

Wool Weekly

LANDMARK

Friday, 16 August 2019

Wool Market Movements

- Another week of significant price decreases saw the EMI close at its lowest level in more than 2 years. A continuing lack of buyer confidence resulted in the EMI losing 163 cents to 1,513 c/kg clean. Not surprisingly woolgrowers were reluctant to sell at these levels, with 16.7% of the 35,423 bales on offer withdrawn prior to sale and a further 35.8% passed in. Sales will be held in the eastern centres only next week, with 33,696 bales currently rostered for sale.
- The Northern market experienced price falls of up 125 cents on Wednesday with reductions occurring in all Merino Price Guides. While further falls occurred on Thursday, the price drops were much smaller (20 to 81 cents). The price falls for best style fine lots (< 18.5 µm) with favourable additional measurements were about a third or less of those for other types on both sale days. But these lots were in short supply. Merino skirtings and Crossbreds followed the same trend as the Merino fleece lots with large falls (up to 200 cents for skirtings and 160 cents for crossbreds) on Wednesday and further smaller falls on Thursday. The Northern Regional Indicator lost 166 cents to close at 1,538 c/kg clean and the Northern Merino Carding Indicator fell 47 cents to 993 c/kg clean. The Sydney pass-in rate was 34.5%.
- A similar story in Melbourne this week with significant price reductions on Wednesday and further reductions occurring on Thursday. Lower style lots with unfavourable additional measurements bore the brunt of the price falls. Finer, best style lots (< 18.5 µm) and those with a 'Non Mulesed' declaration did attract some competition and lost about a third of the discounts applied to the bulk of the southern offering. The southern Merino skirtings and crossbred markets followed the lead of the Merino fleeces market. The oddment market was quite stable in comparison, easing by about 35 cents. The Southern Regional Indicator fell 161 cents to 1,498 c/kg clean, while the Southern Merino Carding Indicator dropped just 28 cents to 1,020 c/kg clean. The Melbourne pass-in rate was 30.1%.
- The West was not immune to the trends in the east and lost significant ground, with price falls of up to 115 cents on Wednesday and up to 96 cents on Thursday. Merino skirtings followed the same trend. Surprisingly, some oddment lots managed to hold their ground and even record price gains. There was strong seller resistance in Fremantle with 29.4% of Merino fleece lots withdrawn prior to sale and 54.8% passed in. The Western Regional Indicator closed at 1,598 c/kg clean, down 162 cents and the Western Merino Carding Indicator fell just 12 cents to 1,044 c/kg clean.

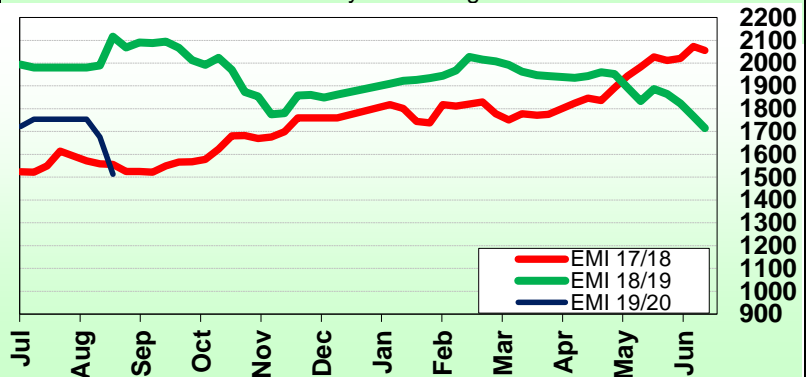
AWEX WEEKLY WOOL PRICES

Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1538	-166	1498	-161	1598	-162

MICRON PRICE GUIDES						
16.5	2020	-103	1973n	-138	-	-
17	2000	-117	1963	-107	-	-
17.5	1973	-127	1962	-84	-	-
18	1932	-143	1923	-117	1717n	-160
18.5	1869	-132	1858	-126	1709n	-159
19	1766	-157	1753	-167	1670n	-194
19.5	1715	-199	1713	-196	1658n	-205
20	1711	-198	1698	-211	1648n	-212
21	1695n	-205	1694	-204	1648n	-210
22	-	-	1693	-211	-	-
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	-	-	-	-	-	-
26	1150n	-170	-	-	-	-
28	835n	-165	830	-164	-	-
30	-	-	659n	-134	-	-
32	-	-	-	-	-	-
MC	993	-47	1020n	-28	1044n	-12

AWEX EMI 2017/18 & 2018/19 Seasons vs Current

Currently: 1513 c/kg clean



760

20/08/2019

27/08/2019

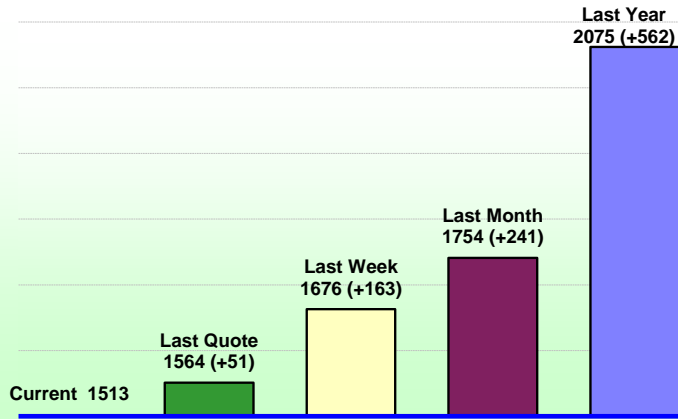
3/09/2019

	S08	S09	S10
Northern			
Sydney	11,194	10,025	10,260
Southern	M08	M09	M10
Melbourne	22,502	17,356	19,755
Western	F08	F09	F10
Fremantle	RECESS	7,400	7,450
Total	33,696	34,781	37,465

THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,810	13,052	8,548	34.5%
Southern	16,025	15,442	10,797	30.1%
Western	6,850	6,929	3,698	46.6%
TOTAL	33,685	35,423	23,043	34.9%

AWEX Weekly Eastern Market Indicator Quote Comparisons



AUD vs USD from 06-Jul-04 to 15-Aug-19



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
Current MPG's	1513	1997	1982	1968	1928	1864	1760	1714	1705	1695	1693	-	-	833	0.678
10 year Average	1272	1847	1750	1691	1629	1564	1499	1443	1396	1364	1330	1264	1133	1003	0.868
This time last year	2116	3187	3007	2831	2671	2562	2462	2414	2382	2354	2350	2308	1801	964	0.726
10 year High	2116	3187	3007	2831	2683	2569	2462	2414	2391	2371	2350	2308	2153	1323	1.090
10 year Low	766	1265	1172	1137	1077	1019	945	856	793	776	764	753	727	432	0.670
% Reported above current	21%	33%	32%	31%	29%	27%	24%	21%	17%	15%	14%	0%	0%	20%	100%
Diff b/w High & Current	603	1191	1025	864	755	705	703	700	687	677	657	-	-	491	0.412
Diff b/w Ave & Current	241	149	231	277	299	300	261	271	309	331	363	-	-	-171	-0.190

Percentile Bands

95%	1960	2984	2761	2579	2439	2354	2300	2276	2260	2240	2222	2146	1504	1028	1.050
90%	1836	2613	2523	2475	2362	2248	2159	2094	2073	2068	2034	1679	1258	935	1.040
80%	1525	2468	2351	2243	2140	2014	1875	1743	1626	1533	1463	1386	1174	833	1.010
75%	1422	2319	2238	2175	2073	1892	1750	1651	1543	1462	1416	1357	1127	810	0.985
60%	1265	1809	1667	1596	1549	1502	1470	1424	1377	1340	1309	1265	1011	733	0.914
50%	1206	1577	1532	1516	1481	1444	1395	1361	1319	1291	1252	1205	943	678	0.875
40%	1112	1516	1437	1393	1359	1330	1297	1270	1234	1219	1197	1155	911	658	0.787
25%	1038	1406	1327	1282	1257	1233	1199	1168	1145	1135	1120	1082	881	618	0.757
10%	914	1331	1249	1206	1171	1136	1082	1016	971	946	924	892	705	469	0.718

Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Aug-2019		1585	1580	1550	1540	1520	1510	1505	1500	1470	1400	650
Sep-2019		1565	1560	1530	1520	1500	1490	1485	1480	1450	1380	640
Oct-2019		1995	1990	1960	1950	1930	1920	1465	1460	1430	1360	630
Nov-2019		1985	1980	1950	1940	1920	1910	1445	1440	1410	1340	620
Dec-2019		1975	1970	1940	1930	1910	1900	1425	1420	1390	1320	610
Jan-2020		1965	1960	1930	1920	1900	1890	1705	1700	1670	1600	600
Feb-2020		1935	1930	1900	1890	1870	1860	1695	1690	1660	1590	590
Mar-2020		1915	1910	1880	1870	1850	1840	1685	1680	1650	1580	580
Apr-2020		1895	1890	1860	1850	1830	2007	1675	1670	1640	1570	570
May-2020		1865	1860	1830	1820	1800	1997	1665	1660	1630	1560	560
Jun-2020		1725	1720	1690	1680	1660	1977	1655	1650	1620	1550	550
Jul-2020		1715	1710	1680	1670	1650	1957	1645	1640	1610	1540	540
Aug-2020		1705	1700	1670	1660	1640	1937	1635	1630	1600	1530	530
Sep-2020		1695	1690	1660	1650	1630	1917	1625	1620	1590	1520	520
Oct-2020		1685	1680	1650	1640	1620	1918	1615	1610	1580	1510	510

All prices on this sheet are listed in c/kg clean. Basis Contract prices are **indicative only**. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.