

Wool Weekly

LANDMARK

Friday, 23 February 2018

Wool Market Movements

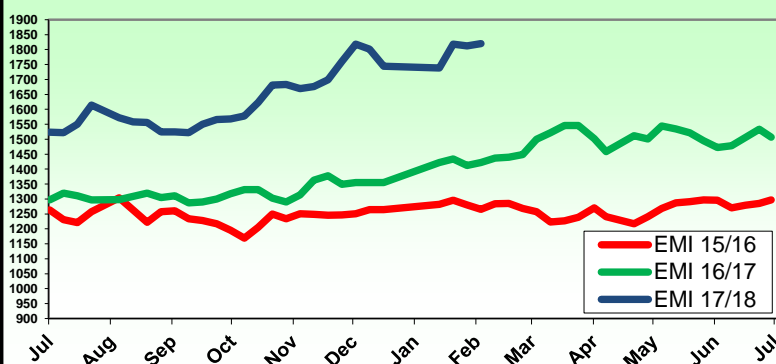
- The Australian wool market moved firmly higher over the week, gaining ground on each sale day as a lower AUD helped boost buyer interest. Demand continues to be ahead of the available supply for Merino wools, pushing prices higher. Crossbred wools saw a steady improvement despite solid supply levels. The EMI increased by 8 cents to finish at 1820 c/kg, a new week-ending record. With the AUD down by more than by 1 USc, the EMI fell by 17USc to 1419 USc/kg. 41,519 bales were offered and, remarkably, the pass-in rate was 5.4% for the week.
- Melbourne once again hosted a three-day sale. The sale started on Tuesday and prices were firm to 10 cents higher for both Merino and Crossbred wool. Oddments were unchanged to dearer. Wednesday's sale was more mixed for Merino wool, with some rises and some falls. High strength/low mid-break/low VM wools doing best. Crossbred wools gained further ground. In contrast, Oddments and skirtings both found the going tougher and prices fell. A restricted supply of Merino wools on Thursday helped push prices up by 10-30 cents, with the well specc'ed wools favoured. Crossbred wool also fared well, but skirtings and Oddments both fell by 10-20 cents.
- Sydney's two day sale opened on Wednesday with good buyer interest for most fleece wools across the Merino micron range, with the exception of 19 micron wool. Demand for Crossbred wool was noticeably mixed, particularly compared with the solid market in Melbourne. Oddments and skirtings both fell back as demand eased. Thursday's sale saw strong gains for Merino fleece wool, notably the stylish, well specc'ed fine wools. After the disappointing results on Wednesday, Crossbred wools bounced back and prices lifted by 10-15 cents. Once again, Oddments and skirtings found limited support and prices fell by 10 to 20 cents.
- The two-day sale in Fremantle saw the same divergent results between demand for fleece wool and demand for skirtings. Merino fleece wool was in demand on both days and prices rose by between 30 and 40 cents for all microns, with the exception of 22 micron wool which was only a little higher. As on the east coast, buyers were less interested in skirtings, with the exception of low VM lots. Prices for skirtings were up to 70 cents cheaper over the week. Carding wools also found the going hard and prices fell by around 100 cents. Stains and Lambs saw better demand, but still eased over the week.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1902	+9	1769	+8	1895	+16
MICRON PRICE GUIDES						
16.5	3012n	+30	3015n	+30	-	-
17	2793n	+8	2745n	+38	-	-
17.5	2608	+15	2588	+22	-	-
18	2389	-1	2383	+31	2333n	+30
18.5	2249	+24	2232	+29	2204	+30
19	2153	+22	2145	+26	2114	+35
19.5	2073	+28	2068	+33	2046	+27
20	2017	+46	2014	+55	1994	+42
21	1927	+49	1918	+31	1898	+29
22	1886n	+37	1865	+21	1854n	+5
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	1288n	+24	-	-	-	-
26	1128	+17	1123n	+7	-	-
28	798	+5	801	+5	-	-
30	593	+3	591	+2	-	-
32	-	-	418n	-	-	-
MC	1348	-12	1327n	-28	1306n	-29

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1820 c/kg clean



Upcoming Auction Volumes

	26/02/2018	5/03/2018	12/03/2018
Northern	S35	S36	S37
Sydney	13,114	10,717	9,840
Southern	M35	M36	M37
Melbourne	21,534	22,275	20,647
Western	F35	F36	F37
Fremantle	9,858	8,650	8,650
Total	44,506	41,642	39,137

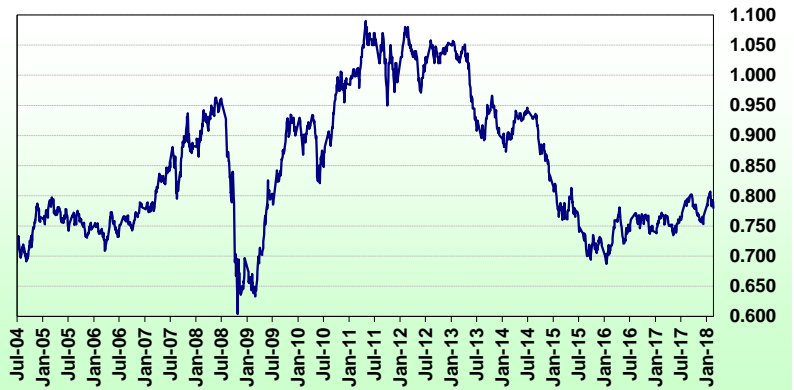
THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,360	9,915	9,563	3.6%
Southern	21,600	22,592	21,511	4.8%
Western	8,150	9,162	8,355	8.8%
TOTAL	40,110	41,669	39,429	5.4%

AWEX Weekly Eastern Market Indicator

Current 1820	Last Quote 1815 (-5)	Last Week 1812 (-8)	Last Month 1801 (-19)
Last Year 1449 (-371)			

AUD vs USD from 06-Jul-04 to 22-Feb-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1820	3014	2769	2598	2386	2241	2149	2071	2016	1923	1881	1924	1288	800	0.780
10 year Average	1026	1655	1486	1491	1363	1302	1234	1172	1116	1075	1044	1016	829	588	0.847
This time last year	1449	2102	2075	2048	1998	1909	1795	1669	1555	1440	1376	1353	1052	709	0.769
10 year High	1822	3014	2788	2630	2401	2265	2163	2072	2016	1923	1881	1924	1291	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	10%	59%
Diff b/w High & Current	2	0	19	32	15	25	14	2	0	0	0	0	3	177	0.310
Diff b/w Ave & Current	794	1359	1283	1107	1023	938	915	898	900	848	837	908	459	211	-0.067

Percentile Bands

95%	1522	2552	2374	2271	2145	2004	1857	1726	1613	1523	1463	1429	1589	839	1.048
90%	1360	2341	2203	2178	1999	1844	1657	1533	1481	1435	1389	1359	1393	801	1.030
80%	1250	1883	1623	1624	1534	1487	1450	1404	1363	1329	1299	1267	1273	712	0.960
75%	1210	1738	1556	1564	1484	1447	1398	1362	1325	1298	1255	1221	1232	678	0.934
60%	1053	1557	1430	1456	1352	1292	1237	1189	1165	1155	1139	1115	1075	629	0.878
50%	997	1513	1370	1369	1273	1235	1180	1138	1095	1059	1014	984	1022	547	0.805
40%	926	1471	1306	1314	1216	1173	1112	1062	1005	965	931	894	950	484	0.776
25%	812	1406	1246	1250	1138	1072	1008	947	875	821	791	771	818	468	0.756
10%	729	1332	1172	1183	1029	996	928	865	803	748	717	697	746	448	0.723

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Feb-2018		2600	2480	2280	2170	2095	1980	1920	1850	1720	1650	750
Mar-2018		2600	2480	2280	2150	2095	1960	1900	1840	1720	1640	765
Apr-2018		2550	2400	2240	2130	2075	1940	1880	1830	1700	1620	770
May-2018		2500	2350	2200	2120	2075	1900	1860	1830	1660	1580	775
Jun-2018		2410	2300	2160	2080	2045	1860	1800	1730	1640	1540	700
Jul-2018		2400	2280	2150	2050	2025	1840	1780	1710	1600	1500	700
Aug-2018		2390	2240	2140	2030	1980	1830	1760	1680	1560	1450	700
Sep-2018		2380	2220	2130	2000	1940	1800	1740	1640	1500	1400	700
Oct-2018		2340	2200	2100	1980	1930	1750	1700	1620	1480	1320	700
Nov-2018		2250	2150	2050	1850	1720	1680	1680	1580	1450	1300	680
Dec-2018		2250	2150	2050	1850	1680	1650	1650	1550	1400	1280	680
Jan-2019		2250	2150	2050	1850	1680	1650	1630	1500	1400	1260	640
Feb-2019		2250	2150	2050	1850	1680	1650	1600	1500	1400	1240	640
Mar-2019		2250	2150	2050	1850	1680	1650	1600	1500	1380	1220	640
Apr-2019		2250	2150	2050	1800	1660	1600	1580	1470	1260	1180	640

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.