

# Wool Weekly

# LANDMARK

Friday, 18 May 2018

## Wool Market Movements

- The Australian wool market continued to surge this week and prices for most Merino wools again hit new records. There was a very strong lift in Merino prices on both sale days in all centres. The fine Crossbred market also lifted sharply. Broader Crossbreds were more subdued. The EMI closed at yet another new record of 1943 c/kg, up by 52 cents for the week. The EMI was 49 UScents higher at 1462 USC/kg, despite a lift in the AUD. There were 36,398 bales on offer and the pass-in rate was 2.3%.
- There were 11,327 bales offered at the two day sale in Sydney. Buyers bid fiercely for Merino wool from the start of the sale, particularly for 18 microns and broader. The market for Merino wool opened strongly on Wednesday, with most categories rising by 30 cents lots. Thursday saw even stronger demand for 20 microns and broader wool, which lifted by 50 cents, while prices for the limited offering of finer microns were up 10 cents. Demand for Crossbred wool of 28 microns and finer was solid on Wednesday and prices were firm. A small offering saw prices rise on Thursday, notably at the fine end. Locks rose by 15-40 cents (higher at the fine end), while Stains and Crutchings lifted by 20 cents.
- Melbourne hosted a two day sale with 18,403 bales offered. Intense buying for Merino wools saw prices lift by 40-100 cents over the week, with the greatest increases seen on Thursday. Medium and broad Merino wools recorded the largest gains and buyers were particularly interested in low VM/low mid-break wools. While prices were firm for Crossbred wools on Wednesday, it was a more mixed picture on Thursday. Fine Crossbreds were in demand and prices lifted by 50 cents, 27 to 29 micron lots gained 5-10 cents but broader wools eased back. Oddments moved higher over the week, with all the gains recorded on Thursday as buyers sought low VM Locks and Crutchings.
- It was yet another excellent week for the wool market in Fremantle as buyers bid aggressively for the 6,668 bales on offer over the two day sale. Merino wool of 20 to 22 microns lifted by 30-45 cents on Wednesday, while finer wools were 15-25 cents higher. Thursday's sale days saw a similar pattern, with broader microns lifting by 35-45 cents and finer wools rising by 25-35 cents. The Oddment market saw prices lift, with Locks rising by 50 cents and Stains and Crutchings up by at least 15 cents.

## AWEX WEEKLY WOOL PRICES

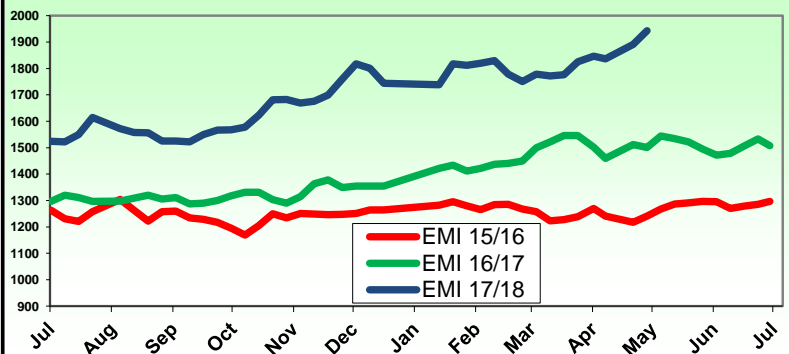
Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1995	+55	1910	+51	2080	+62

MICRON PRICE GUIDES						
16.5	-	-	-	-	-	-
17	2786n	+15	2800n	+74	-	-
17.5	2626	+35	2617n	+34	2568n	+60
18	2437	+48	2427	+44	2395n	+49
18.5	2292	+54	2293	+52	2294n	+56
19	2204	+50	2215	+52	2221	+50
19.5	2160	+59	2186	+81	2162	+49
20	2143	+69	2154	+82	2151	+75
21	2128	+84	2138	+90	2121	+85
22	2115n	-	2114	+96	-	-
23	-	-	2092n	+106	-	-
24	-	-	1945n	+96	-	-
25	-	-	-	-	-	-
26	1396n	+52	1389n	+59	-	-
28	1009	+10	1006	+7	-	-
30	703	0	714	+8	-	-
32	-	-	444n	-22	-	-
MC	1422	+25	1448n	+22	1428n	+19

## AWEX EMI 2015/16 & 2016/17 Season vs Current

Currently: 1943 c/kg clean



## Upcoming Auction Volumes

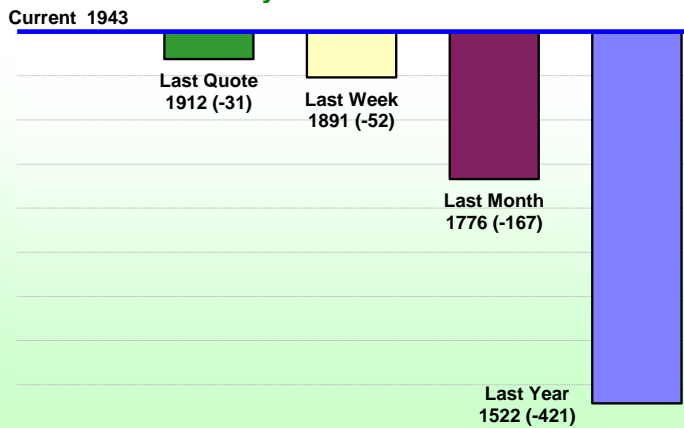
	21-05-18	28-05-18	04-06-18
Northern	S47	S48	S49
Sydney	9,548	9,945	9,305
Southern	M47	M48	M49
Melbourne	17,845	18,750	17,294
Western	F47	F48	F49
Fremantle	4,573	5,550	-
<b>Total</b>	<b>31,966</b>	<b>34,245</b>	<b>26,599</b>

## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	9,510	11,327	11,144	1.6%
Southern	17,750	18,403	18,037	2.0%
Western	7,950	6,668	6,375	4.4%
<b>TOTAL</b>	<b>35,210</b>	<b>36,398</b>	<b>35,556</b>	<b>2.3%</b>

Average Nth-Sth MPG's as reported on 17 May 2018

### AWEX Weekly Eastern Market Indicator



### AUD vs USD from 06-Jul-04 to 17-May-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
<b>Current MPG's</b>	1943	3005	2793	2622	2432	2293	2210	2173	2149	2133	2115	2092	1574	1008	0.753
<b>10 year Average</b>	1038	1681	1506	1511	1379	1316	1247	1186	1130	1088	1057	1030	838	593	0.846
<b>This time last year</b>	1522	2375	2323	2266	2186	2115	1941	1780	1617	1497	1429	1384	1149	760	0.746
<b>10 year High</b>	1943	3044	2804	2630	2432	2293	2210	2173	2149	2133	2115	2092	1574	1008	1.090
<b>10 year Low</b>	632	1259	1073	1087	881	833	777	736	686	659	654	646	549	339	0.604
<b>% Reported above current</b>	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	78%
<b>Diff b/w High &amp; Current</b>	0	39	11	8	0	0	0	0	0	0	0	0	0	0	0.337
<b>Diff b/w Ave &amp; Current</b>	905	1324	1287	1110	1053	976	962	987	1019	1045	1057	1062	736	414	-0.093

### Percentile Bands

<b>95%</b>	1550	2604	2426	2330	2169	2057	1910	1774	1646	1559	1496	1456	1615	848	1.048
<b>90%</b>	1397	2432	2247	2217	2066	1877	1722	1615	1520	1447	1413	1369	1430	810	1.030
<b>80%</b>	1263	1909	1660	1655	1545	1498	1467	1420	1375	1338	1309	1277	1283	729	0.956
<b>75%</b>	1221	1788	1567	1579	1500	1456	1406	1369	1332	1304	1264	1230	1245	681	0.933
<b>60%</b>	1059	1564	1437	1467	1358	1298	1242	1194	1170	1157	1144	1124	1078	633	0.875
<b>50%</b>	1004	1517	1373	1377	1276	1238	1185	1143	1102	1069	1040	1014	1026	556	0.800
<b>40%</b>	928	1475	1311	1316	1219	1175	1116	1066	1012	968	933	896	953	485	0.775
<b>25%</b>	818	1411	1248	1253	1140	1077	1010	948	879	822	799	774	832	468	0.756
<b>10%</b>	730	1334	1177	1183	1030	996	928	865	805	748	717	697	747	449	0.723

### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
May-2018		2575	2300	2250	2200	2130	2080	2030	2010	1950	1870	850
Jun-2018		2560	2240	2190	2100	2095	2050	2020	2000	1890	1810	800
Jul-2018		2540	2230	2180	2070	2070	1985	1955	1935	1850	1770	800
Aug-2018		2525	2110	2060	2020	2030	1955	1925	1895	1820	1740	750
Sep-2018		2515	2095	2045	1985	1965	1935	1905	1890	1800	1720	740
Oct-2018		2505	2080	2030	1955	1965	1880	1850	1835	1760	1700	730
Nov-2018		2495	2065	2015	1940	1955	1850	1820	1810	1740	1680	720
Dec-2018		2470	2050	2000	1920	1890	1820	1800	1790	1720	1660	650
Jan-2019		2445	2035	1985	1895	1865	1795	1780	1770	1700	1640	640
Feb-2019		2430	2020	1970	1880	1850	1780	1760	1750	1680	1620	630
Mar-2019		2415	2050	1955	1865	1835	1765	1740	1730	1660	1600	630
Apr-2019		2400	2000	1940	1850	1820	1750	1720	1710	1640	1580	630
May-2019		2385	2000	1925	1835	1805	1735	1700	1690	1620	1560	630
Jun-2019		2370	2000	1910	1820	1790	1720	1680	1670	1600	1540	630
Jul-2019		2355	1950	1895	1805	1775	1705	1660	1650	1580	1520	630

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.