

# Wool Weekly

# LANDMARK

Friday, 4 May 2018

## Wool Market Movements

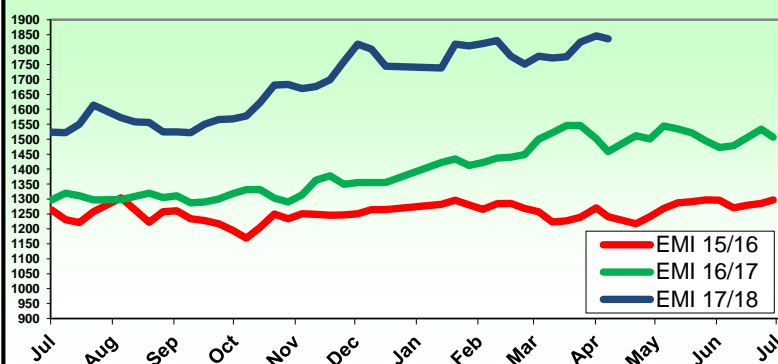
- The Australian wool market eased back this week despite the AUD falling again. Prices fell on Wednesday, before steadying on Thursday. Sydney recorded the most significant declines while Fremantle saw prices lift, helped by a very good second sale day. Merino wool prices were mixed, while Crossbred wool prices were generally lower. The EMI finished the week at 1836 c/kg, 10 cents lower than last week's record. The AUD fell by 0.5UScents and the EMI was 17 UScents lower at 1381 USc/kg. 42,794 bales were offered nationally and the pass-in rate rose as prices eased, with 5.3% passed-in.
- There were 11,343 bales on offer at the two-day sale in Sydney this week. Despite a lower AUD, buyers were reluctant to meet the prices established last week when the market opened on Wednesday. For Merino wool this was partly due to a limited offering of low VM, high strength wools. Prices fell back as a result, notably for wool finer than 20 microns. Prices for broad Crossbred wool fell. Thursday saw Merino wools find a level and prices steadied, while Crossbred prices were mixed. Stains and Crutchings were firm, while 19 and 20 micron Locks eased.
- Melbourne hosted a two-day sale with 23,120 bales offered. Wednesday's sale opened weaker but then gained strength as the day progressed. Some of the finer Merino wools fell back due to a limited supply of choice types, while prices were generally a little softer for broader Merino lots. The positive run for Crossbred wools came to a halt and prices dipped by 10-15 cents. Buyers hunted lower VM, good strength and low mid-break Merino lots on Thursday, pushing the prices for these wools higher. Broader microns were a touch lower. Prices for broad Crossbred wool fell back again, while finer microns found buyers favour. The Oddment market was steady over the week.
- The two-day sale in Fremantle was again a week of contrasts for the 8,331 bale offering. Buyers were subdued and selective on Wednesday, shunning the increased number of lots with low yields. Prices for Merino fleece and skirtings fell by 5-15 cents. It was a very different atmosphere on Thursday, with buyers competing fiercely, reversing the slide and pushing prices higher. Fine Merino wools lifted by 15-20 cents, medium Merino lots lifted by 20-30 cents and broader wools rose by 5-10 cents. Oddments fell back 20-35 cents on Wednesday then steadied on Thursday.

## AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1892	-16	1800	-7	1952	+3
MICRON PRICE GUIDES						
16.5	-	-	3007n	+16	-	-
17	2752n	-11	2712n	-14	-	-
17.5	2531	-34	2523n	+12	-	-
18	2345	-16	2346n	+4	2256n	+1
18.5	2177	-27	2183	+10	2153n	0
19	2086	-19	2086	-5	2093	+10
19.5	2019	-25	2017	-1	2043	+17
20	1980	-25	1989	+5	2004	+18
21	1964	-5	1970	+4	1969	+5
22	1946n	-	1955	-1	1947n	-
23	-	-	1931n	-1	-	-
24	-	-	1804n	-3	-	-
25	-	-	1531n	-	-	-
26	1341n	-2	1326n	+2	-	-
28	998	+5	989	-11	-	-
30	708	-35	706	-35	-	-
32	473n	-20	465n	-8	402n	-
MC	1377	-2	1390n	+1	1386n	-22

## AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1836 c/kg clean



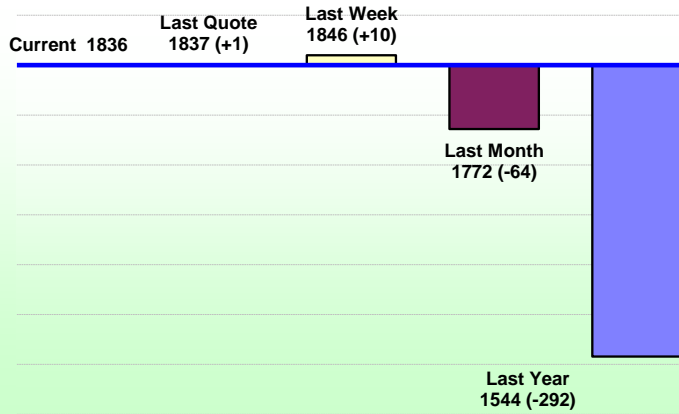
## Upcoming Auction Volumes

	7/05/2018	14/05/2018	21/05/2018
Northern	S45	S46	S47
Sydney	9,247	9,530	9,670
Southern	M45	M46	M47
Melbourne	22,736	17,420	18,732
Western	F45	F46	F47
Fremantle	6,309	7,450	7,400
<b>Total</b>	<b>38,292</b>	<b>34,400</b>	<b>35,802</b>

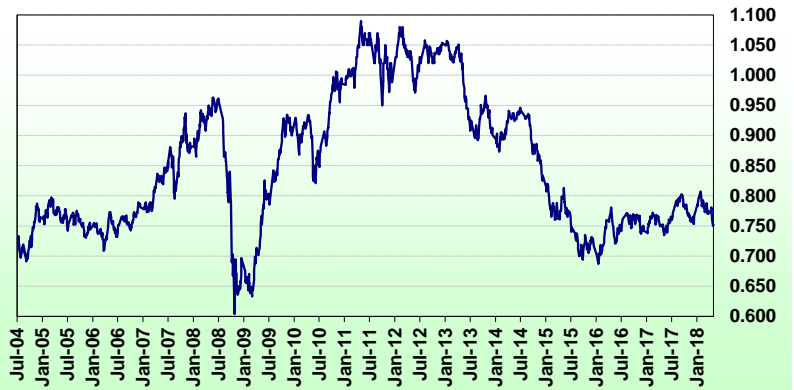
## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	9,850	11,343	10,982	3.2%
Southern	19,600	23,120	21,891	5.3%
Western	8,050	8,331	7,648	8.2%
<b>TOTAL</b>	<b>37,500</b>	<b>42,794</b>	<b>40,521</b>	<b>5.3%</b>

### AWEX Weekly Eastern Market Indicator



### AUD vs USD from 06-Jul-04 to 03-May-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
<b>Current MPG's</b>	1836	3007	2732	2527	2346	2180	2086	2018	1985	1967	1951	1931	1531	994	0.752
<b>10 year Average</b>	1036	1676	1502	1508	1376	1314	1245	1183	1127	1086	1055	1027	836	592	0.846
<b>This time last year</b>	1544	2384	2353	2295	2221	2141	1972	1822	1654	1538	1443	1309	1123	754	0.742
<b>10 year High</b>	1847	3044	2804	2630	2401	2265	2170	2085	2030	1982	1956	1932	1545	997	1.090
<b>10 year Low</b>	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
<b>% Reported above current</b>	0%	1%	2%	1%	1%	2%	2%	1%	1%	0%	0%	0%	0%	0%	79%
<b>Diff b/w High &amp; Current</b>	11	37	72	103	56	85	84	67	46	15	6	1	14	3	0.338
<b>Diff b/w Ave &amp; Current</b>	800	1331	1230	1019	969	866	841	835	857	881	896	904	695	402	-0.094

### Percentile Bands

<b>95%</b>	1546	2598	2409	2327	2164	2044	1904	1766	1637	1549	1483	1449	1609	846	1.048
<b>90%</b>	1385	2414	2239	2215	2055	1873	1706	1595	1513	1445	1408	1364	1417	810	1.030
<b>80%</b>	1263	1907	1651	1652	1544	1495	1463	1416	1374	1337	1308	1275	1282	726	0.956
<b>75%</b>	1219	1773	1566	1575	1498	1455	1404	1368	1331	1304	1262	1229	1241	681	0.934
<b>60%</b>	1058	1562	1436	1464	1357	1296	1241	1193	1169	1157	1142	1123	1078	632	0.876
<b>50%</b>	1002	1516	1372	1376	1276	1238	1184	1143	1101	1069	1037	1012	1025	555	0.801
<b>40%</b>	928	1473	1310	1316	1219	1174	1115	1066	1010	967	932	896	953	485	0.776
<b>25%</b>	816	1408	1247	1252	1139	1076	1009	948	878	822	798	773	826	468	0.756
<b>10%</b>	730	1334	1176	1183	1030	996	928	865	805	748	717	697	747	449	0.723

### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
May-2018		2530	2350	2250	2150	2020	1970	1930	1925	1850	1780	850
Jun-2018		2520	2340	2240	2150	2000	1970	1930	1900	1830	1760	800
Jul-2018		2500	2320	2230	2140	1970	1900	1870	1850	1800	1730	800
Aug-2018		2460	2280	2140	2040	1935	1820	1780	1825	1700	1670	750
Sep-2018		2380	2200	2080	1950	1920	1780	1750	1800	1670	1630	740
Oct-2018		2320	2140	2000	1930	1900	1750	1720	1700	1650	1550	730
Nov-2018		2290	2110	1910	1840	1840	1710	1680	1700	1600	1450	720
Dec-2018		2270	2090	1890	1830	1840	1700	1670	1680	1550	1400	650
Jan-2019		2260	2080	1880	1800	1750	1690	1660	1640	1540	1320	640
Feb-2019		2240	2070	1870	1780	1730	1680	1650	1630	1500	1300	630
Mar-2019		2210	2050	1850	1760	1710	1680	1650	1630	1500	1280	630
Apr-2019		2150	2000	1800	1700	1660	1590	1560	1540	1440	1260	630
May-2019		2150	2000	1800	1700	1660	1550	1520	1500	1400	1240	630
Jun-2019		2150	2000	1800	1700	1660	1550	1520	1500	1400	1220	630
Jul-2019		2100	1950	1780	1680	1630	1510	1480	1470	1370	1180	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.