

Wool Weekly

LANDMARK

Friday, 12 January 2018

Wool Market Movements

- Prices surged again this week as the Australian wool market resumed after the annual three-week Christmas recess. Buyers competed strongly for the Merino wool on offer, with all microns, styles and specs enjoying large price rises. The large offering of Crossbred wool also attracted buyer interest and prices lifted. The EMI closed at another new record of 1758 c/kg, up by 58 cents. The increase came despite the AUD being more than 2 USc higher than prior to the Recess, at 78.7 USc. The EMI rose by 82 UScents to 1431 USc/kg. There were 53,517 bales offered of which 3.1% were passed-in.
- Melbourne hosted a three day sale with 26,944 bales on offer, more than half the national offering. The sale opened on Tuesday with strong price rises for fine Merino wool and good price gains for all other microns. Wednesday's sale saw buyers ramp up their interest in Merino wool, with price gains of 40 to 60 cents. Crossbreds were more mixed, with smaller price rises for finer microns and easier prices for broader wools. The market steadied on Thursday, with more modest rises for fine Merino wool and steady prices for broader Merino wools. Fine Crossbreds rose by 15-20 cents. Oddments lifted by 40 to 60 cents over the week, despite easier prices on Thursday.
- There were just 12,777 bales on offer at Sydney's two-day sale. Bidding on the Merino offering opened strongly on Wednesday, with price gains of 40 to 60 cents. 17 micron and finer wools gained 80 cents. The increases were a little smaller on Thursday, at around 20-30 cents, with the exception of ultrafine wool which were up 80 cents. Fine Crossbred wools enjoyed a good week, with prices lifting by 10-20 cents on Wednesday and a further 15-20 cents on Thursday. Prices for broad Crossbred wool eased on both days. A limited offering of Oddments saw prices lift by 20 to 70 cents on Wednesday and then 10-30 cents on Thursday.
- The two-day Fremantle sale saw strong bidding for the 13,796 bales on offer. There were very strong price gains over the week, with the largest increases recorded on Wednesday as buyers competed strongly for the available wools. Prices jumped by 50-90 cents for fleece, skirtings and Oddments on Wednesday. The market steadied a little on Thursday, although prices for fleece and skirtings were still 10-25 cents higher. Locks, stains and crutchings gained a further 5 to 15 cents.

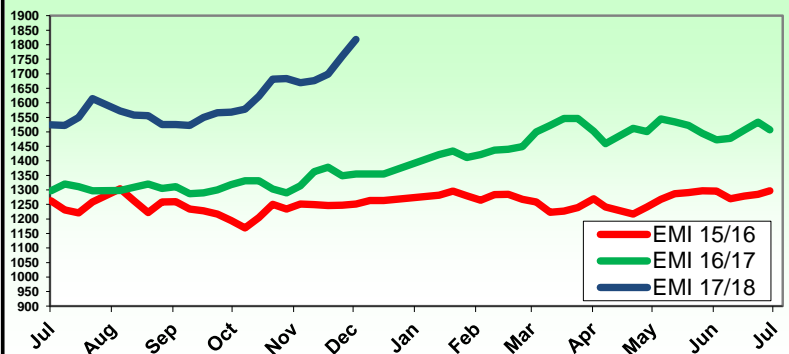
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1908	+67	1761	+51	1888	+72

MICRON PRICE GUIDES						
16.5	2773	+116	2736n	+105	-	-
17	2635	+97	2641n	+121	-	-
17.5	2509	+70	2493	+71	2496n	-
18	2389	+89	2363	+55	2359n	+82
18.5	2259	+66	2252	+31	2255	+74
19	2164	+78	2161	+69	2157	+98
19.5	2079	+70	2065	+64	2058	+100
20	1976	+93	1961	+71	1954	+104
21	1808	+63	1800	+60	1814	+75
22	1721n	+79	1723	+90	1716n	+87
23	-	-	1626n	+42	-	-
24	-	-	-	-	-	-
25	-	-	1266n	-5	-	-
26	1143	+28	1156	+30	-	-
28	818	+33	825	+22	-	-
30	598	+8	596	-4	-	-
32	381n	-	396n	-29	-	-
MC	1544n	+74	1559n	+61	1564n	+76

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1818 c/kg clean



Upcoming Auction Volumes

	15-01-18	22-01-18	29-01-18
Northern	S29	S30	S31
Sydney	15,964	10,360	10,510
Southern	M29	M30	M31
Melbourne	29,659	21,125	18,962
Western	F29	F30	F31
Fremantle	8,627	9,676	10,510
Total	54,250	41,161	39,982

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	12,770	12,777	12,339	3.4%
Southern	26,461	26,944	26,257	2.5%
Western	13,269	13,796	13,287	3.7%
TOTAL	52,500	53,517	51,883	3.1%

Average Nth-Sth MPG's as reported on 11 Jan 2018

AWEX Weekly Eastern Market Indicator

Current 1818

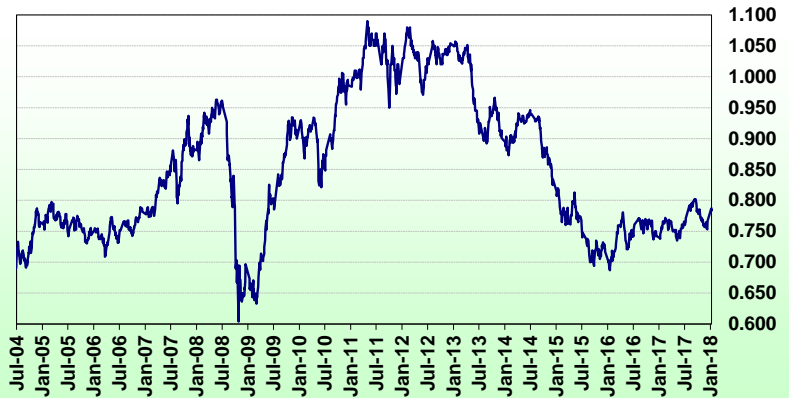
Last Quote
1807 (-11)

Last Week
1760 (-58)

Last Month
1699 (-119)

Last Year
1431 (-387)

AUD vs USD from 06-Jul-04 to 11-Jan-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1818	2755	2638	2501	2376	2256	2163	2072	1969	1804	1722	1626	1266	822	0.787
10 year Average	1018	1640	1473	1478	1353	1293	1225	1164	1108	1067	1036	1009	824	586	0.847
This time last year	1422	1941	1921	1888	1850	1790	1723	1663	1582	1487	1440	1364	1051	663	0.746
10 year High	1818	2755	2638	2502	2376	2256	2163	2072	1969	1804	1722	1626	1280	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	7%	54%
Diff b/w High & Current	0	0	0	1	0	0	0	0	0	0	0	0	14	155	0.303
Diff b/w Ave & Current	800	1115	1165	1023	1023	962	938	908	861	737	686	617	442	235	-0.060

Percentile Bands

	1501	2530	2345	2248	2118	1975	1825	1695	1595	1500	1444	1426	1551	839	1.049
95%	1342	2311	2176	2161	1949	1814	1636	1515	1462	1414	1386	1355	1370	800	1.030
90%	1243	1853	1608	1607	1527	1482	1441	1398	1356	1324	1293	1259	1269	705	0.960
80%	1196	1697	1544	1558	1474	1440	1391	1359	1312	1282	1252	1216	1225	676	0.935
75%	1050	1553	1424	1451	1347	1289	1232	1186	1163	1151	1136	1113	1072	627	0.880
60%	993	1511	1368	1366	1272	1233	1174	1137	1091	1047	1005	961	1019	541	0.808
50%	924	1469	1302	1313	1213	1171	1111	1055	999	963	929	893	949	484	0.775
40%	801	1405	1245	1246	1136	1071	1006	945	872	820	787	771	813	468	0.756
25%	729	1331	1171	1183	1029	996	928	864	801	748	717	697	746	448	0.721
10%															

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28	
Jan-2018		2520	2440	2320	2220	2080	1980	1900	1750	1650	1550	780	All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.
Feb-2018		2500	2400	2300	2200	2025	1960	1880	1750	1630	1530	780	
Mar-2018		2500	2400	2300	2200	2025	1920	1840	1750	1600	1500	780	
Apr-2018		2450	2350	2300	2180	1980	1900	1800	1750	1580	1480	780	
May-2018		2400	2320	2280	2160	1960	1890	1790	1720	1540	1440	780	
Jun-2018		2380	2300	2250	2150	1950	1880	1780	1700	1500	1400	780	
Jul-2018		2360	2260	2200	2140	1940	1860	1730	1640	1460	1320	700	
Aug-2018		2260	2200	2150	2070	1930	1830	1680	1620	1400	1300	700	
Sep-2018		2240	2160	2100	2050	1900	1800	1650	1600	1400	1300	700	
Oct-2018		2200	2100	2060	1950	1880	1620	1600	1500	1400	1300	680	
Nov-2018		2150	2050	2030	1940	1860	1600	1600	1500	1400	1280	680	
Dec-2018		2150	2050	2000	1930	1850	1600	1600	1500	1400	1260	680	
Jan-2019		2150	2050	2000	1900	1750	1600	1600	1500	1400	1240	680	
Feb-2019		2150	2050	2000	1850	1750	1600	1600	1500	1380	1220	680	
Mar-2019		2150	2050	2000	1750	1750	1600	1560	1470	1260	1180	680	

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.