

Wool Market Movements

# LANDMARK

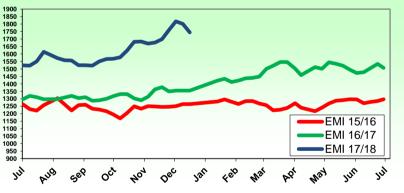
#### Thursday, 25

- It was a two-day sale in all Australian wool selling centres this week with the Australia Day holiday on Friday. The buying intensity dropped away and prices for Merino and Crossbred wools fell sharply, with the exception of ultrafine wool. Oddments in particular saw very large falls over the week as buyer interest vanished. The EMI fell by 57 cents to 1744 c/kg at the close. Even so, it is still 334 cents above the level of 12 months ago. The AUD lifted by 0.6 USc to 80.3 USc and the EMI fell by 34 UScents to 1400 USc/kg. There were 42,525 bales on offer and the pass-in rate jumped to 14.3% as prices fell.
- Sydney hosted a two-day sale with 10,470 bales on offer. Buyers were hesitant on Tuesday, with prices for Merino wool 18 micron and broader and for all Crossbred wool falling, down by 15 to 35 cents. Ultrafine lots were better supported. Oddments were shunned and prices fell by 50 cents or more. Buyers continued to support the ultrafine wools on Wednesday, while medium Merino wools were steady to slightly lower. 19-20 micron wools fell by 10-15 cents. All Oddments fell sharply, with Locks falling by 200 cents.
- The two-day sale in Melbourne of 24,533 bales saw good buver support for Merino lots with low mid-break, particularly the ultrafine wools, and Crossbred wools that were well prepared. But poorly specc'ed Merino lots and less well prepared Crossbred wools found little support. It was a mixed day on Tuesday, where 18-19 micron wools and Crossbred wools fell sharply but other microns steady to higher. Wednesday saw some large falls in prices for both Merino and Crossbred lots. Locks, Skirtings and Crutchings fell heavily on both sale days, with falls of 120-220 cents on Wednesday.
- Fremantle's two-day sale of 7,522 bales started on a relatively solid footing on Tuesday, given the declines on the east coast. Merino wool of 19 micron and finer lost some ground, but broader microns lifted or were steady. Locks, Stains and Crutchings fell sharply, however, down 60 to 90 cents. Wednesday's sale saw heavy falls as buyer interest waned. Fine microns were hardest hit, down 60 to 70 cents, while 19-20 micron wools fell by up to 50 cents. Broader Merino wools fell slightly or were firm. The biggest casualty were

25 January							
	AWEX	WEEK	LY WOO	L PRIC	ES		
Regional		Wkly		Wkly		Wkly	
Indicator	North	Chg	South	Chg	West	Chg	
c/kg clean	1845	-56	1677	-62	1821	-39	
	North Chg South Chg West Chg						
16.5	2801	+14	2781n	+4	-	-	
17	2684	+12	2663	+6	-	-	
17.5	2522	+8	2489	-4	-	-	
18	2345	-29	2275	-83	2229n	-70	
18.5	2220	-29	2181	-69	2113	-76	
19	2101	-36	2085	-65	2060	-32	
19.5	2006	-38	2001	-28	1969	-39	
20	1900	-42	1893	-38	1888	-23	
21	1785	-1	1765	-13	1788	-14	
22	1723n	+14	1697	-2	1714n	0	
23	-	-	1643n	-18	-	-	
24	-	-	-	-	-	-	
25	1183n	-58	1189n	-36	-	-	
26	1046	-82	1065	-70	-	-	
28	735	-73	738	-75	-	-	
30	550	-44	560	-31	-	-	
32	371n	-10	376n	-22	-	-	
MC	1334n	-179	1271n	-230	1319n	-184	

### AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1744 c/kg clean



**Upcoming Auction Volumes** 

5/02/2018

12/02/2018

29/01/2018

0	s, with buyers		00	'	Ministin a second	S31	S32	S33	
virtual fre	e-fall.				Sydney	12,249	11,450	10,430	
Т	HIS WEEK'	S SALES S	TATISTIC	S	Southern	M31	M32	M33	
Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate	Melbourne	21,457	20,985	22,419	
Northern	9,860	10,470	9,049	13.6%	Western	F31	F32	F33	
Southern Western	21,225 9,376	24,533 7,522	21,154 6,227	13.8% 17.2%	Fremantle	8,538	7,850	8,450	
TOTAL	40,461	42,525	36,430	14.3%	Total	42,244	40,285	41,299	

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Contact David Brook on 1800 629 396.

#### 25 Jan 2018

## Landmark Wool Report

LANDMARK

EMI 1744 NMI 1845 SMI 1677 WMI 1821 Average Nth-Sth MPG's as reported on 24 Jan 2018

AWEX Weekly Eastern Market Indicator					AUD vs USD from 06-Jul-04 to 24-Jan-18										
	st Quote 783 (+39)	e 1801 (+57)						Mulan							
Current 1744							Jul-06 Jul-06 Jan-06 Jan-06 Jan-06 Jan-07 Jul-07 Jul-08 Jul-08 Jul-10 Jul-12 Jul-12 Jul-15 Jul-16 Jul-16 Jan-17 Jul-16 Jan-17 Jul-16 Jan-17 Jul-16 Jan-17 Jul-16 Jul-16 Jan-17 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-16 Jul-17 Jul-16 Ju							1.000 0.950 0.900 0.850 0.850 0.750 0.750 0.700 0.650 0.600	
Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1744	2791	2674	2506	2310	2201	2093	2004	1897	1775	1710	1643	1186	737	0.803
10 year Average	1020	1644	1477	1482	1357	1296	1228	1166	1110	1069	1039	1011	826	587	0.847
This time last year	1412	2022	1988	1967	1891	1817	1728	1635	1539	1432	1373	1364	1030	661	0.754
10 year High	1822	2791	2674	2513	2383	2264	2163	2072	1971	1809	1722	1676	1280	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	1%	0%	0%	0%	1%	1%	1%	1%	1%	0%	0%	0%	5%	17%	50%
Diff b/w High & Current	78	0	0	7	73	63	70	69	75	34	12	33	94	240	0.287
Diff b/w Ave & Current	724	1147	1196	1023	953	904	865	837	786	706	671	632	360	150	-0.044
05%	4544	05.47	0057	0054		Percentil		1712	1000	4500	4450	4 4 0 0	4570	020	4.040
95% 90%	1511 1349	2547 2319	2357 2187	2254 2167	2125 1968	1990 1821	1841 1641	1518	1600 1468	1506 1424	1450 1387	1428 1357	1579 1374	839 803	1.049 1.030
<u> </u>	1244	1865	1611	1612	1529	1485	1446	1400	1359	1326	1295	1265	1270	706	0.960
75%	1244	1717	1547	1560					1317					677	
					1478	1441	1393	1360		1287	1253	1217	1228		0.935
60%	1051	1555	1425	1452	1348	1291	1233	1187	1165	1152	1137	1113	1073	627	0.880
50%	995	1512	1369	1368	1272	1233	1177	1137	1093	1052	1009	968	1020	544	0.806
40%	924	1470	1304	1314	1214	1171	1111	1057	1003	964	930	894	949	484	0.776
25% 10%	803 729	1405 1331	1245 1171	1248 1183	1136 1029	1072 996	1007 928	946 864	873 802	820 748	788 717	771 697	815 746	468 448	0.756 0.722
1070	120	1001				e Basis				7 10	1 11	001	110	110	0.122
Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28			
Feb-2018		2400	2340	2200	2100	1950	1880	1770	1700	1600	1500	715	All prices	on this	sheet are
Mar-2018		2380	2300	2180	2080	<b>1940</b>	1860	<b>1760</b>	<b>1690</b>	1580	1480	715			ean. Basis
Apr-2018		2360	2280	2160	2060	1930	1820	1740	1680	1550	1450	715	Contract	pric	
May-2018		2340	2260	2140	2040	<b>1920</b>	1800	1700	1660	1530	1440	715			The levels
Jun-2018		2320	2250	2130	2030	<b>1910</b>	1790	<b>1690</b>	1650	<b>1490</b>	1430	715			use purely
Jul-2018		2310	2240	2120	2020	<b>1900</b>	1780	1680	<b>1645</b>	1480	1400	715	as a g		For more
Aug-2018		2300	2230	2110	2010	1890	<b>1760</b>	1660	<b>1640</b>	<b>1460</b>	1320	700	informatio		regarding
Sep-2018		2280	2200	2100	2000	1880	1730	1640	1 <b>62</b> 0	1400	1300	700	forward		
Oct-2018		2240	2160	2080	1 <b>98</b> 0	1770	1700	1630	1600	1400	1300	700			or Targe
Nov-2018		2200	2100	1 <b>95</b> 0	1850	<b>1680</b>	<b>1620</b>	1600	1500	1400	1300	680	order, c	ontact	your loca
Dec-2018		<b>2150</b>	2050	1 <b>95</b> 0	1850	<b>1660</b>	1600	1600	1500	1400	1280	680			ianager, o
Jan-2019		2150	2050	1 <b>95</b> 0	1850	1660	1600	1600	1500	1400	1260	680		andmar	
Feb-2019		<b>2150</b>	2050	1 <b>95</b> 0	1850	1660	1600	1600	1500	1400	1240	680	Managem		
Mar-2019		2150	2050	1 <b>95</b> 0	1850	1660	1600	1600	1500	1380	1220	680	629 396.		
Apr-2019		2150	2050	<b>1950</b>	1750	1660	<b>1600</b>	1560	1470	1260	1180	680			
Please us	e above	e figures	s as a gu	lide to s	ubmit y	our GTC	or Targ	get orde	rs. Call	1800 62	29 396.		_		