

Wool Weekly

LANDMARK

Friday, 27 April 2018

Wool Market Movements

- The sharply lower Australian dollar fired the Australian wool market on Tuesday, before Merino wool prices pulled back on the second sale day on Thursday (with ANZAC Day on Wednesday). Crossbred wool again recorded a large lift in prices, as buyers' interest turned firmly towards these wools which have struggled in the past year. The EMI finished the week at 1846 c/kg, an increase of 21 cents over the week. The AUD fell by more than 2UScents. As a result, the EMI fell by 27 UScents to 1398 USc/kg. There were 42,621 bales offered nationally, with 3.6% passed-in.
- Sydney hosted a two day sale on Tuesday and Thursday, with 11,537 bales on offer. Demand was strong on Tuesday for both Merino and Crossbred wools, boosted by the sharply lower AUD. Prices rose by 10-40 cents for Merino wool across the micron range. Crossbred wool enjoyed even stronger price gains of 35-50 cents. The strong demand for Crossbred wool continued on Thursday, particularly for 25-26 micron wools which gained 60 cents and more. Buyers of Merino wools were more selective, discounting lots with high VM, lower strength and high mid-break, and prices eased. Buyers pushed Locks higher over the week, while Stains and Crutchings were firm.
- There were 22,984 bales on offer at the two-day sale in Melbourne this week. The lower AUD saw demand lift in general on Tuesday, but Merino wool buyers were most interested in FNF wools with low mid-break and high strength. Prices for Merino wool rose by 20-35 cents. Crossbred wools were 20-30 cents dearer. Thursday's sale saw more subdued buying interest for Merino wools. Prices for 21 micron and finer wools fell back, giving up the gains made on Tuesday. Broader Merino wools lifted further. Demand for Crossbred wool remained strong and prices lifted by 35 cents. The Oddment market was solid, with Locks of most interest.
- Fremantle hosted a two-day sale with 8,100 bales on offer. It was a week of contrasts, with strong buying interest and price advances on Tuesday and then a full scale retreat on Thursday. Prices for Merino fleece and skirtings lifted by as much as 40 cents on Tuesday, with 19-21 micron wool benefiting the most. The finer end was uneven due to the mixed selection. Thursday's sale saw fine Merino wools fall by 20-35 cents and broader wools slide by 15-20 cents. A limited offering of Oddments were unchanged to a little lower on both days.

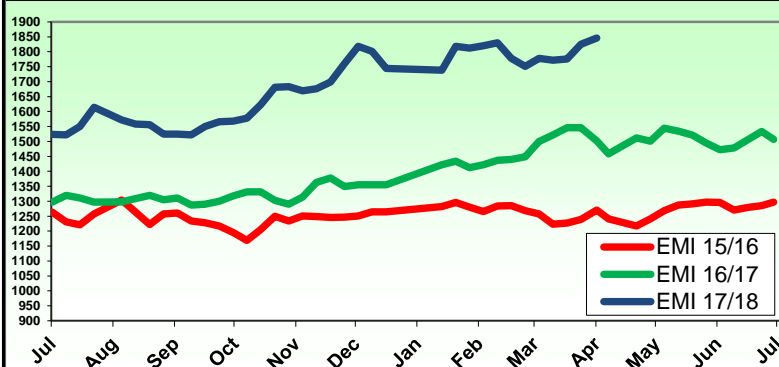
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1908	+27	1807	+18	1949	+15

MICRON PRICE GUIDES						
16.5	2978n	-	2991n	-32	-	-
17	2763	-5	2726n	-27	-	-
17.5	2565	+21	2511n	+16	-	-
18	2361	+6	2342	-2	2255n	-21
18.5	2204	+25	2173	-4	2153n	-20
19	2105	+17	2091	+1	2083	-8
19.5	2044	+10	2018	-6	2026	-9
20	2005	+24	1984	+1	1986	-1
21	1969	+17	1966	+15	1964	+20
22	-	-	1956	+27	-	-
23	-	-	1932n	+52	-	-
24	-	-	1807n	+39	-	-
25	1545n	+149	-	-	-	-
26	1343	+96	1324n	+63	-	-
28	993	+67	1000	+57	-	-
30	743	+69	741	+53	-	-
32	493n	-	473n	+9	-	-
MC	1379n	+11	1389n	+8	1408n	-2

AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1846 c/kg clean



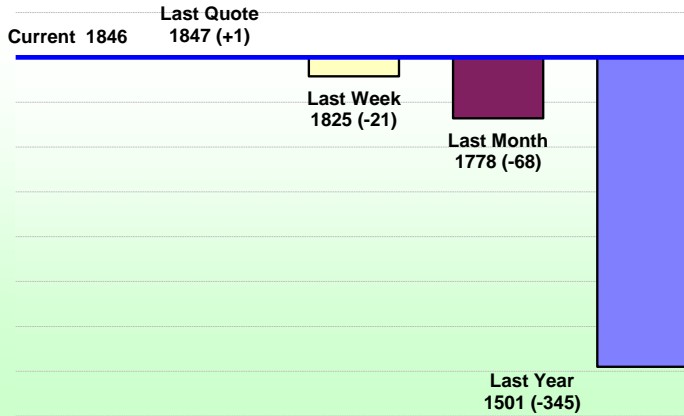
Upcoming Auction Volumes

	30/04/2018	7/05/2018	14/05/2018
Northern	S44	S45	S46
Sydney	11,486	9,750	9,510
Southern	M44	M45	M46
Melbourne	23,651	20,740	17,750
Western	F44	F45	F46
Fremantle	8,178	7,950	7,950
Total	43,315	38,440	35,210

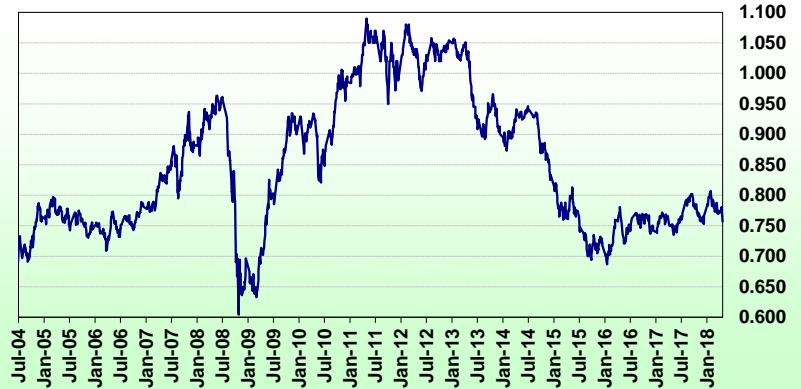
THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,350	11,537	11,267	2.3%
Southern	22,616	22,984	22,312	2.9%
Western	8,250	8,100	7,498	7.4%
TOTAL	41,216	42,621	41,077	3.6%

AWEX Weekly Eastern Market Indicator



AUD vs USD from 06-Jul-04 to 26-Apr-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1846	2985	2745	2538	2352	2189	2098	2031	1995	1968	1956	1932	1807	997	0.757
10 year Average	1035	1674	1501	1506	1375	1313	1244	1182	1126	1085	1053	1026	835	591	0.846
This time last year	1501	2345	2306	2241	2155	2063	1914	1751	1586	1478	1395	1309	1123	739	0.748
10 year High	1847	3044	2804	2630	2401	2265	2170	2085	2030	1982	1956	1932	1807	997	1.090
10 year Low	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
% Reported above current	0%	1%	1%	1%	1%	2%	1%	1%	0%	0%	0%	0%	0%	0%	74%
Diff b/w High & Current	1	59	60	92	50	77	72	54	36	15	0	0	0	0	0.333
Diff b/w Ave & Current	811	1310	1244	1032	977	876	854	849	869	883	903	906	972	405	-0.089

Percentile Bands

95%	1541	2598	2404	2325	2163	2036	1897	1764	1635	1546	1482	1446	1604	844	1.048
90%	1383	2398	2236	2211	2053	1870	1703	1589	1506	1444	1407	1364	1415	809	1.030
80%	1260	1906	1648	1650	1543	1494	1461	1415	1374	1336	1307	1274	1280	726	0.956
75%	1219	1773	1564	1573	1497	1454	1403	1368	1331	1303	1261	1228	1240	680	0.934
60%	1057	1562	1436	1464	1356	1296	1241	1193	1168	1157	1141	1123	1077	632	0.876
50%	1001	1516	1372	1375	1276	1237	1184	1143	1100	1068	1037	1011	1025	554	0.801
40%	928	1473	1309	1316	1219	1174	1115	1066	1010	967	932	896	952	485	0.776
25%	815	1408	1247	1252	1139	1076	1009	948	878	822	797	773	824	468	0.757
10%	730	1334	1176	1183	1030	996	928	865	805	748	717	697	746	449	0.723

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
May-2018		2530	2350	2250	2150	2070	1970	1930	1925	1850	1780	850
Jun-2018		2520	2340	2240	2150	2050	1970	1930	1925	1830	1760	800
Jul-2018		2500	2320	2230	2140	1950	1900	1870	1850	1800	1730	800
Aug-2018		2460	2280	2140	2040	1890	1820	1780	1760	1700	1670	750
Sep-2018		2380	2200	2080	1950	1870	1780	1750	1730	1670	1630	700
Oct-2018		2320	2140	2000	1930	1850	1750	1720	1700	1650	1550	650
Nov-2018		2290	2110	1910	1840	1780	1710	1680	1660	1600	1450	650
Dec-2018		2270	2090	1890	1830	1770	1700	1670	1650	1550	1400	650
Jan-2019		2260	2080	1880	1800	1750	1690	1660	1640	1540	1320	640
Feb-2019		2240	2070	1870	1780	1730	1680	1650	1630	1500	1300	630
Mar-2019		2210	2050	1850	1760	1710	1680	1650	1630	1500	1280	630
Apr-2019		2150	2000	1800	1700	1660	1590	1560	1540	1440	1260	630
May-2019		2150	2000	1800	1700	1660	1550	1520	1500	1400	1240	630
Jun-2019		2150	2000	1800	1700	1660	1550	1520	1500	1400	1220	630
Jul-2019		2100	1950	1780	1680	1630	1510	1480	1470	1370	1180	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.