 cents for the week, with the best gain of 20 cents for 22 micron wool. Locks, Crutchings and Stains were fully firm to slightly dearer on both Wednesday and Thursday. The Merino Carding indicator finished 2 cents higher.

## AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1412	+9	1318	+4	1421	+10
MICRON PRICE GUIDES						
16.5	1807	+20	1773	+8	-	-
17	1788	+21	1753	+8	-	-
17.5	1764	+19	1740	+6	-	-
18	1732	+15	1714	+14	1712n	+10
18.5	1692	+15	1667	-7	1680n	+9
19	1624	+16	1620	+15	1620	+14
19.5	1564	+13	1563	+15	1561	+8
20	1496	+15	1485	+15	1485	+6
21	1415	+14	1410	+11	1409	+12
22	1381n	+14	1374n	+1	1379n	+20
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	1046n	-	1050n	-	-	-
26	939	-15	950n	-16	-	-
28	658	-23	666	-19	-	-
30	598	-2	605n	-6	-	-
32	470n	-3	480n	+1	-	-
MC	1132n	-7	1134	-4	1131n	+2

## AWEX EMI 2014/15 & 2015/16 Season vs Current

Currently: 1355 c/kg clean



## Upcoming Auction Volumes

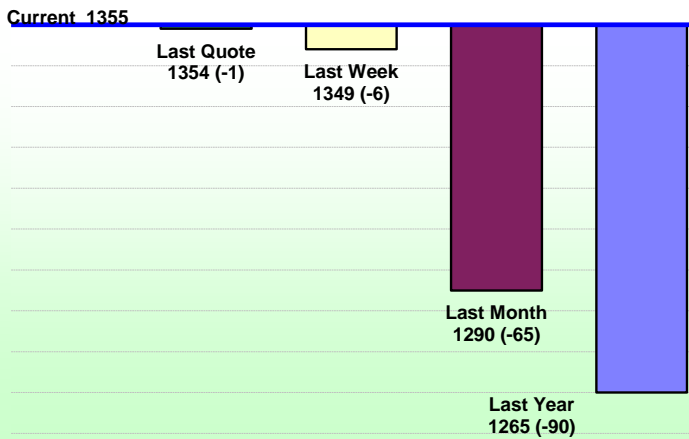
	19-12-16	26-12-16	02-01-17
Northern	S25	S26	S27
Sydney	Recess	Recess	Recess
Southern	M25	M26	M27
Melbourne	Recess	Recess	Recess
Western	F25	F26	F27
Fremantle	Recess	Recess	Recess
<b>Total</b>	<b>Recess</b>	<b>Recess</b>	<b>Recess</b>

## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	11,920	15,578	13,894	10.8%
Southern	26,745	30,256	27,540	9.0%
Western	8,520	9,634	8,864	8.0%
<b>TOTAL</b>	<b>47,185</b>	<b>55,468</b>	<b>50,298</b>	<b>9.3%</b>

Average Nth-Sth MPG's as reported on 15 Dec 2016

### AWEX Weekly Eastern Market Indicator Quote Comparisons



### AUD vs USD from 06-Jul-04 to 15-Dec-16



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
<b>Current MPG's</b>	1355	1790	1771	1752	1723	1680	1622	1564	1491	1413	1378	1364	1048	662	0.742
<b>10 year Average</b>	978	1577	1414	1410	1294	1238	1174	1118	1067	1031	1003	977	800	573	0.854
<b>This time last year</b>	1265	1531	1523	1517	1499	1464	1429	1390	1357	1351	1344	1336	1067	841	0.717
<b>10 year High</b>	1436	2680	2497	2339	2174	1944	1773	1674	1589	1527	1496	1461	1255	976	1.090
<b>10 year Low</b>	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
<b>%Reported above current</b>	3%	15%	7%	7%	6%	5%	4%	1%	2%	4%	5%	3%	12%	26%	83%
<b>Diff b/w High &amp; Current</b>	81	890	727	587	451	265	151	111	99	114	119	97	207	314	0.348
<b>Diff b/w Ave &amp; Current</b>	377	213	357	342	429	442	448	446	424	382	374	387	248	89	-0.111

#### Percentile Bands

<b>95%</b>	1311	2463	2175	2071	1817	1680	1582	1487	1432	1401	1381	1353	1348	838	1.050
<b>90%</b>	1275	1908	1690	1653	1565	1521	1487	1443	1386	1353	1324	1296	1308	783	1.030
<b>80%</b>	1192	1670	1539	1541	1465	1432	1384	1354	1302	1271	1244	1208	1224	677	0.977
<b>75%</b>	1122	1593	1501	1509	1422	1356	1311	1281	1244	1231	1206	1174	1144	664	0.940
<b>60%</b>	1026	1531	1391	1401	1310	1259	1208	1168	1136	1123	1100	1073	1051	597	0.893
<b>50%</b>	964	1489	1344	1334	1253	1209	1145	1105	1061	1001	955	925	996	501	0.835
<b>40%</b>	905	1453	1285	1302	1199	1150	1093	1020	972	938	908	882	931	480	0.781
<b>25%</b>	782	1398	1240	1234	1125	1056	999	922	849	805	770	752	802	465	0.756
<b>10%</b>	728	1316	1171	1180	1019	988	926	861	798	745	715	695	744	446	0.719

#### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Jan-2017		1749	1730	1701	1658	1600	1551	1478	1400	1365	1320	650	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Feb-2017		1739	1720	1691	1648	1590	1551	1478	1400	1365	1320	640	
Mar-2017		1729	1710	1681	1638	1580	1516	1443	1365	1330	1285	630	
Apr-2017		1709	1690	1661	1618	1560	1526	1453	1375	1340	1295	620	
May-2017		1689	1670	1641	1598	1540	1516	1443	1365	1330	1285	620	
Jun-2017		1713	1695	1666	1622	1565	1506	1433	1355	1320	1275	573	
Jul-2017		1703	1685	1656	1612	1555	1496	1423	1345	1310	1265	563	
Aug-2017		1698	1680	1651	1607	1550	1491	1418	1340	1305	1260	558	
Sep-2017		1693	1675	1646	1602	1545	1486	1413	1335	1300	1255	553	
Oct-2017		1688	1670	1641	1597	1540	1481	1408	1330	1295	1250	548	
Nov-2017		1678	1660	1631	1587	1530	1471	1398	1320	1285	1240	538	
Dec-2017		1668	1650	1621	1577	1520	1461	1388	1310	1275	1230	528	
Jan-2018		1668	1650	1621	1577	1520	1461	1388	1310	1275	1230	528	
Feb-2018		1668	1650	1621	1577	1520	1461	1388	1310	1275	1230	528	
Mar-2018		1668	1650	1621	1577	1520	1461	1388	1310	1275	1230	528	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.