

# Wool Weekly



Friday, 18 August 2017

## Wool Market Movements

- Prices in the Australian wool market surged this week, as buyers scrambled to secure wool against orders. The rise in the market was helped by lower offerings than last week. The gains were widespread, with Merino and Crossbred wool both recording large lifts in prices over the week. The EMI finished the week at 1614 c/kg, up by 64 c/kg, with much of the increase recorded on the first day of sales. The AUD was higher against the USD and the EMI lifted by 60 UScents to 1281 USc/kg. 39,126 bales were offered across the three selling centres and the total pass-in rate dropped to just 2%. Notably, 99% of the Merino fleece wool offered was sold at each selling centre.
- The two-day sale in Sydney started at a fast pace on Wednesday as buyers competed feverishly for the wool on offer. Merino and Crossbred wools enjoyed a leap in prices, with Merino types rising by 40-70 cents and Crossbreds lifting by 25-40 cents. There was a smaller rise in prices for Oddments. The pace slackened a little for Merino wool on Thursday, with prices rising by 10 to 15 cents. In contrast, buyers were very keen on Crossbred wool, pushing 28 micron prices up by 50 cents; finer and broader wools lifted by 25-30 cents. Oddments market were firm on Thursday.
- Prices surged for all Merino types when Melbourne's two-day sale opened on Wednesday. Fine microns were 50 cents higher, medium Merino wools lifted 60 cents and the broader micron jumped by 70 cents. Crossbred prices also rose sharply, up by between 20 and 40 cents. In contrast, the Oddments market was subdued. Buyers were more cautious in their purchases of Merino wool on Thursday, but prices continued their upward march. Spinners style fine wool rose by 50 cents and broader types gained 10-20 cents. Better prepared Crossbred lots lifted by 25-35 while other lines lifted more modestly. Oddments had less support and prices eased.
- The two-day sale in Fremantle started spectacularly on Wednesday as buyers scrambled to secure wool from the limited offering. 20 micron and finer wool gained 90-110 cents while broader Merino wool was 70-75 cents dearer. Demand for Oddments was muted and prices firm. The market calmed on Thursday, and prices were a little up and down as buyers took stock of the extreme price levels. Oddments were steady again.

## AWEX WEEKLY WOOL PRICES

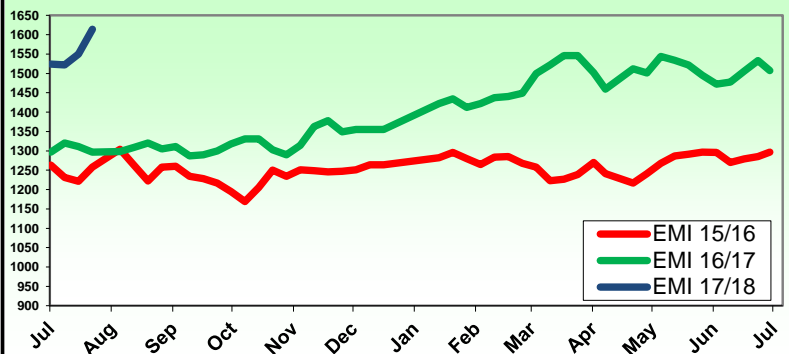
Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1679	+65	1573	+64	1680	+74

MICRON PRICE GUIDES						
16.5	2317n	+44	2355n	+118	-	-
17	2282	+55	2295n	+79	-	-
17.5	2256	+56	2252n	+92	-	-
18	2201	+48	2179	+76	2181n	-
18.5	2098	+70	2077	+69	2081n	+120
19	1924	+71	1930	+70	1921	+82
19.5	1816	+77	1818	+73	1831	+96
20	1724	+76	1726	+72	1729	+85
21	1668	+92	1663	+83	1666	+87
22	1603n	+84	1602	+79	1606n	+70
23	-	-	1565n	+88	-	-
24	-	-	-	-	-	-
25	1280n	+69	-	-	-	-
26	1180	+61	1154n	+28	-	-
28	899	+82	895n	+69	-	-
30	682	+74	666n	+52	-	-
32	480n	+49	463n	+67	-	-
MC	1110	+11	1126n	-4	1165n	-1

## AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1614 c/kg clean



## Upcoming Auction Volumes

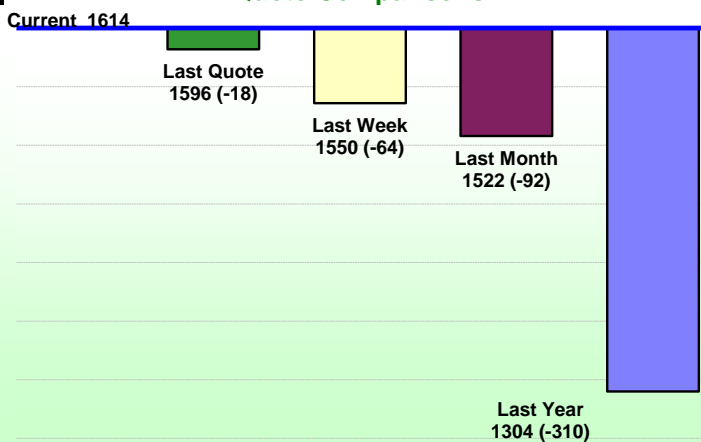
	21-08-17	28-08-17	04-09-17
Northern	S07	S09	S10
Sydney	13,223	13,100	11,750
Southern	M07	M09	M10
Melbourne	23,665	18,620	24,750
Western	F07	F09	F10
Fremantle	RECESS	8,250	7,650
<b>Total</b>	<b>36,888</b>	<b>39,970</b>	<b>44,150</b>

## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	13,000	14,034	13,780	1.8%
Southern	19,035	18,744	18,332	2.2%
Western	8,000	6,348	6,230	1.9%
<b>TOTAL</b>	<b>40,035</b>	<b>39,126</b>	<b>38,342</b>	<b>2.0%</b>

Average Nth-Sth MPG's as reported on 17 Aug 2017

### AWEX Weekly Eastern Market Indicator Quote Comparisons



### AUD vs USD from 06-Jul-04 to 17-Aug-17



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
<b>Current MPG's</b>	1614	2336	2289	2254	2190	2088	1927	1817	1725	1666	1603	1565	1280	897	0.794
<b>10 year Average</b>	1000	1611	1446	1448	1328	1270	1203	1144	1089	1050	1021	995	813	580	0.850
<b>This time last year</b>	1298	1576	1563	1559	1527	1502	1480	1467	1457	1451	1436	1429	1212	762	0.771
<b>10 year High</b>	1614	2680	2497	2339	2243	2147	1975	1824	1725	1666	1603	1565	1280	976	1.090
<b>10 year Low</b>	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
<b>% Reported above current</b>	0%	7%	5%	3%	1%	1%	1%	0%	0%	0%	0%	0%	0%	2%	54%
<b>Diff b/w High &amp; Current</b>	0	344	209	85	53	60	48	7	0	0	0	0	0	79	0.296
<b>Diff b/w Ave &amp; Current</b>	614	725	842	806	862	818	724	673	636	615	581	570	467	317	-0.056

#### Percentile Bands

<b>95%</b>	1388	2463	2261	2215	2059	1874	1707	1602	1519	1447	1409	1368	1444	838	1.050
<b>90%</b>	1303	2164	1788	2018	1703	1648	1565	1477	1422	1391	1369	1339	1335	782	1.030
<b>80%</b>	1227	1774	1571	1576	1505	1461	1412	1375	1338	1310	1270	1234	1251	684	0.965
<b>75%</b>	1168	1656	1526	1535	1452	1411	1356	1318	1272	1255	1230	1197	1194	671	0.937
<b>60%</b>	1040	1544	1407	1431	1334	1271	1221	1180	1152	1137	1126	1102	1062	620	0.885
<b>50%</b>	986	1505	1359	1355	1262	1222	1165	1128	1077	1031	977	938	1011	536	0.823
<b>40%</b>	919	1463	1294	1309	1208	1161	1102	1040	986	953	924	890	944	482	0.776
<b>25%</b>	796	1401	1242	1239	1132	1064	1002	939	862	816	782	764	808	467	0.755
<b>10%</b>	729	1326	1171	1182	1022	992	928	864	800	746	716	697	746	448	0.721

#### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Aug-2017		2200	2150	2120	2020	1900	1770	1650	1615	1530	1420	780	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Sep-2017		2180	2140	2100	2000	1900	1750	1640	1570	1510	1400	760	
Oct-2017		2150	2100	2090	1980	1890	1720	1630	1570	1500	1390	740	
Nov-2017		2080	2050	2030	1970	1870	1700	1590	1520	1470	1360	680	
Dec-2017		2060	2030	1960	1900	1800	1680	1560	1510	1450	1350	630	
Jan-2018		2050	2000	1955	1855	1780	1670	1540	1500	1440	1300	600	
Feb-2018		2030	1980	1950	1850	1770	1650	1530	1500	1400	1280	580	
Mar-2018		2000	1970	1940	1840	1765	1640	1520	1495	1360	1260	500	
Apr-2018		1980	1950	1935	1835	1750	1600	1520	1480	1340	1240	500	
May-2018		1960	1950	1930	1830	1745	1600	1520	1470	1340	1240	500	
Jun-2018		1940	1920	1900	1820	1740	1580	1500	1450	1320	1220	500	
Jul-2018		1930	1900	1890	1780	1720	1580	1470	1420	1300	1200	500	
Aug-2018		1910	1880	1880	1750	1660	1580	1450	1400	1280	1180	500	
Sep-2018		1900	1870	1840	1750	1660	1580	1450	1360	1260	1160	500	
Oct-2018		1900	1870	1840	1750	1660	1580	1450	1360	1260	1160	500	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.