

Wool Weekly

LANDMARK

Friday, 7 April 2017

Wool Market Movements

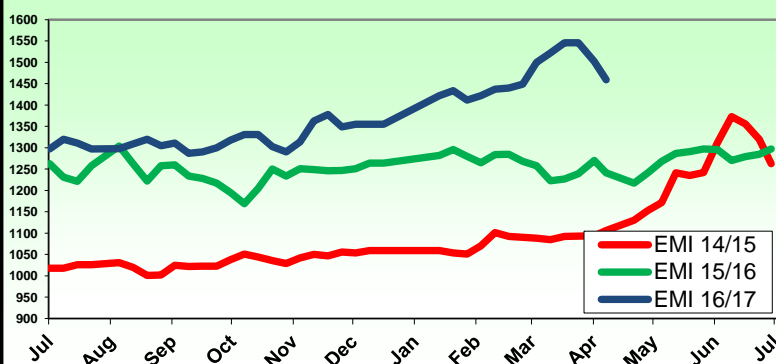
- The downward correction in the Australian wool market continued this week as nervous buyers pulled back in response to the recent stellar prices. The EMI fell by 43 cents to 1459 c/kg, with all of the decline recorded on Wednesday before a solid bounceback on Thursday, notably in Fremantle. All Merino wool prices fell over the week, with premium styled and spec'ced wools least affected. Crossbred wool prices were mixed. The AUD fell below 76 UScents, to 75.4 UScents, following the RBA's decision to hold Australian interest rates. In US\$ terms, the EMI fell by 50 UScents to 1101 USc/kg. There were 46,104 bales on offer, with 16.5% passed-in.
- Merino wool prices fell sharply from the opening of the Sydney sale on Wednesday, with finer microns falling by 80-90 cents. Broader Merino wools fell by 40-50 cents. Crossbreds were down by 10 cents and Oddments fell by 20 cents. There was some recovery on Thursday with the lower prices encouraging buyer interest, notably for the Spinners style fine wools. Crossbred wools also lifted, but Locks and Crutchings fell back by 20-30 cents.
- Buyers in Melbourne pulled back on Wednesday and prices for Merino wool fell hard and fast, before steadying late in the day. Premium quality fine wools were in demand on Thursday and prices lifted, but lower quality wools fell again. Merino wool prices finished the week 20-90 cents cheaper, with the largest falls at the fine end. Crossbred wools were generally firm to a little higher. Oddments eased on Wednesday then dropped on Thursday, down by 25-35 cents for the week.
- The contrast in sentiment between the two sale days was most stark in Fremantle. Merino wool prices were down by up to 110 cents on Wednesday, with the finest wools most affected. Broader wools were down by 20 to 50 cents. Prices bounced back by 20-50 cents on Thursday, rising steadily throughout the day to finish the week on a positive note. A limited offering of Locks and Crutchings saw prices fall back by 30-40 cents.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1549	-38	1400	-47	1459	-29
MICRON PRICE GUIDES						
16.5	2332	-58	2294n	-93	-	-
17	2267	-23	2230	-84	-	-
17.5	2207	-4	2172	-51	-	-
18	2103	-50	2073	-80	-	-
18.5	1986	-46	1988	-76	1950n	-81
19	1798	-75	1819	-78	1808	-66
19.5	1656	-49	1657	-57	1662	-55
20	1486	-49	1502	-56	1515	-26
21	1375	-39	1377	-36	1399	-17
22	1303n	-25	1321	-16	1329n	+9
23	-	-	1308	-45	-	-
24	-	-	-	-	-	-
25	-	-	-	-	-	-
26	1008n	+3	1013	-3	-	-
28	730n	-10	722	+2	-	-
30	575n	0	589	+11	-	-
32	-	-	397n	-12	-	-
MC	1176	-47	1182n	-29	1199n	-35

AWEX EMI 2014/15 & 2015/16 Season vs Current

Currently: 1459 c/kg clean



Upcoming Auction Volumes

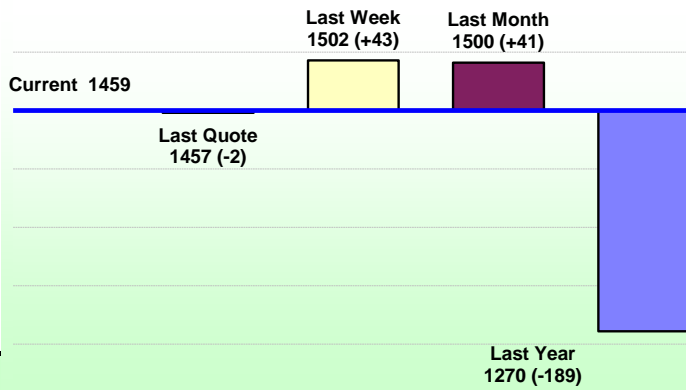
	10/04/2017	17/04/2017	24/04/2017
Northern	S41	S42	S43
Sydney	12,516	Recess	11,575
Southern	M41	M42	M43
Melbourne	23,458	Recess	25,732
Western	F41	F42	F43
Fremantle	10,250	Recess	10,050
Total	46,224	Recess	47,357

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	11,300	9,951	8,602	13.6%
Southern	22,140	25,033	21,103	15.7%
Western	9,450	11,120	8,783	21.0%
TOTAL	42,890	46,104	38,488	16.5%

Average Nth-Sth MPG's as reported on 6 Apr 2017

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 06-Apr-17



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1459	2313	2249	2190	2088	1987	1809	1657	1494	1376	1312	1308	1103	726	0.754
10 year Average	988	1593	1429	1428	1310	1253	1188	1131	1078	1040	1012	986	805	576	0.852
This time last year	1270	1551	1537	1523	1499	1473	1454	1438	1418	1402	1388	1383	1146	811	0.763
10 year High	1551	2680	2497	2339	2243	2126	1960	1781	1634	1527	1496	1461	1255	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	1%	7%	5%	5%	2%	1%	1%	2%	3%	10%	13%	11%	8%	14%	76%
Diff b/w High & Current	92	367	249	149	155	139	151	125	140	151	184	153	152	250	0.336
Diff b/w Ave & Current	471	720	820	761	778	734	620	526	416	336	300	322	298	150	-0.097

Percentile Bands

95%	1349	2463	2231	2177	1967	1819	1639	1518	1468	1421	1387	1360	1388	838	1.050
90%	1290	1995	1749	1735	1596	1543	1510	1462	1402	1375	1351	1321	1319	781	1.030
80%	1212	1707	1557	1559	1488	1450	1400	1364	1327	1299	1256	1224	1240	678	0.973
75%	1134	1623	1508	1523	1440	1391	1329	1294	1255	1239	1219	1186	1153	667	0.938
60%	1033	1539	1400	1415	1323	1265	1214	1175	1142	1133	1114	1081	1055	613	0.889
50%	974	1500	1351	1344	1256	1218	1153	1114	1071	1021	970	931	1006	512	0.830
40%	911	1457	1288	1304	1204	1156	1097	1029	982	944	915	888	937	481	0.778
25%	786	1400	1242	1236	1127	1059	1001	935	852	811	775	755	807	466	0.756
10%	728	1321	1171	1181	1021	991	927	862	799	745	715	696	745	447	0.720

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Apr-2017		2030	1960	1920	1820	1770	1580	1390	1360	1265	1250	695	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
May-2017		2020	1950	1910	1810	1765	1575	1390	1360	1265	1240	695	
Jun-2017		2000	1945	1900	1800	1765	1560	1380	1355	1250	1230	695	
Jul-2017		1995	1940	1890	1800	1750	1550	1380	1350	1240	1210	695	
Aug-2017		1980	1930	1880	1790	1720	1500	1380	1350	1230	1200	680	
Sep-2017		1920	1900	1850	1750	1700	1495	1370	1340	1210	1200	630	
Oct-2017		1880	1850	1800	1730	1680	1480	1360	1330	1210	1190	580	
Nov-2017		1870	1840	1760	1720	1650	1478	1350	1320	1210	1180	540	
Dec-2017		1870	1830	1750	1700	1630	1458	1340	1310	1210	1170	458	
Jan-2018		1870	1820	1740	1680	1610	1448	1330	1300	1210	1160	448	
Feb-2018		1860	1810	1730	1650	1580	1448	1330	1300	1210	1160	448	
Mar-2018		1860	1800	1680	1640	1560	1448	1330	1300	1210	1160	448	
Apr-2018		1850	1800	1660	1630	1560	1448	1330	1300	1210	1160	448	
May-2018		1850	1800	1660	1630	1530	1448	1300	1270	1210	1160	448	
Jun-2018		1850	1800	1660	1630	1530	1448	1280	1250	1210	1160	448	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.