

Wool Weekly

LANDMARK

Friday, 2 March 2018

Wool Market Movements

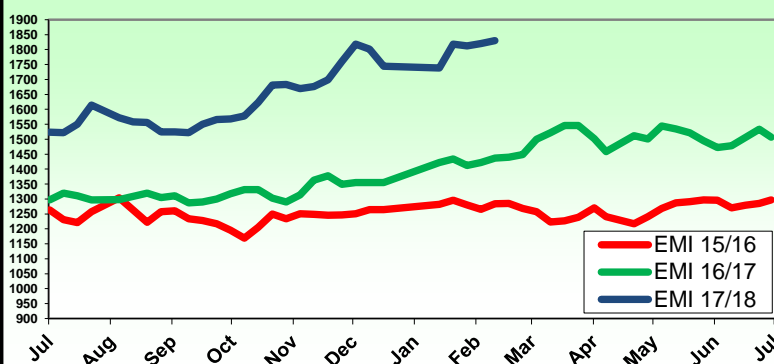
- The recent run of strong demand continued in the Australian wool market this week, although some signs of weakness appeared on Thursday. Prices for superfine wool lifted, but prices for medium and broad Merino wool and for Crossbred wool were erratic. The EMI hit another new record of 1834 c/kg on Wednesday, before easing back to close at 1830 c/kg on Thursday. This is an increase of 10 cents for the week. The AUD fell again. As a result, the EMI was 5 USc lower at 1415 USc/kg. 44,150 bales were offered, and 6.6% were passed-in.
- Sydney hosted its last designated Superfine sale for the season this week, and buyers were keen to secure the Best and Spinner style ultra- and superfine wool on offer. This pushed prices for these wools up solidly on both sale days. While this helped the lower styles and specc'd wools on Wednesday, demand for these wools eased on Thursday as buyers became more selective. The same was true for 18.5-20 micron wool, with prices rising on Wednesday but falling heavily on Thursday. Limited supplies of 21 and 22 micron wool saw prices firm to higher. Demand for Crossbred wool was solid on Wednesday then noticeably stronger on Thursday for finer types. Locks fell back on both days, and Stains and Crutchings were unchanged.
- Melbourne's two-day sale started strongly on Wednesday as buyers bid intensely for Merino fleece wool. This pushed prices up by 20-50 cents for 19 micron and broader wool. Rises were more subdued for superfine Merino wool and for Crossbred wool, although better prepared lots of Crossbred wool did well. Locks and Crutchings fell back, but Lambs rose by 40 cents. Thursday's sale was a mixed bag, with prices for the in-demand Best/Spinners-style superfine wool lifting, but fine Merino wools falling sharply. The same pattern was seen for Crossbred wools, with the finer end gaining ground but broader types falling back. Oddments were unchanged.
- Buyer demand in Fremantle was strong from the opening of the two-day sale on Wednesday, with prices for fleece wool and skirtings lifting by 10-40 cents. However, demand for the finer microns eased as Wednesday progressed and prices slid. Prices for Oddments were steady. In contrast to the generally positive results on Wednesday, Thursday's sale saw prices for 19-20 micron wool fall by 20-30 cents. Wools either side of this range attracted higher prices. Prices for all Oddments fell by as much as 35 cents on Thursday as buyer demand waned.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1900	-2	1785	+16	1905	+10
MICRON PRICE GUIDES						
16.5	3065	+53	3022n	+7	-	-
17	2826	+33	2782	+37	-	-
17.5	2645	+37	2595	+7	-	-
18	2407	+18	2383	0	2339n	+6
18.5	2240	-9	2243	+11	2208n	+4
19	2136	-17	2151	+6	2101	-13
19.5	2056	-17	2077	+9	2025	-21
20	2001	-16	2019	+5	1968	-26
21	1928n	+1	1948	+30	1929	+31
22	1903n	+17	1915n	+50	1894n	+40
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	1301n	+13	1313n	-	-	-
26	1152n	+24	1155n	+32	-	-
28	805	+7	810	+9	-	-
30	583	-10	576	-15	-	-
32	410n	-	405n	-13	-	-
MC	1339n	-9	1334	+7	1284n	-22

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1830 c/kg clean



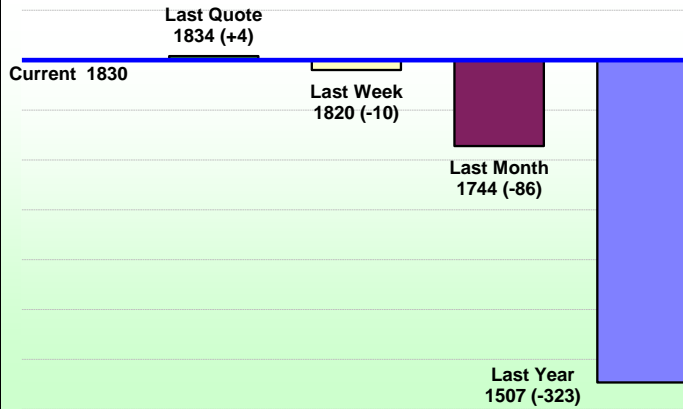
Upcoming Auction Volumes

	5/03/2018	12/03/2018	19/03/2018
Northern	S36	S37	S38
Sydney	9,128	10,549	10,740
Southern	M36	M37	M38
Melbourne	29,297	21,896	22,290
Western	F36	F37	F38
Fremantle	8,065	9,350	8,550
Total	46,490	41,795	41,580

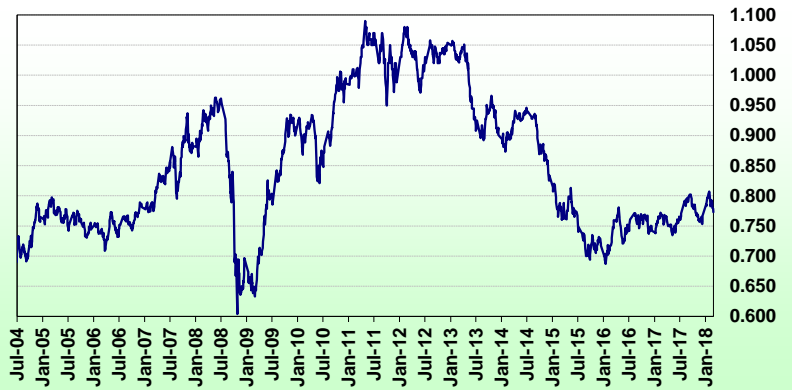
THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	11,540	13,055	12,613	3.4%
Southern	19,371	20,846	19,347	7.2%
Western	8,250	10,249	9,267	9.6%
TOTAL	39,161	44,150	41,227	6.6%

AWEX Weekly Eastern Market Indicator



AUD vs USD from 06-Jul-04 to 01-Mar-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1830	3044	2804	2620	2395	2242	2144	2067	2010	1938	1909	1840	1307	808	0.773
10 year Average	1027	1657	1487	1493	1365	1304	1235	1173	1117	1076	1045	1017	829	588	0.847
This time last year	1500	2173	2158	2137	2092	1990	1878	1737	1613	1506	1441	1428	1079	735	0.766
10 year High	1834	3044	2804	2630	2401	2265	2170	2085	2030	1938	1909	1840	1307	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	9%	61%
Diff b/w High & Current	4	0	0	10	6	24	27	19	20	0	0	0	0	169	0.317
Diff b/w Ave & Current	803	1386	1317	1127	1030	938	909	893	893	862	864	823	478	219	-0.074

Percentile Bands

95%	1523	2553	2377	2275	2147	2011	1862	1727	1619	1527	1465	1433	1590	839	1.048
90%	1363	2343	2207	2184	2006	1848	1660	1541	1481	1436	1390	1360	1397	803	1.030
80%	1250	1888	1623	1628	1536	1488	1451	1405	1364	1330	1300	1268	1273	716	0.960
75%	1211	1738	1556	1565	1485	1447	1399	1363	1325	1298	1255	1223	1233	678	0.934
60%	1053	1557	1431	1457	1352	1292	1237	1189	1166	1155	1139	1116	1075	629	0.877
50%	997	1513	1370	1370	1274	1235	1180	1139	1096	1059	1017	987	1022	547	0.804
40%	926	1471	1307	1314	1216	1173	1112	1063	1006	965	931	894	950	484	0.776
25%	812	1406	1246	1250	1138	1073	1008	947	876	821	792	771	818	468	0.756
10%	729	1332	1172	1183	1029	996	928	865	804	748	717	697	746	448	0.723

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Mar-2018		2650	2530	2325	2140	2080	2000	1950	1890	1760	1680	700
Apr-2018		2620	2500	2300	2130	2060	1960	1900	1800	1720	1640	700
May-2018		2550	2450	2260	2120	2060	1940	1880	1800	1700	1620	680
Jun-2018		2500	2380	2200	2100	2040	1900	1860	1770	1660	1580	660
Jul-2018		2480	2320	2160	2080	2000	1860	1800	1740	1640	1540	660
Aug-2018		2450	2280	2150	2050	1940	1840	1780	1700	1600	1500	650
Sep-2018		2440	2240	2140	2030	1880	1830	1760	1640	1560	1450	650
Oct-2018		2420	2220	2130	2000	1850	1800	1740	1635	1500	1400	650
Nov-2018		2410	2200	2100	1980	1830	1750	1700	1630	1480	1320	640
Dec-2018		2250	2150	2050	1850	1800	1710	1650	1600	1450	1300	630
Jan-2019		2250	2150	2050	1850	1720	1660	1600	1550	1400	1280	630
Feb-2019		2250	2150	2050	1850	1680	1610	1550	1500	1400	1260	630
Mar-2019		2250	2150	2000	1850	1680	1610	1550	1500	1400	1240	630
Apr-2019		2250	2150	2000	1850	1680	1610	1550	1500	1380	1220	630
May-2019		2250	2150	2000	1800	1660	1580	1530	1470	1260	1180	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.