

# Wool Weekly

# LANDMARK

Friday, 6 September 2019

## Wool Market Movements

- This week's sales started slowly but gained momentum as the sales progressed and buyer confidence returned to the market. Gains in most Merino Price Guides (MPGs) on Thursday boosted the EMI by 22 cents, and it closed the week at 1,365 c/kg clean just 10 lower than last week. Increased demand in the Merino carding sector pushed the Northern, Southern and Western carding indicators into positive territory. The national pass-in rate was 11.5%. Next week 27,923 bales are on offer.
- While price reductions continued in Sydney on Wednesday, they were significantly lower than last week. Thursday's sale saw increases in all MPGs, up by 27 to 43 cents. Best and Good style Merino fleece lots with favourable additional measurements held their value on Wednesday and gained between up to 60 cents on Thursday. Wednesday's Merino Skirtings market lost ground early but strengthened as the sale progressed with some lots gaining ground on the last sale. Thursday saw further gains of up to 30 cents. Broader (> 28 µm) crossbred lots gained ground on Wednesday and held that level on Thursday. Oddment lots eased on Wednesday but gained 20 to 30 cents on Thursday. The Northern Regional Indicator gained 3 cents to 1,408 c/kg clean and the Northern Merino Carding Indicator rose 8 cents to 814 c/kg clean. The Sydney pass-in rate was 14.9%.
- The Melbourne Merino fleece market opened easier on Wednesday but strengthened as the sale progressed. The positive momentum continued Thursday with upward movement in most MPGs. Non-mulesed lots again performed strongly and maintained last week's levels. Merino skirtings lost ground on Wednesday, particularly those with >5% VM. Low VM lots (<4%) increased by up to 20 cents on Thursday. Well-prepared crossbred lots maintained their value. Oddment lots eased on Wednesday but strengthened somewhat on Thursday. The Southern Regional Indicator fell 18 cents to 1,338 c/kg clean and the Southern Merino Carding Indicator gained 26 cents to 821 c/kg clean. The Melbourne pass-in rate was 9.4%.
- A single day sale in Fremantle with a limited selection of just 2,119 Merino fleece bales available as 32% of the offering was withdrawn prior to sale. The Merino MPGs lost between 26 to 39 cents, although the sale did strengthen as the day progressed. Merino Skirtings lost up to 70 cents with those carrying >5% VM least affected. The few available oddments lots gained up to 15 cents. The Western Regional Indicator ended the sale at 1,383 c/kg clean down 33 cents. The Western Merino Carding Indicator gained 12 cents to 855 c/kg clean. The Fremantle pass-in rate was 11.9%.

## AWEX WEEKLY WOOL PRICES

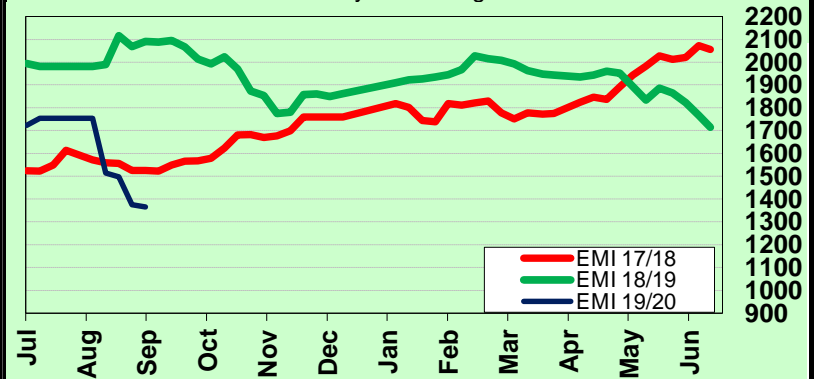
Regional Indicator	North	Wkly Chg	South	Wkly Chg	West	Wkly Chg
c/kg clean	1408	+3	1338	-18	1383	-33

MICRON PRICE GUIDES						
16.5	1880	0	1882n	+25	-	-
17	1842	-3	1823	+4	-	-
17.5	1810	-8	1808	-7	-	-
18	1783	-12	1747	-7	1577	-26
18.5	1714	-4	1679	-9	1553	-29
19	1578	-15	1582	-29	1510	-39
19.5	1530	-14	1518	-16	1477	-30
20	1497	-18	1481	-23	1451	-26
21	1487n	-12	1477	-26	1438	-35
22	-	-	1478n	-8	-	-
23	-	-	-	-	-	-
24	-	-	-	-	-	-
25	-	-	-	-	-	-
26	1100n	-	-	-	-	-
28	853n	+10	849	+3	-	-
30	-	-	703	+5	-	-
32	-	-	456n	-8	-	-
MC	814n	+8	821n	+26	855	+12

## AWEX EMI 2017/ 18 & 2018/ 19 Seasons vs Current

Currently: 1365 c/kg clean



760

10/09/2019

17/09/2019

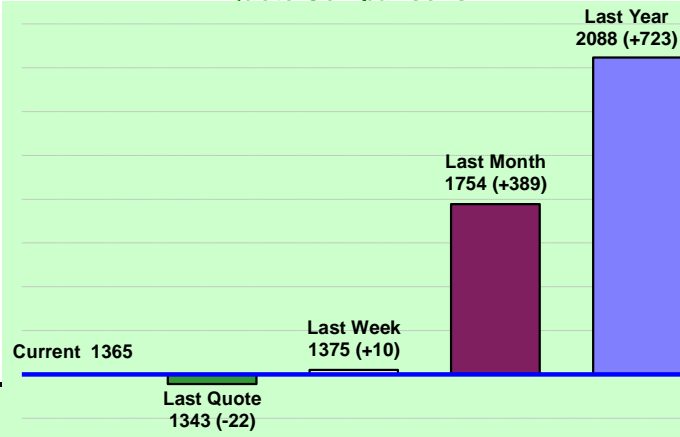
24/09/2019

	S11	S12	S13
Northern			
Sydney	6,289	8,950	7,670
Southern	M11	M12	M13
Melbourne	16,237	18,765	14,484
Western	F11	F12	F13
Fremantle	5,397	7,500	6,500
<b>Total</b>	<b>27,923</b>	<b>35,215</b>	<b>28,654</b>

## THIS WEEK'S SALES STATISTICS

Centre	Bales Originally	Bales Offered	Bales Sold	Pass in Rate
Northern	10,260	7,039	5,990	14.9%
Southern	19,755	11,619	10,529	9.4%
Western	7,450	3,036	2,675	11.9%
<b>TOTAL</b>	<b>37,465</b>	<b>21,694</b>	<b>19,194</b>	<b>11.5%</b>

### AWEX Weekly Eastern Market Indicator Quote Comparisons



### AUD vs USD from 06-Jul-04 to 05-Sep-19



Micron	EMI	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	25	28	AUD
<b>Current MPG's</b>	1365	1881	1833	1809	1765	1697	1580	1524	1489	1482	1478	-	-	851	0.682
<b>10 year Average</b>	1273	1847	1751	1692	1630	1565	1499	1444	1397	1365	1331	1264	1133	1003	0.867
<b>This time last year</b>	2088	3055	2946	2771	2643	2542	2429	2358	2310	2272	2259	2237	1766	971	0.717
<b>10 year High</b>	2116	3187	3007	2831	2683	2569	2462	2414	2391	2371	2350	2308	2153	1323	1.090
<b>10 year Low</b>	766	1265	1172	1137	1077	1019	945	856	793	776	764	753	727	432	0.670
<b>% Reported above current</b>	28%	37%	32%	33%	32%	31%	32%	28%	27%	23%	19%	0%	0%	17%	99%
<b>Diff b/w High &amp; Current</b>	751	1306	1174	1022	918	872	882	890	902	889	872	-	-	472	0.408
<b>Diff b/w Ave &amp; Current</b>	92	34	81	117	135	132	81	80	92	117	147	-	-	-152	-0.185

#### Percentile Bands

<b>95%</b>	1960	2983	2760	2578	2438	2353	2299	2276	2260	2240	2222	2146	1504	1026	1.050
<b>90%</b>	1835	2613	2523	2474	2361	2244	2158	2088	2072	2067	2033	1679	1258	933	1.040
<b>80%</b>	1525	2463	2348	2243	2138	2011	1868	1741	1626	1535	1467	1386	1174	836	1.010
<b>75%</b>	1424	2317	2234	2172	2072	1889	1748	1652	1546	1470	1417	1357	1127	813	0.985
<b>60%</b>	1267	1825	1672	1599	1550	1507	1473	1428	1379	1343	1310	1265	1011	734	0.913
<b>50%</b>	1207	1578	1536	1517	1484	1445	1397	1362	1323	1294	1253	1205	943	678	0.872
<b>40%</b>	1112	1517	1438	1394	1361	1332	1298	1271	1235	1220	1197	1155	911	659	0.786
<b>25%</b>	1038	1406	1327	1282	1258	1233	1199	1169	1146	1136	1122	1082	881	619	0.756
<b>10%</b>	915	1331	1250	1206	1171	1136	1082	1017	971	946	924	892	705	470	0.717

#### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	28
Sep-2019		1595	1590	1560	1550	1530	1520	1455	1450	1420	1350	810
Oct-2019		1595	1590	1560	1550	1530	1520	1465	1460	1430	1360	780
Nov-2019		1595	1590	1560	1550	1530	1520	1475	1470	1440	1370	780
Dec-2019		1595	1590	1560	1550	1530	1520	1465	1460	1430	1360	780
Jan-2020		1565	1560	1530	1520	1500	1490	1445	1440	1410	1340	750
Feb-2020		1515	1510	1480	1470	1450	1440	1405	1400	1370	1300	730
Mar-2020		1465	1460	1430	1420	1400	1390	1385	1380	1350	1280	710
Apr-2020		1445	1440	1410	1400	1380	1370	1365	1360	1330	1260	690
May-2020		1425	1420	1390	1380	1360	1350	1345	1340	1310	1240	670
Jun-2020		1405	1400	1370	1360	1340	1330	1325	1320	1290	1220	650
Jul-2020		1385	1380	1350	1340	1320	1310	1305	1300	1270	1200	630
Aug-2020		1365	1360	1330	1320	1300	1290	1285	1280	1250	1180	610
Sep-2020		1345	1340	1310	1300	1280	1270	1265	1260	1230	1160	590
Oct-2020		1325	1320	1290	1280	1260	1250	1245	1240	1210	1140	570
Nov-2020		1305	1300	1270	1260	1240	1230	1225	1220	1190	1120	550

All prices on this sheet are listed in c/kg clean. Basis Contract prices are **indicative only**. The levels are published to use purely as a guide. For more information regarding forward contracts or to submit a GTC or Target order, contact your local Landmark wool manager, or call Landmark Risk Management on 1800 629 396.

Please use above figures as a guide to submit your GTC or Target orders. Call 1800 629 396.