

Wool Weekly

LANDMARK

Friday, 1 March 2019

Wool Market Movements

- The recent run of EMI gains could not be sustained this week, with it closing at 2,016 c/kg clean down 11 cents. The recent run of price increases enticed more growers to offer their wool for sale with 48,948 bales on offer (the third largest sale of the season) with 8.4% passed in. Despite the softer market, all three regional indicators gained ground on the last day of their sales.
- A designated Australian Superfine auction in Sydney this week comprised a large offering of >18.5 µm MF 4 and ASF lots with high strength and low midbreaks. While these attracted solid buyer competition, the discounts they applied to less favoured lots led to price falls in the finer end of the Micron Price Guides (MPGs). The broader MPGs also lost ground, being down by 30 to 36 cents. The market rebounded on Thursday with single digit gains in most MPGs, but this was not enough for any of the Merino MPGs to finish the week in positive territory. The Northern Regional Indicator closed the week at 2,063 c/kg clean down 11 cents with the Northern Merino Carding Indicator losing 5 cents to 1,210 c/kg clean. The Sydney pass-in rate was 5.4%
- Another 3-day sale in Melbourne this week started with early losses on Tuesday but recovered as a large selection of best style, high strength and low VM wools piqued the interest of buyers. Tuesday finished with losses in all Merino MPGs. Wednesday's offering was characterised by a large volume of 19 to 21 µm lots with low yields and low strength and most MPGs, except the 18, 18.5 ad 19.5 µm, lost ground. A limited number of best style lots with favourable additional measurements forced buyers to compete more strongly during Thursday's sale. While this produced increases across all Merino MPGs, this was not enough to maintain the recent gains in the Southern Regional Indicator which fell by 11 cents for the week to 1,987 c/kg clean. The 32 µm crossbred MPG gained 20 cents for the week and the Southern Merino Carding Indicator gained 8 cents to 1,176 c/kg clean. The Melbourne pass-in rate was 9.1%
- The Fremantle market performed strongly on Wednesday recording small increases in all MPGs despite a larger than normal offering. The positive sentiment continued Thursday with further gains across all Merino fleece lots. Merino Skirtings and Oddments trended dearer this week. The Western Regional Indicator continued its run of weekly gains adding a further 16 cents to close at 2,177 c/kg clean, while the Western Merino Carding Indicator lost 6 cents to 1,183 c/kg clean. The Fremantle pass-in rate was 10%

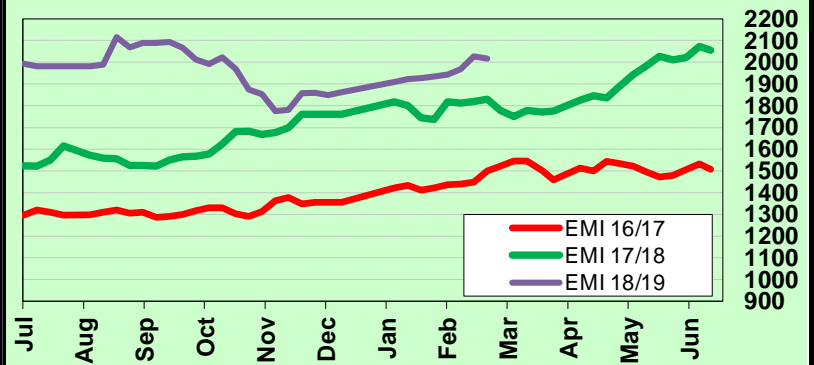
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	2063	-11	1987	-11	2177	+16

MICRON PRICE GUIDES						
16.5	2665	-2	2562n	-24	2695n	-
17	2612	-8	2524	-25	2636n	-
17.5	2560	-12	2481	-39	2502n	-
18	2525	-8	2468	-20	2406n	+9
18.5	2441	-10	2405	-18	2384n	+11
19	2396	-26	2374	-10	2383	+36
19.5	2378	-26	2357	-9	2351	+18
20	2357	-33	2339	-23	2347	+21
21	2338n	-30	2333	-11	2334	+32
22	-	-	2330n	+7	2295n	+16
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	-	-	-	-	-	-
26	1436n	+22	-	-	-	-
28	1151n	-2	1133	-12	-	-
30	-	-	971	-12	-	-
32	-	-	591n	+20	-	-
MC	1210	-5	1176n	+8	1183n	-6

AWEX EMI 2016/17 & 2017/18 Season vs Current

Currently: 2016 c/kg clean



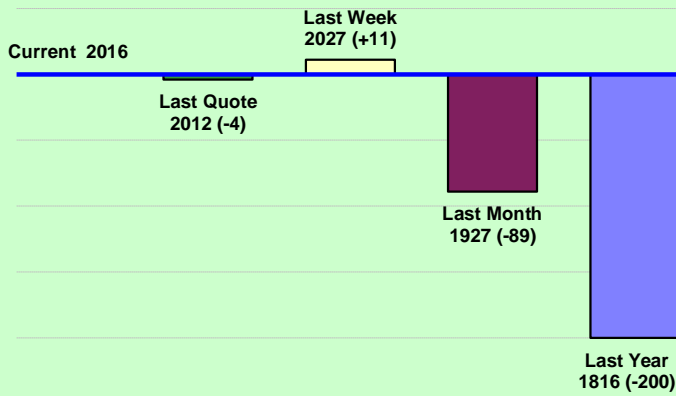
Upcoming Auction Volumes

	5/03/2019	12/03/2019	19/03/2019
Northern	S36	S37	S38
Sydney	10,712	9,800	9,530
Southern	M36	M37	M38
Melbourne	26,597	18,060	19,550
Western	F36	F37	F38
Fremantle	8,819	8,600	8,350
Total	46,128	36,460	37,430

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,041	12,341	11,676	5.4%
Southern	16,934	25,100	22,816	9.1%
Western	8,300	11,507	10,354	10.0%
TOTAL	35,275	48,948	44,846	8.4%

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 28-Feb-19



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	2016	2614	2568	2521	2497	2423	2385	2368	2348	2336	2330	-	-	1142	0.715
10 year Average	1221	1803	1701	1638	1575	1509	1441	1382	1331	1300	1269	1227	977	681	0.860
This time last year	1830	3044	2804	2620	2395	2242	2144	2067	2010	1938	1909	1840	1307	808	0.773
10 year High	2116	3187	3007	2831	2683	2569	2462	2414	2391	2371	2350	2308	1828	1150	1.090
10 year Low	721	1259	1152	1092	1021	955	887	802	734	712	702	692	551	424	0.633
% Reported above current	2%	10%	8%	7%	3%	2%	1%	1%	1%	1%	1%	0%	0%	0%	92%
Diff b/w High & Current	100	574	439	311	186	146	77	46	43	36	20	-	-	8	0.375
Diff b/w Ave & Current	795	810	867	882	922	914	944	985	1017	1035	1061	-	-	461	-0.146

Percentile Bands

95%	1927	2981	2760	2575	2426	2334	2276	2247	2223	2198	2172	2116	1457	944	1.050
90%	1773	2608	2515	2447	2312	2183	2086	2008	1931	1861	1723	1542	1237	884	1.040
80%	1433	2383	2284	2203	2085	1913	1761	1660	1554	1476	1426	1372	1149	814	1.010
75%	1341	2215	2176	2045	1932	1808	1634	1514	1461	1414	1384	1351	1116	786	0.985
60%	1239	1630	1585	1557	1519	1476	1429	1394	1348	1320	1285	1239	1002	692	0.912
50%	1155	1551	1490	1467	1435	1400	1340	1304	1267	1248	1222	1188	931	669	0.869
40%	1089	1487	1391	1350	1320	1291	1259	1226	1200	1182	1163	1136	900	648	0.787
25%	1017	1398	1298	1263	1219	1189	1166	1137	1119	1105	1085	1057	857	587	0.757
10%	870	1315	1240	1192	1154	1106	1043	968	918	893	864	834	687	462	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Mar-2019		2435	2430	2400	2340	2320	2290	2285	2280	2250	2180	1080
Apr-2019		2385	2380	2350	2330	2310	2280	2275	2270	2240	2170	1000
May-2019		2325	2320	2290	2280	2260	2230	2255	2250	2220	2150	1000
Jun-2019		2325	2320	2290	2280	2260	2230	2255	2250	2220	2150	1000
Jul-2019		2265	2260	2230	2220	2200	2170	2065	2060	2030	1960	900
Aug-2019		2265	2260	2230	2220	2200	2170	2065	2060	2030	1960	890
Sep-2019		2265	2260	2230	2220	2200	2170	2055	2050	2020	1950	880
Oct-2019		2245	2240	2210	2200	2180	2150	2055	2050	2020	1950	870
Nov-2019		2235	2230	2200	2190	2170	2140	2055	2050	2020	1950	860
Dec-2019		2225	2220	2190	2180	2160	2130	2055	2050	2020	1950	850
Jan-2020		2215	2210	2180	2170	2150	2120	2005	2000	1970	1900	840
Feb-2020		2205	2200	2170	2160	2140	2110	1985	1980	1950	1880	830
Mar-2020		2195	2190	2160	2150	2130	2100	1965	1960	1930	1860	820
Apr-2020		2185	2180	2150	2140	2120	2090	1945	1940	1910	1840	810
May-2020		2175	2170	2140	2130	2110	2080	1925	1920	1890	1820	800

All prices on this sheet are listed in c/kg clean. Basis Contract prices are **indicative only**. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.