

Wool Weekly

LANDMARK

Friday, 23 March 2018

Wool Market Movements

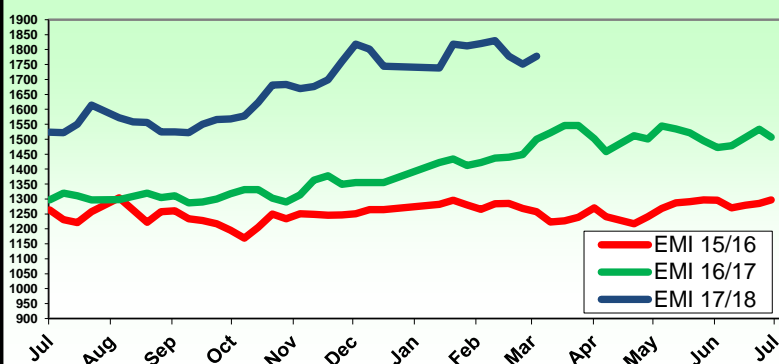
- Renewed buying interest, sparked by a sharp drop in the AUD, snapped the run of losses of the past fortnight in the Australian wool market this week. All wool in all centres benefited: Merino and Crossbred; fleece, skirtings and oddments. Prices rose on Wednesday before pulling back on Thursday as the AUD strengthened a little. The EMI lifted by 27 cents over the week to 1778 c/kg. However, with the AUD down by 1.3 UScents (after initially being down by almost 2 UScents), the EMI eased by 3 USc to 1377 USc/kg. There were 38,219 bales on offer, of which 4% was passed-in.
- The two day sale in Melbourne started strongly on Wednesday as buyers responded to the lower AUD, then the market pulled back on Thursday as the currency improved. Buyers were keen to buy any wool on offer on Wednesday, even with increased volumes of shorter and higher VM Merino wool. Prices rose across the micron range. Crossbred wools and Oddments also lifted. The buying intensity for Merino wool eased on Thursday and prices fell back, although well specc'ed wools were steady. Buyers remained interested in Crossbred wools and prices rose again. FNF Locks and Crutchings were in demand, helping lift the Oddment sector higher on Thursday.
- A limited offering and the lower currency helped spark buyer interest on Wednesday in Sydney. Merino fleece wool prices rose by between 20 and 60 cents. Crossbred wools were 25-30 cents higher, while Oddments rose by 30 cents. Most Merino wools eased back on Thursday, with buyers less interested in the lower quality selection. The exception was 21 micron wools, where the lots offered were of a high standard and buyer competition pushed the price higher. Crossbred wools generally eased, although 28-29 micron enjoyed good buyer support. Oddments were unchanged.
- The two-day sale in Fremantle followed a similar pattern to the east coast, with buyers hunting Merino wools keenly on Wednesday, then pulling back on Thursday. Prices increased by 20-70 cents on Wednesday and even high mid-break wools were sought. Buyers became much more selective on Thursday, seeking out the better specc'ed fine wools, which were firm, but less keen on the broader microns which fell by 20-30 cents. Oddments lifted by 10 cents on Wednesday and rose a little more on Thursday.

AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1852	+26	1731	+27	1869	+35
MICRON PRICE GUIDES						
16.5	3005n	+35	2950n	-	-	-
17	2776	+30	2740n	-	-	-
17.5	2567	+25	2518	+25	-	-
18	2348	+20	2279n	-4	-	-
18.5	2179	+31	2163	+11	2128n	+62
19	2074	+47	2044	+18	2046n	+65
19.5	2003	+43	2006	+44	1983	+44
20	1960	+48	1947	+27	1945	+44
21	1914n	+60	1888	+25	1883	+24
22	-	-	1844	+36	1843n	-1
23	-	-	1790	+34	-	-
24	-	-	-	-	-	-
25	1323n	+18	-	-	-	-
26	1168	+15	1185n	+6	-	-
28	842	+38	839	+24	-	-
30	588	+17	595	+32	-	-
32	-	-	415n	+15	-	-
MC	1330n	+32	1327n	+28	1253n	+14

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1778 c/kg clean



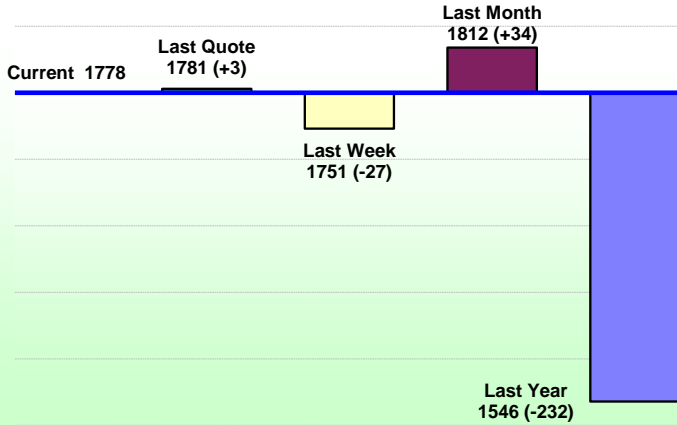
Upcoming Auction Volumes

	26/03/2018	2/04/2018	9/04/2018
Northern	S38	S39	S40
Sydney	14,269	RECESS	12,670
Southern	M38		M40
Melbourne	22,794	RECESS	25,079
Western	F38		F40
Fremantle	10,028	RECESS	8,850
Total	47,091	RECESS	46,599

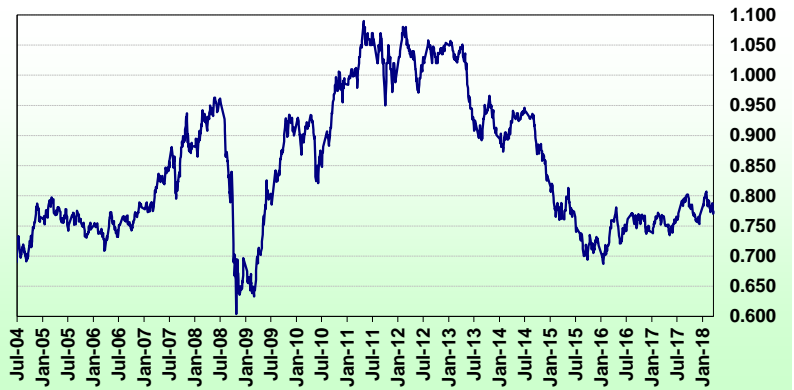
THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,740	7,660	7,394	3.5%
Southern	22,290	21,577	20,920	3.0%
Western	8,550	8,982	8,393	6.6%
TOTAL	41,580	38,219	36,707	4.0%

AWEX Weekly Eastern Market Indicator



AUD vs USD from 06-Jul-04 to 22-Mar-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1778	2978	2758	2543	2314	2171	2059	2005	1954	1901	1844	1790	1323	841	0.775
10 year Average	1030	1665	1493	1499	1369	1308	1239	1177	1121	1080	1048	1021	832	590	0.846
This time last year	1546	2470	2374	2285	2227	2118	1954	1776	1622	1483	1405	1377	1127	741	0.766
10 year High	1834	3044	2804	2630	2401	2265	2170	2085	2030	1938	1909	1840	1328	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	1%	1%	1%	1%	2%	2%	2%	1%	1%	0%	1%	1%	0%	5%	61%
Diff b/w High & Current	56	66	46	87	88	94	111	81	77	37	65	50	5	136	0.316
Diff b/w Ave & Current	748	1313	1265	1044	944	863	820	827	832	821	796	769	491	251	-0.072

Percentile Bands

95%	1528	2591	2390	2293	2152	2019	1878	1745	1626	1536	1474	1439	1593	839	1.048
90%	1373	2378	2219	2196	2041	1856	1680	1559	1487	1439	1397	1364	1404	807	1.030
80%	1252	1899	1636	1638	1540	1490	1456	1410	1370	1332	1303	1272	1277	722	0.959
75%	1216	1758	1558	1566	1491	1451	1401	1365	1329	1301	1256	1226	1238	679	0.934
60%	1054	1559	1433	1458	1354	1294	1238	1192	1167	1156	1140	1119	1076	631	0.876
50%	998	1515	1371	1371	1275	1237	1182	1141	1097	1064	1028	1003	1024	549	0.803
40%	926	1472	1307	1315	1217	1173	1112	1063	1007	967	932	895	952	485	0.776
25%	813	1406	1247	1251	1138	1073	1008	947	877	821	797	772	820	468	0.756
10%	730	1333	1173	1183	1029	996	928	865	804	748	717	697	746	448	0.723

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Apr-2018		2530	2380	2180	2080	2000	1900	1850	1800	1730	1650	700
May-2018		2500	2350	2150	2050	1960	1880	1810	1760	1720	1600	700
Jun-2018		2480	2330	2130	2030	1950	1860	1800	1750	1700	1590	680
Jul-2018		2450	2300	2100	2000	1920	1820	1760	1720	1660	1580	660
Aug-2018		2410	2260	2060	1960	1860	1740	1680	1650	1600	1540	660
Sep-2018		2380	2230	2030	1930	1850	1710	1670	1645	1590	1500	650
Oct-2018		2350	2200	2000	1900	1800	1700	1660	1640	1560	1450	650
Nov-2018		2300	2150	1960	1860	1760	1690	1655	1635	1500	1400	650
Dec-2018		2250	2100	1930	1830	1730	1680	1650	1630	1480	1320	640
Jan-2019		2240	2090	1920	1820	1720	1670	1630	1600	1450	1300	630
Feb-2019		2210	2060	1890	1790	1690	1610	1580	1550	1400	1280	630
Mar-2019		2150	2000	1830	1730	1630	1580	1530	1500	1400	1260	630
Apr-2019		2150	2000	1830	1730	1630	1580	1530	1500	1400	1240	630
May-2019		2150	2000	1830	1730	1630	1580	1530	1500	1380	1220	630
Jun-2019		2100	1950	1780	1680	1580	1530	1500	1470	1260	1180	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.