

# Wool Weekly

# LANDMARK

Thursday, 29 March 2018

## Wool Market Movements

- Last week's rally proved to be short-lived as fine Merino wool prices mostly retreated this week in the Australian wool market. Buyer's retained their interest in Crossbred wool and prices rose, while medium and broad Merino wool prices were rather mixed. The highlight of the week was the feature wool auction sale at the Royal Sydney Easter Show, which attracted a large offering. Merino prices fell the most in the Northern Region. The EMI slipped by 6 cents to 1772 c/kg, with all the decline recorded on Tuesday. The AUD fell further against the USD and the EMI fell by 13 USc to 1364 USc/kg. A total of 44,841 bales were offered across the three selling centres. Of this, 7.8% was passed-in.
- Sydney hosted the fourth annual feature sale at the Royal Sydney Easter Show. Offerings were well above recent weeks at 13,764 bales but buyer interest in Merino wools did not rise to match the increased volumes. There was good competition for the fine Merino wools with low mid-break and good spec's, but lots with high mid-break were shunned. Prices for Merino wool fell by 15-50 cents on Tuesday, before steadying on Wednesday. Broader microns lifted. Crossbred wools were in demand and prices lifted by 5-10 cents on both days. After easing a little on Tuesday, Stains and Crutchings firmed on Wednesday, while Locks were higher on both days.
- Melbourne hosted a two day sale with 21,476 bales on offer. Buyers sought lots with low VM and low mid-break, but were less interested in other lots. Fine microns were a little lower on Tuesday before rallying on Wednesday, while 18.5 to 21 micron wools were lower. Prices for broader Merino wools rose. Crossbred wools enjoyed good demand on both days, rising by 20-30 cents over the week. Buyers hunted the low VM Oddments, pushing prices 30 cents higher, but high VM lots were rejected and fell by 10 cents.
- Fremantle's two day sale opened on Tuesday with lower prices for wools 20 micron and finer, but higher prices for 21 micron and broader. Low VM attracted buyer attention and prices were steady for these lots across the micron range. Oddments were 20-30 cents higher. Wednesday's sale saw more interest from buyers and prices steadied or lifted, notably for the 19-21 micron wools which rose by 5-10 cents. Buyers were again keen on Oddments and prices lifted by 20-40 cents. With prices falling, almost 15% of the 8,750 bales offered were passed-in.

## AWEX WEEKLY WOOL PRICES

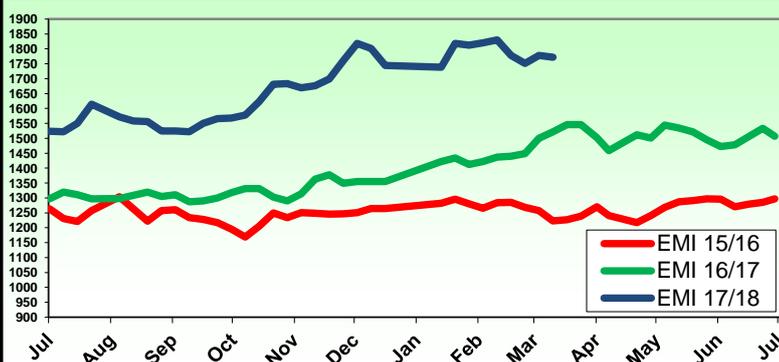
Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1837	-15	1732	+1	1871	+2

MICRON PRICE GUIDES						
16.5	2985n	-20	-	-	-	-
17	2764	-12	2731n	-9	-	-
17.5	2524	-43	2519	+1	-	-
18	2301	-47	2299	+20	2209n	-
18.5	2144	-35	2143	-20	2112n	-16
19	2037	-37	2035	-9	2028	-18
19.5	1977	-26	1984	-22	1978	-5
20	1922	-38	1929	-18	1920	-25
21	1888	-26	1886	-2	1890	+7
22	-	-	1858	+14	1837n	-6
23	-	-	1802n	+12	-	-
24	-	-	-	-	-	-
25	-	-	1325n	-	-	-
26	-	-	1198	+13	-	-
28	859	+17	871	+32	-	-
30	610	+22	614	+19	-	-
32	-	-	419n	+4	-	-
MC	1332	+2	1341n	+14	1310n	+57

## AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1772 c/kg clean



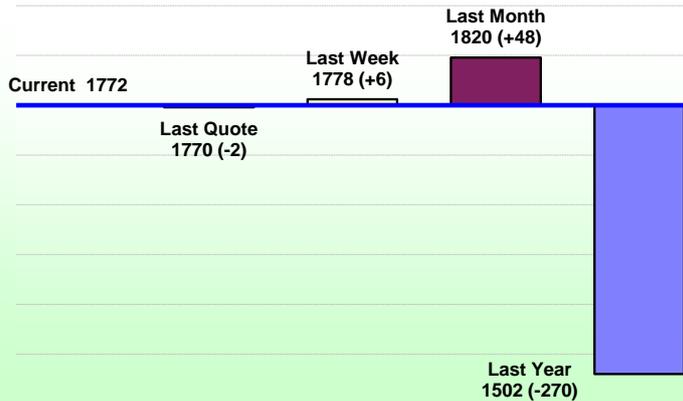
## Upcoming Auction Volumes

	1/04/2018	8/04/2018	15/04/2018
Northern	S40	S41	S42
Sydney	RECESS	13,432	11,650
Southern	M40	M41	M42
Melbourne	RECESS	25,195	23,000
Western	F40	M41	F42
Fremantle	RECESS	10,182	8,450
<b>Total</b>	<b>RECESS</b>	<b>48,809</b>	<b>43,100</b>

## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	11,760	13,764	13,135	4.6%
Southern	23,506	21,476	19,998	6.9%
Western	8,750	9,601	8,201	14.6%
<b>TOTAL</b>	<b>44,016</b>	<b>44,841</b>	<b>41,334</b>	<b>7.8%</b>

### AWEX Weekly Eastern Market Indicator



### AUD vs USD from 06-Jul-04 to 28-Mar-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1772	2985	2748	2522	2300	2144	2036	1981	1926	1887	1858	1802	1325	865	0.770
10 year Average	1031	1667	1495	1500	1371	1309	1240	1178	1122	1081	1050	1022	832	590	0.846
This time last year	1502	2389	2302	2217	2153	2048	1885	1710	1547	1414	1333	1353	1115	730	0.766
10 year High	1834	3044	2804	2630	2401	2265	2170	2085	2030	1938	1909	1840	1334	976	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	1%	1%	1%	1%	2%	2%	2%	2%	1%	1%	0%	1%	0%	3%	64%
Diff b/w High & Current	62	59	57	108	101	122	134	105	105	51	51	38	9	111	0.320
Diff b/w Ave & Current	741	1318	1252	1021	929	835	796	802	803	806	808	780	493	275	-0.076

### Percentile Bands

95%	1528	2591	2394	2295	2153	2020	1880	1750	1627	1538	1476	1440	1597	840	1.048
90%	1375	2380	2220	2198	2048	1857	1686	1564	1491	1440	1397	1364	1408	807	1.030
80%	1254	1903	1639	1640	1541	1491	1458	1411	1370	1333	1304	1272	1278	723	0.959
75%	1216	1760	1561	1566	1491	1452	1401	1366	1330	1302	1257	1227	1239	679	0.934
60%	1055	1560	1434	1459	1354	1294	1239	1192	1167	1156	1140	1119	1076	631	0.876
50%	999	1515	1371	1372	1276	1237	1183	1142	1097	1065	1029	1006	1024	552	0.802
40%	927	1472	1307	1315	1217	1174	1113	1063	1007	967	932	895	952	485	0.776
25%	813	1406	1247	1251	1138	1073	1008	947	878	822	797	773	821	468	0.756
10%	730	1333	1174	1183	1030	996	928	865	804	748	717	697	746	448	0.723

### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Apr-2018		2530	2380	2180	2080	2000	1900	1850	1800	1730	1650	700
May-2018		2500	2350	2150	2050	1960	1880	1810	1760	1720	1600	700
Jun-2018		2480	2330	2130	2030	1950	1860	1800	1750	1700	1590	680
Jul-2018		2450	2300	2100	2000	1920	1820	1760	1720	1660	1580	660
Aug-2018		2410	2260	2060	1960	1860	1740	1680	1650	1600	1540	660
Sep-2018		2380	2230	2030	1930	1850	1710	1670	1645	1590	1500	650
Oct-2018		2350	2200	2000	1900	1800	1700	1660	1640	1560	1450	650
Nov-2018		2300	2150	1960	1860	1760	1690	1655	1635	1500	1400	650
Dec-2018		2250	2100	1930	1830	1730	1680	1650	1630	1480	1320	640
Jan-2019		2240	2090	1920	1820	1720	1670	1630	1600	1450	1300	630
Feb-2019		2210	2060	1890	1790	1690	1610	1580	1550	1400	1280	630
Mar-2019		2150	2000	1830	1730	1630	1580	1530	1500	1400	1260	630
Apr-2019		2150	2000	1830	1730	1630	1580	1530	1500	1400	1240	630
May-2019		2150	2000	1830	1730	1630	1580	1530	1500	1380	1220	630
Jun-2019		2100	1950	1780	1680	1580	1530	1500	1470	1260	1180	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.