

Wool Weekly

LANDMARK

Friday, 5 October 2018

Wool Market Movements

- The wool market continued its downward trend this week, with the EMI falling by 21 cents to close the week at 1,992 c/kg clean. A total of 38,137 bales were offered for sale across all three selling centres, with 34,242 sold at a pass-in rate of 10.6%. Superfine types, less than 18 µm lost the most ground, with medium types between 19.5 and 21 microns gaining ground on the previous week. VM levels heavily impacted on the skirting market this week, with strong buyer support for lots with less than 2% VM. However, buyer support waned as VM levels increased. A smaller offering of 34,467 bales is currently rostered for sale next week across the three selling centres.
- The first day of this week's Sydney sale continued the downward trend of the previous week. The Northern Indicator fell by 23 cents on Wednesday with losses occurring across the entire micron range. Thursday's sale saw the market stabilise with the Northern Indicator falling by a single cent to end the week at 2,050 c/kg clean. Some micron types recorded gains on Thursday, with the 19.5 to 21 micron indicators overcoming the previous day's losses to finish the week in positive territory. Better style 19 µm and finer wools with favourable additional measurements maintained buyer support. However, the finer micron types all fell for the week, with 16.5 µm lots falling by 100c. A selection of non-mulesed lots attracted high premiums. The Sydney pass-in rate was 9.7%.
- A selection of well grown and well-prepared wool dominated this week's Melbourne offering. Although a limited supply of Spinners style superfine lots, 17.5 µm and finer, contributed to the overall softer tone. The first day of the sale saw the Southern Indicator lose 19 cents. Thursday's sale saw gain in all microns 20 µm and finer. While these were not enough to recoup all of the previous day's losses, the Southern Indicator remained at the same level as Wednesday's close - 1,956 c/kg clean. High VM skirtings and oddments saw the Merino Carding indicator fall 49 cents to 1,438 c/kg clean. The pass-in rate in Melbourne was 10.7%.
- The Fremantle sale followed the same trend as the Eastern States markets. Wednesday saw the Western Indicator fall by 26 cents, however gains in 18.5 to 22 micron types on Thursday saw the indicator recover 17 cents to finish the week at 2,132 just 9 cents lower than the previous week. Fremantle's pass-in rates was 11.8%.

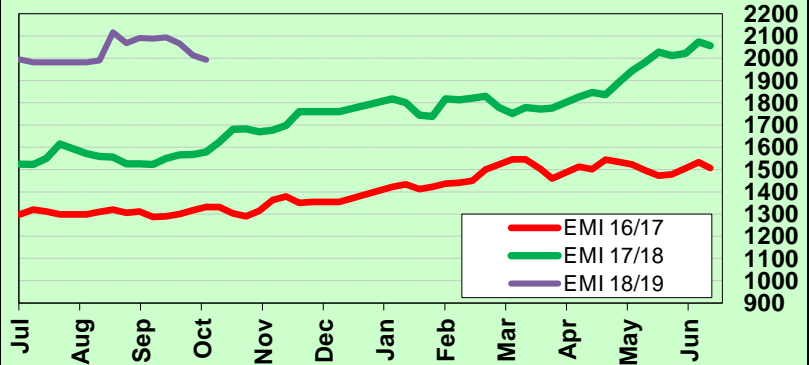
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	2050	-24	1956	-19	2132	-9

MICRON PRICE GUIDES						
16.5	2957	-100	2888n	-92	-	-
17	2869	-79	2773	-49	-	-
17.5	2723	-39	2659	-54	2592n	-
18	2583	-32	2542	-28	2493n	-32
18.5	2488	-13	2438	-24	2397	-19
19	2346	-12	2346	-3	2323	+1
19.5	2287	+12	2271	-2	2256	+3
20	2225	+5	2221	+4	2207	+18
21	2186	+8	2166	-7	2175	+10
22	-	-	2166	-4	2156n	-6
23	-	-	2150n	-20	-	-
24	-	-	2000n	-16	-	-
25	1684n	-	1649n	-35	-	-
26	1351n	-50	1443n	-30	-	-
28	904n	-	880	-30	-	-
30	701n	-	729	-1	-	-
32	-	-	491n	+7	-	-
MC	1385	-34	1438n	-49	1389n	-37

AWEX EMI 2016/17 & 2017/18 Season vs Current

Currently: 1992 c/kg clean



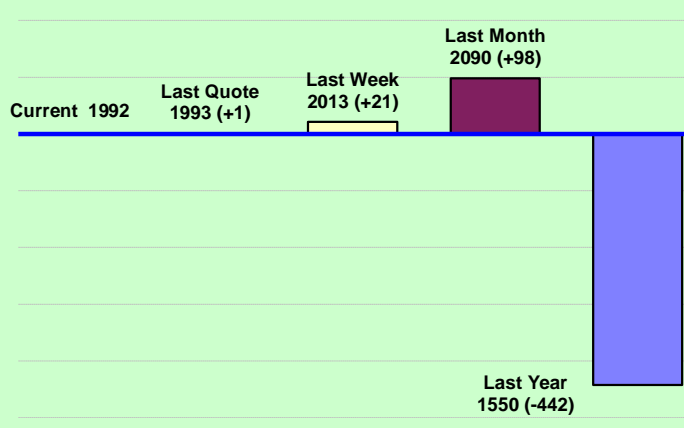
Upcoming Auction Volumes

	11/10/2018	18/10/2018	25/10/2018
Northern	S15	S16	S17
Sydney	8,905	9,540	10,515
Southern	M15	M16	M17
Melbourne	17,235	21,500	19,246
Western	F15	F16	F17
Fremantle	8,327	7,500	7,400
Total	34,467	38,540	37,161

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	9,730	10,207	9,221	9.7%
Southern	21,390	21,124	18,858	10.7%
Western	6,550	6,986	6,163	11.8%
TOTAL	37,670	38,317	34,242	10.6%

AWEX Weekly Eastern Market Indicator



AUD vs USD from 06-Jul-04 to 04-Oct-18



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1992	2923	2821	2691	2563	2463	2346	2279	2223	2176	2166	2150	1667	892	0.708
10 year Average	1180	1765	1660	1596	1532	1465	1395	1333	1279	1247	1217	1185	1082	664	0.866
This time last year	1550	2291	2242	2202	2108	1976	1838	1744	1658	1570	1504	1471	1178	797	0.783
10 year High	2116	3187	3007	2831	2683	2569	2462	2414	2382	2354	2350	2308	2153	1050	1.090
10 year Low	721	1259	1152	1092	1021	955	887	802	723	672	662	647	631	423	0.604
% Reported above current	3%	6%	3%	2%	1%	1%	2%	2%	3%	3%	3%	3%	2%	7%	92%
Diff b/w High & Current	124	265	186	140	120	106	116	135	159	178	184	158	487	158	0.382
Diff b/w Ave & Current	812	1157	1161	1095	1030	998	951	946	944	929	949	965	585	228	-0.158

Percentile Bands

95%	1815	2981	2755	2546	2372	2224	2121	2040	1967	1894	1848	1802	1592	927	1.050
90%	1559	2597	2463	2323	2189	2071	1929	1780	1658	1580	1506	1458	1629	853	1.040
80%	1359	2257	2194	2127	1997	1837	1650	1527	1479	1432	1388	1358	1388	800	1.010
75%	1302	1995	1776	1736	1684	1623	1558	1476	1420	1391	1368	1337	1326	769	0.985
60%	1218	1594	1559	1528	1494	1453	1402	1367	1331	1303	1259	1227	1241	680	0.912
50%	1120	1541	1472	1437	1397	1345	1304	1278	1242	1229	1205	1171	1139	662	0.870
40%	1069	1478	1382	1333	1305	1266	1229	1192	1172	1161	1147	1126	1082	639	0.790
25%	994	1397	1293	1258	1211	1175	1136	1105	1077	1069	1047	1016	1009	562	0.760
10%	848	1315	1240	1190	1153	1101	1029	953	876	841	819	802	875	459	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Oct-2018		2510	2430	2380	2330	2280	2190	2155	2150	2120	2050	900
Nov-2018		2490	2410	2360	2310	2260	2190	2155	2150	2120	2050	890
Dec-2018		2430	2350	2300	2250	2200	2140	2105	2100	2070	2000	880
Jan-2019		2530	2450	2400	2220	2170	2140	2105	2100	2070	2000	870
Feb-2019		2400	2320	2270	2220	2170	2140	2105	2100	2070	2000	860
Mar-2019		2390	2310	2260	2210	2160	2130	2095	2090	2060	1990	850
Apr-2019		2380	2300	2250	2200	2150	2120	2085	2080	2050	1980	830
May-2019		2375	2295	2245	2195	2145	2090	2055	2050	2020	1950	800
Jun-2019		2370	2290	2240	2190	2140	2085	2050	2045	2015	1945	795
Jul-2019		2360	2280	2230	2180	2130	2080	2045	2040	2010	1940	790
Aug-2019		2350	2270	2220	2170	2120	2060	2025	2020	1990	1920	770
Sep-2019		2340	2260	2210	2160	2110	2050	2015	2010	1980	1910	760
Oct-2019		2330	2250	2200	2150	2100	2040	2005	2000	1970	1900	750
Nov-2019		2330	2250	2200	2150	2100	1990	1955	1950	1920	1850	700
Dec-2019		2330	2250	2200	2150	2100	1990	1955	1950	1920	1850	700

All prices on this sheet are listed in c/kg clean. Basis Contract prices are indicative only. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.