

Wool Weekly

LANDMARK

Friday, 26 May 2017

Wool Market Movements

- The Australian wool market faltered this week as buyer interest in superfine wool waned. Prices fell despite a relatively small offering and prospects for smaller weekly offerings in coming weeks. The EMI closed 27 cents lower at 1495 c/kg. The most significant price declines were seen for superfine wool of 18.5 microns and finer, with prices falling by as much as 100 cents. There were falls for almost all microns in all centres, both Merino and Crossbred. The AUD rose by half a UScent and the EMI fell by 13 UScents to 1122 USc/kg. 34,270 bales were offered over the week and, with demand weakening and prices falling, the pass-in rate lifted to 15.1%.
- Sydney hosted a two-day sale this week and prices for all Merino wool declined on both days. On Wednesday, the more significant falls were for superfine wool with prices down by 30 cents. Prices for broader Merino wool and the small offering of Crossbred wool recorded more modest declines. Thursday was marked by a lack of buying interest in superfine wool, with prices falling by 50-60 cents. Other Merino wool recorded smaller falls, while Crossbreds remained steady. A small offering of Oddments saw prices remain steady over the week.
- The Melbourne sale opened on Wednesday with drops of up to 60 cents for superfine Merino wool as buyers shunned these wools. There was more interest in broader Merino wool and for the Crossbred offering. The pattern continued on Thursday, as buying competition for superfine wool retreated and only Best style wools attracted attention. High VM wool were discounted heavily. Broader Merino wool found more favour, and prices eased a little. Demand for fine Crossbred wool was solid. Demand for Oddments was steady and prices improved over the week.
- Demand and prices for Merino wool fell on both days in Fremantle this week, but the declines were less severe than seen on the East Coast. The limited offering of fine and superfine wool recorded losses of 30-40 cents for the week. Merino wool of 20 microns and broader was in more demand and prices eased on Wednesday, before falling by 10-20 cents on Thursday. With prices falling, the pass-in rate soared on Thursday, particularly for fleece wool. There was a very limited offering of Oddments and buyers pushed prices up by 5 cents over the week.

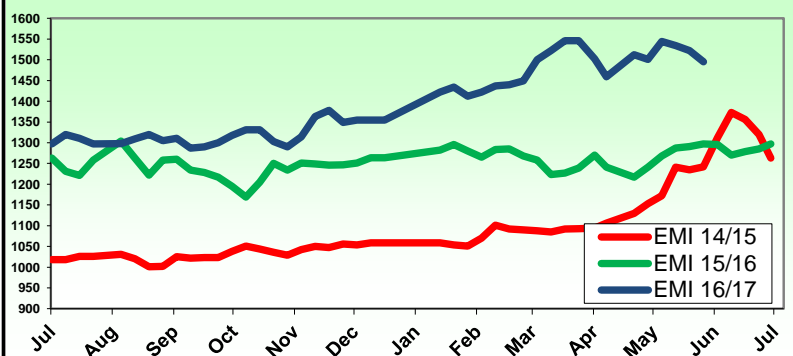
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1580	-32	1445	-25	1520	-15

MICRON PRICE GUIDES						
16.5	2322	-85	2248n	-94	-	-
17	2265	-89	2217n	-75	-	-
17.5	2217	-84	2183	-48	-	-
18	2148	-71	2102	-51	-	-
18.5	2047	-74	2000	-108	2018n	-24
19	1891	-51	1872	-68	1894n	-33
19.5	1732	-52	1728	-48	1733n	-35
20	1590	-38	1577	-29	1549n	-25
21	1477	-22	1477	-18	1471n	-10
22	1419n	-22	1415n	-2	1393n	-13
23	-	-	1339n	-	-	-
24	-	-	-	-	-	-
25	1139n	-10	-	-	-	-
26	1045n	-4	1065n	+1	-	-
28	755n	-8	749n	-8	-	-
30	563n	-7	566n	-	-	-
32	-	-	-	-	-	-
MC	1180n	+4	1201n	+6	1197n	+4

AWEX EMI 2014/15 & 2015/16 Season vs Current

Currently: 1495 c/kg clean



Upcoming Auction Volumes

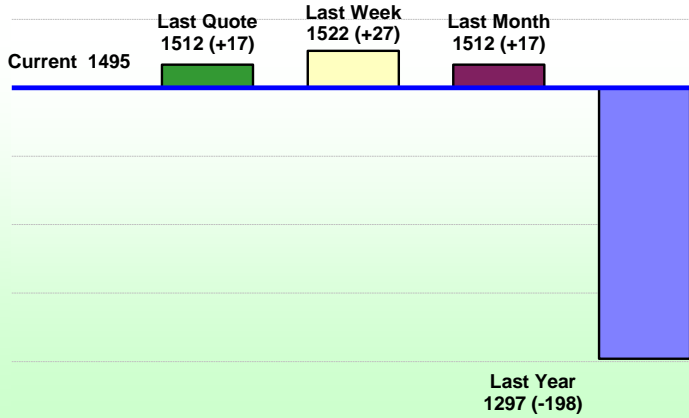
	29-05-17	05-06-17	12-06-17
Northern	S48	S49	S50
Sydney	8,704	8,950	9,300
Southern	M48	M49	M50
Melbourne	16,629	16,870	17,910
Western	F48	F49	F50
Fremantle	4,819	No sale	7,150
Total	30,152	25,820	34,360

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	8,800	8,789	7,775	11.5%
Southern	21,500	19,499	16,716	14.3%
Western	7,350	5,982	4,600	23.1%
TOTAL	37,650	34,270	29,091	15.1%

Average Nth-Sth MPG's as reported on 25 May 2017

**AWEX Weekly Eastern Market Indicator
 Quote Comparisons**



AUD vs USD from 06-Jul-04 to 25-May-17



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1495	2285	2241	2200	2125	2024	1882	1730	1584	1477	1417	1339	1139	752	0.750
10 year Average	993	1601	1436	1437	1317	1260	1195	1136	1082	1044	1015	989	808	578	0.851
This time last year	1297	1575	1569	1565	1549	1527	1507	1479	1438	1404	1384	1362	1181	823	0.721
10 year High	1551	2680	2497	2339	2243	2147	1975	1824	1657	1538	1496	1461	1255	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
%Reported above current	1%	8%	6%	5%	2%	1%	1%	1%	2%	2%	3%	9%	5%	13%	78%
Diff b/w High & Current	56	395	256	139	118	124	93	94	73	61	79	122	116	224	0.340
Diff b/w Ave & Current	502	684	805	763	808	763	687	594	501	433	402	350	331	174	-0.100

Percentile Bands

95%	1363	2463	2261	2211	2005	1848	1659	1541	1481	1436	1390	1363	1408	838	1.050
90%	1294	2047	1766	1861	1623	1577	1527	1470	1408	1381	1361	1327	1323	781	1.030
80%	1219	1738	1563	1564	1497	1454	1403	1368	1331	1303	1261	1228	1246	680	0.971
75%	1152	1641	1519	1526	1445	1399	1338	1301	1262	1246	1221	1190	1159	669	0.937
60%	1036	1541	1405	1421	1327	1267	1217	1176	1146	1134	1118	1092	1058	616	0.887
50%	979	1502	1352	1349	1260	1220	1157	1119	1073	1025	973	935	1008	524	0.826
40%	916	1462	1293	1305	1206	1157	1099	1031	984	947	920	888	941	481	0.777
25%	788	1400	1242	1237	1131	1060	1001	937	854	813	778	760	807	466	0.755
10%	728	1325	1171	1182	1022	991	928	863	799	745	716	696	745	448	0.720

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
May-2017		2200	2140	2020	1950	1860	1710	1550	1455	1390	1300	695	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Jun-2017		2150	2100	1980	1940	1860	1690	1530	1455	1365	1260	695	
Jul-2017		2140	2080	1930	1930	1800	1640	1490	1440	1360	1250	695	
Aug-2017		2130	2070	1900	1920	1750	1630	1490	1400	1350	1210	695	
Sep-2017		2120	2050	1880	1910	1720	1620	1480	1390	1340	1200	680	
Oct-2017		2100	2030	1860	1880	1700	1600	1470	1370	1320	1200	630	
Nov-2017		2030	1980	1850	1820	1675	1590	1430	1365	1300	1190	580	
Dec-2017		1960	1930	1830	1770	1670	1580	1380	1355	1260	1180	540	
Jan-2018		1940	1910	1820	1750	1650	1560	1340	1345	1250	1170	458	
Feb-2018		1920	1890	1820	1740	1650	1530	1330	1320	1210	1160	448	
Mar-2018		1920	1890	1820	1740	1650	1480	1330	1300	1210	1160	448	
Apr-2018		1920	1890	1820	1740	1630	1480	1330	1300	1210	1160	448	
May-2018		1920	1890	1820	1740	1630	1480	1330	1300	1210	1160	448	
Jun-2018		1880	1870	1820	1740	1630	1480	1300	1270	1210	1160	448	
Jul-2018		1850	1830	1770	1740	1620	1460	1280	1250	1210	1160	448	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.