

Wool Weekly

LANDMARK

Friday, 15 September 2017

Wool Market Movements

- The Australian wool market fell back to pre-Recess levels this week as buyer enthusiasm waned. Most of the declines were recorded on Wednesday before the market stabilised at the new levels. The exception was in Melbourne where prices for Merino wool fell again on Thursday. The EMI closed the week 1525 c/kg, down by 31 cents. In USD terms, the EMI fell by 22 UScents to 1221 USc/kg with the AUD gaining ground. 42,764 bales were offered and the pass-in rate lifted to 15.5%.
- Sydney recorded the largest decline for the week and all of the decline was recorded on Wednesday. Prices for both Merino and Crossbred wools fell substantially. Merino wool lost 50-70 cents, with the larger falls recorded at the fine end. Poorer quality wools fell the most. Crossbreds declined by 30-35 cents. The lower prices encouraged more buyer interest on Thursday, with prices firm to a little higher for both Merino and Crossbred wools. Best and Spinners style fine wools in particular found favour. A small offering of Oddments met solid demand and prices lifted.
- Wool prices fell on both days of Melbourne's two-day sale. The heaviest falls were recorded on Wednesday. Merino wools were down by 30 cents, with high VM and low strength wools dropping 50-60 cents. Crossbred wools were down by 5-10 cents. Thursday's trading saw Merino wool prices fall initially before clawing back some lost ground. Fine microns were generally down by 15-20 cents and broader microns down by 10-15 cents. Better prepared Crossbred wool attracted buyer interest but price levels were uneven. Locks and Crutchings were easier on Wednesday then firmed on Thursday.
- Fremantle hosted a two-day sale which saw strong falls on Wednesday before prices steadied on Thursday. On Wednesday, buyer interest in Merino wool of 21 micron & finer was muted and prices fell by 25-40 cents. The limited supplies of broader Merino wool saw prices slide by 15-20 cents. The market steadied on Thursday, although prices were reported being down by around 5 cents across the micron range. The limited offering of Locks, Crutchings, Lambs and Stains saw prices gain 5-10 cents over the week.

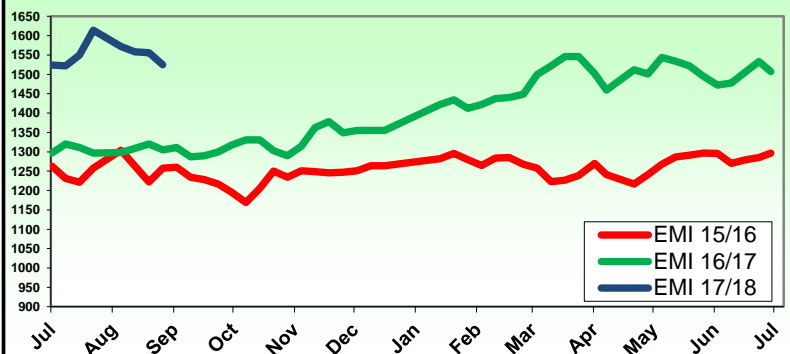
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1590	-38	1484	-26	1570	-30

MICRON PRICE GUIDES						
16.5	2277n	-51	2230n	-68	-	-
17	2207	-66	2213n	-50	-	-
17.5	2158	-51	2194	-2	-	-
18	2078	-61	2068	-54	-	-
18.5	1959	-64	1967	-49	1874n	-49
19	1775	-64	1794	-54	1764	-35
19.5	1671	-52	1666	-60	1669	-45
20	1595	-51	1607	-39	1594	-31
21	1547	-50	1551	-37	1547	-39
22	1473n	-50	1463	-46	1498n	-21
23	-	-	1440n	-26	-	-
24	-	-	1306n	-	-	-
25	1194n	-31	1213n	-	-	-
26	1107	-34	1123n	-12	-	-
28	816	-36	833	-3	-	-
30	601	-35	590n	-35	-	-
32	398n	-	404n	-16	-	-
MC	1094	+5	1088n	+2	1118n	+4

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1525 c/kg clean



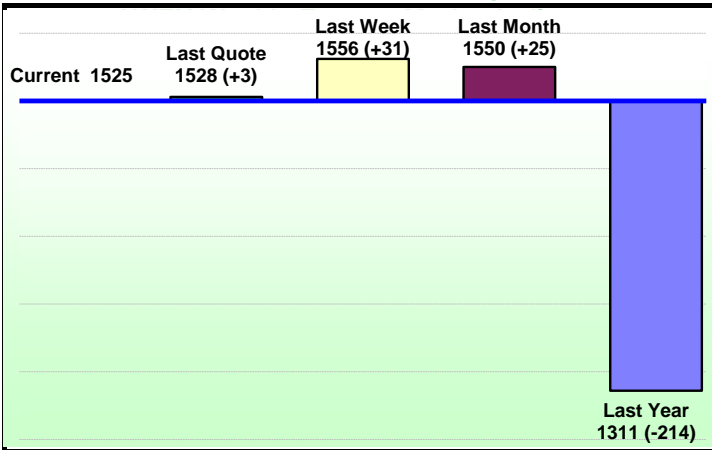
Upcoming Auction Volumes

	18-09-17	25-09-17	02-10-17
Northern	S12	S13	S14
Sydney	12,201	10,985	10,970
Southern	M12	M13	M14
Melbourne	22,909	19,890	24,872
Western	F12	F13	F14
Fremantle	7,967	7,800	8,100
Total	43,077	38,675	43,942

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	12,000	13,231	11,456	13.4%
Southern	19,509	21,874	18,409	15.8%
Western	7,600	7,659	6,256	18.3%
TOTAL	39,109	42,764	36,121	15.5%

Average Nth-Sth MPG's as reported on 14 Sep 2017



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1525	2254	2210	2176	2073	1963	1785	1669	1601	1549	1468	1440	1204	825	0.801
10 year Average	1003	1615	1451	1453	1332	1274	1207	1147	1092	1053	1024	997	815	582	0.849
This time last year	1311	1593	1592	1586	1568	1542	1514	1477	1446	1432	1414	1401	1255	781	0.746
10 year High	1614	2680	2497	2339	2243	2147	1975	1824	1725	1666	1603	1565	1280	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	2%	9%	7%	7%	5%	3%	4%	4%	3%	1%	1%	1%	2%	7%	52%
Diff b/w High & Current	89	427	287	163	170	184	190	155	124	117	135	125	77	152	0.289
Diff b/w Ave & Current	522	638	759	723	741	689	578	522	509	496	444	443	388	243	-0.048

Percentile Bands

	1415	2462	2279	2217	2075	1889	1744	1635	1539	1457	1417	1373	1460	840	1.050
95%	1415	2462	2279	2217	2075	1889	1744	1635	1539	1457	1417	1373	1460	840	1.050
90%	1308	2202	1919	2033	1751	1668	1572	1481	1427	1397	1371	1341	1340	787	1.030
80%	1231	1804	1580	1584	1509	1464	1420	1382	1342	1314	1276	1235	1255	687	0.965
75%	1174	1663	1529	1538	1455	1414	1369	1334	1275	1262	1231	1202	1198	672	0.936
60%	1043	1546	1410	1435	1337	1276	1222	1180	1156	1140	1129	1105	1066	622	0.884
50%	987	1506	1361	1357	1266	1224	1167	1129	1081	1034	980	940	1012	536	0.821
40%	919	1465	1295	1309	1208	1166	1102	1044	986	954	924	890	946	482	0.776
25%	799	1402	1242	1241	1134	1065	1003	943	865	817	782	764	810	467	0.755
10%	729	1327	1171	1182	1024	992	928	864	800	747	716	697	746	448	0.721

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Sep-2017		2140	2080	2020	1920	1730	1620	1560	1510	1400	1370	760	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Oct-2017		2120	2050	2020	1920	1720	1610	1550	1500	1400	1360	760	
Nov-2017		2100	2030	2000	1920	1700	1600	1550	1500	1390	1350	760	
Dec-2017		2080	2000	1960	1920	1700	1600	1540	1500	1390	1350	760	
Jan-2018		2060	1980	1940	1900	1680	1580	1520	1480	1380	1350	760	
Feb-2018		2050	1970	1935	1900	1680	1580	1500	1470	1370	1300	760	
Mar-2018		2030	1950	1910	1890	1670	1580	1480	1460	1370	1280	760	
Apr-2018		2000	1940	1900	1880	1670	1570	1480	1460	1360	1260	740	
May-2018		1980	1930	1890	1880	1660	1560	1480	1460	1340	1240	720	
Jun-2018		1960	1930	1890	1880	1660	1560	1480	1460	1340	1240	650	
Jul-2018		1940	1930	1890	1820	1650	1560	1460	1420	1320	1220	640	
Aug-2018		1930	1930	1890	1820	1630	1540	1440	1400	1300	1200	630	
Sep-2018		1910	1920	1880	1750	1620	1540	1440	1400	1280	1180	620	
Oct-2018		1900	1880	1840	1750	1600	1500	1400	1360	1260	1160	600	
Nov-2018		1900	1870	1840	1750	1600	1580	1450	1360	1260	1160	500	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.