<u>Week</u> 41

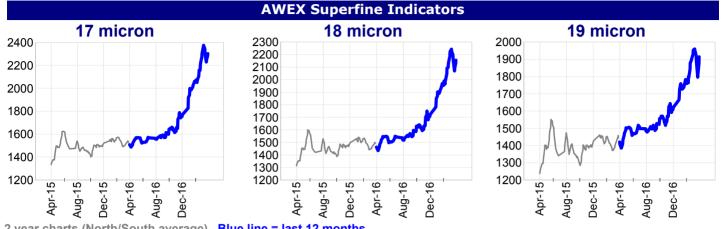
Superfine Wool Report

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Wednesday, 12 April, 2017 (8:25 pm AEST)







2 year charts (North/South average). Blue line = last 12 months

| | Regional Indicators (¢/kg clean) | | | | | | | | | | |
|-----------|----------------------------------|-------|--|--------|--------|------|--------|-------|--|--|--|
| Region | North | | | So | uth | West | | | | | |
| Indicator | 1,608 | (+59) | | 1,466 | (+66) | | 1,532 | (+73) | | | |
| 16.5 MPG | 2,376 | (+44) | | 2,306n | (+12) | | | | | | |
| 17 MPG | 2,317 | (+50) | | 2,287 | (+57) | | | | | | |
| 17.5 MPG | 2,255 | (+48) | | 2,227 | (+55) | | | | | | |
| 18 MPG | 2,173 | (+70) | | 2,138 | (+65) | | 2.104n | | | | |
| 18.5 MPG | 2,067 | (+81) | | 2,061 | (+73) | | 2,029n | (+79) | | | |
| 19 MPG | 1,895 | (+97) | | 1,933 | (+114) | | 1,899 | (+91) | | | |

| Offering Analysis (19.5 micron & finer) | | | | | | | | | |
|---|------------|---------|--------|---------|---------|------|-------------------|---------------------|------------|
| | | Bales | Bales | Passed | AM | VMB% | Best | Average Price (YTD) | |
| Region | Sale ID | Offered | Sold | In % | % | > 1% | Style &Better% | \$/bale | c/kg clean |
| Northern | S41 | 7,179 | 6,777 | 5.6 | 81.2 | 77.0 | 28.6 | 2,099 | |
| Southern | M41 | 6,735 | 6,523 | 3.1 | 79.5 | 75.2 | 31.3 | 2,655 | |
| Western | F41 | 3,446 | 3,247 | 5.8 | 77.9 | 62.8 | 2.3 | 2,406 | |
| Total | | 17,360 | 16,547 | 4.7 | 79.9 | 73.5 | 24.4 | 1,987 | 1,801 |
| Less than 1 | 7.6 micron | 4,833 | 4,616 | 4.5 | 83.5 | 64.1 | 39.9 | 2,655 | 2,137 |
| 17.6 - 18.5 micron | | 5,883 | 5,564 | 5.4 | 78.2 | 76.9 | 21.4 | 1,734 | 1,820 |
| 18.6 - 19.5 micron | | 6,644 | 6,367 | 4.2 | 78.7 | 77.2 | 15.8 | 2,193 | 2,004 |
| | | | | AWEX Co | ommenta | ary | | | |

Week 41 saw an unusual selling pattern of Tuesday and Wednesday sale days due to Good Friday and also saw the Sydney sale being held at the Sydney Royal Easter Show. National quantities continue to remain high with over 43,000 bales being offered to the trade. The last selling day of the previous sale saw a positive tone return to the market and prices began to rise after heavy losses. That tone was apparent from the first lot of this sale as buyer confidence returned pushing prices higher from the outset. The gains were experienced across the entire merino micron range, generally between 70 and 120 cents will 19.0 to 22.0 micron most affected. The benchmark Eastern Market Indicator (EMI) regained 53 of the cents lost in the previous week to close at 1512 cents. Although best style / spec wools still attracted premiums, the lesser style wools enjoye similar rises as buyers fought for market share. The skirting market closely mirrored the fleece, best style / spec wools and low vm lots were the most highly sought after and experienced the largest gains but once again lesser style / higher vm lots also made large gains, generally between 50 and 80 cents for the week. Buyer support continues to remain high in the crossbred market which was reflected by general rises of between 10 and 30 cents. The oddment market was the only secto of the market to record losses for the week with the carding indicators across the three centres dropping by an average of 9 cents. Due to Easter next week all three selling centres are in recess, sales will resume on the week beginning 24th of April with selling in Sydney, Melbourne and Fremantle and a large sale looms with over 50,000 bales currently rostered for sale. © Australian Wool Exchange Ltd Page 1 of 3 AWEX Weekly Superfine Market Report 12/04/2017

| | Certified 1PP Lots Offered for Current Season 16-17 | | | | | | | | | | | |
|-----------|--|-------------------------|-------------|---------------------------|---------------------|------------|---------------|--------------|----------------|---------------|------------------------------|--------------|
| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | | Brand | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | <u>AWEX ID</u> | <u>Broker</u> | <u>Sale</u> <u>Result</u> | <u>Buyer</u> |
| 1 | 4,914 | 6,500 | S32 | HILLCRESTON/PINEHILL | 14.0 | 0.2 | 41 | 80 | ASF1E. | LMKS | SP | NENM |
| 2 | 4,883 | 6,350 | S32 | CM/KELVIN VALE/NEW ENG | 14.6 | 0.1 | 46 | 70 | ASF1E. | AWNS | SP | NENM |
| 3 | 5,194 | 6,501 | S22 | CSS/MULGOWAN/TRAPROCK | 14.2 | 0.2 | 45 | 70 | ASF1E. | AWNS | SP | NENM |
| 4 | 4,972 | 6,350 | S22 | CSS/MULGOWAN/TRAPROCK | 14.6 | 0.1 | 43 | 78 | ASF1E. | AWNS | SP | NENM |
| 5 | | | M21 | KINGSTON/TASMANIA/ASWGA | 14.7 | 0.1 | 48 | 74 | ASF1E. | AWNS | WD | |
| 6 | | | M21 | KINGSTON/TASMANIA/ASWGA | 15.7 | 0.1 | 47 | 80 | ASF1E. | AWNS | WD | |
| 7 | 2,797 | 3,800 | S19 | OAK HILLS/PYRAMUL/ASWGA/ | 16.3 | 0.2 | 47 | 80 | ASF1E. | AWNS | SP | NENM |
| 8 | | | S13 | CSS/MULGOWAN/TRAPROCK | 14.9 | 0.2 | 46 | 85 | ASF1E. | AWNS | WD | |
| 9 | | | S13 | CSS/MULGOWAN/TRAPROCK | 15.9 | 0.1 | 56 | 79 | ASF1E. | AWNS | WD | |
| 10 | | | S06 | RYWUNG/NEW ENGLAND | 15.4 | 0.3 | 44 | 80 | ASF1E. | AWNS | WD | |
| | Major Auction Buyers by Micron Range for Current Sale Week | | | | | | | | | | | |
| | | | | <u>Buyer</u> <u>Ba</u> | <u>ales</u> | | | | | | | |
| 15 | .0 micron | s and f | <u>iner</u> | Segard Masurel | 34 |] | | | | | | |
| | | | | Techwool Trading | Techwool Trading 21 | | | | | | | |
| | | | | Tianyu Wool | 14 | | | | | | | |
| 15 | .1 - 16.5 | micron | | Techwool Trading | 355 | 1 | | | | | | |
| <u>15</u> | .1 - 10.5 | meron | | _ | 225 | | | | | | | |
| | | | | Natsun Australia | 98 | | | | | | | |
| | | | | | | J | | | | | | |
| <u>16</u> | .6 - 18.5 | <u>micron</u> | | | L027 | | | | | | | |
| | | | | Australian Merino Exports | 965 | | | | | | | |
| | | | | New England Wool | 952 | | | | | | | |
| | | | | | | | | | | | | |
| | | | | Top 5 Australian Auction | | | | | - | — | | |
| | <u>Price</u> (Greasy) (| <u>Price</u> Clean) | <u>Sale</u> | <u>Brand</u> | <u>Micron</u> | <u>VMB</u> | <u>Nkt Lo</u> | <u>yth /</u> | AWEX ID | <u>Broker</u> | <u>Buye</u> | <u>er</u> |
| 1 | 2,850 | 3,785 | S41 | HBR/STANLEY VALE | 13.7 | 0.4 | 36 | 72 N | IWF4E. | AWNS | MA | FM |
| 2 | 2,370 | 3,027 | S41 | IC/TARRANGOWER/NEW ENG | 14.1 | 0.4 | 47 | 75 A | SF4E. | SBBN | MA | FM |
| 3 | 2,330 | 2,923 | S41 | ROCKVALE NORTH/ARMIDALI | 14.4 | 0.9 | 46 | 71 A | SF4S. | AWNS | MA | FM |
| 4 | 2,300 | 3,046 | S41 | IC/TARRANGOWER/NEW ENG | 14.2 | 0.4 | 45 | 80 N | IWF4E. | SBBN | MA | FM |
| 5 | 2,235 | 2,858 | S41 | JHC/TALISKER/NEW ENGLAN | 16.3 | 0.3 | 37 | 77 A | SF4S.M | AWNS | NE | NM |

| Э | 2,235 | 2,000 | 541 | JHC/TALISKER/INEW EINGLAIN | 10.5 | 0.5 | 31 | 11 | A3F43.IVI | AVVINS | INEINIVI | |
|---|---------------------------------------|-------------------------|-------------|----------------------------|---------------|------------|------------|-------------|-----------|---------------|--------------|--|
| | Top 5 Auction Prices for Season 16-17 | | | | | | | | | | | |
| | <u>Price</u> (Greasy) | <u>Price</u> (Clean) | <u>Sale</u> | Brand | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> | <u>Lgth</u> | AWEX ID | <u>Broker</u> | <u>Buyer</u> | |
| 1 | 6,100 | 8,221 | M29 | GIPPSLAND WOOL | 17.9 | 0.2 | 42 | 100 | MF3E. | ESMG | MODM | |
| 2 | 3,261 | 5,435 | M40 | WOODSIDE/MOUTAJUP | 16.8 | 3.9 | 30 | 77 | MP4S. | TECM | PMWF | |
| 3 | 2,650 | 3,675 | S35 | CDF/NEW ENGLAND | 12.8 | 0.3 | 40 | 75 | ASWF4S. | AWNS | LEMM | |
| 4 | 2,460 | 3,302 | S35 | CDF/NEW ENGLAND | 13.2 | 0.3 | 42 | 78 | MWF4S.M | AWNS | LEMM | |
| 5 | 2,450 | 3,224 | S35 | ROCKVALE NORTH/ARMIDALI | 13.0 | 1.7 | 42 | 73 | MWF4S.E | AWNS | LEMM | |

| | Finest Micron Sold for Season 16-17 | | | | | | | | | | | | |
|---|-------------------------------------|-------------------------|-------------|-------------------------|---------------|------------|--------------|-------------|------------|---------------|--------------|--|--|
| | Price | <u>Price</u> (Clean) | <u>Sale</u> | Brand | <u>Micron</u> | <u>VMB</u> | <u>Nkt</u> I | <u>Lgth</u> | AWEX ID | <u>Broker</u> | <u>Buyer</u> | | |
| | <u>(Greasy)</u> | <u>(cican)</u> | | | | | | | | | | | |
| 1 | 1,110 | 1,667 | S09 | B&G/F | 12.1 | 0.5 | 32 | 71 | MWF5E.H1F1 | U1EPWB | GSAS | | |
| 2 | 1,166 | 1,722 | S09 | B&G/F | 12.2 | 0.1 | 31 | 97 | MF4E.R1 | EPWB | GSAS | | |
| 3 | 1,788 | 2,511 | S35 | CDF/NEW ENGLAND | 12.6 | 0.5 | 33 | 60 | MWF4S.M | AWNS | LEMM | | |
| 4 | 1,199 | 1,819 | M18 | WAKEFIELD | 12.6 | 0.9 | 26 | 66 | MWF4E.M | NZMZC | GSNZC | | |
| 5 | 2,020 | 2,837 | S35 | ROCKVALE NORTH/ARMIDALE | 12.7 | 0.9 | 40 | 66 | MWF4S.H1 | AWNS | LEMM | | |

| | Superf | ine Point of | Micron (ASF | -4/MF4) | |
|--------|--------|--------------|-------------|---------|------|
| | | Streng | th (Nkt) | | |
| Micron | 40 | 35 | 28 | 21 | 14 |
| 14.0 | | 2497 | | | |
| 14.4 | 2923 | | | | |
| 14.6 | | 2591 | | | |
| 14.7 | | 2436 | | | |
| 14.9 | 2585 | | | | |
| 15.1 | 2691 | 2396 | | | |
| 15.3 | 2547 | 2430 | | | |
| 15.4 | | | | | 2359 |
| 15.5 | | 2379 | 2419 | | |
| 15.7 | | | | | |
| 15.9 | 2855 | | | | |
| 16.1 | 2390 | 2409 | | | |
| 16.2 | 2353 | 2498 | | | |
| 16.3 | | 2537 | | | |
| 16.4 | 2350 | | 2259 | | |
| 16.5 | 2562 | | | 2279 | |
| 16.6 | 2476 | | | | |
| 16.7 | 2391 | 2388 | 2246 | 2170 | |
| 16.8 | 2405 | 2193 | 2201 | 2227 | |
| 16.9 | 2313 | | 2192 | | |
| 17.0 | 2361 | 2306 | | | |
| 17.1 | 2363 | 2252 | 2204 | | |
| 17.2 | 2329 | | | 2112 | |
| 17.3 | 2464 | | | | |
| 17.4 | 2469 | | 2142 | | |
| 17.6 | 2307 | 2305 | 2074 | 2055 | |
| 17.7 | 2141 | 2105 | | 2051 | |
| 17.8 | | 2152 | 2072 | | |
| 17.9 | 2322 | 2262 | | | |
| 18.0 | 2317 | 2048 | | | |
| 18.1 | 2246 | 2246 | | | |
| 18.2 | 2275 | | 2005 | | |
| 18.3 | 2266 | 2100 | 1994 | | |
| 18.4 | | | | | |

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