AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Australia

Differences in AWEX MPGs

Western Market Indicator

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AWIS WOOL MARKET REVIEW

Week Ending 14 February 2020 (Week 33)

The AWEX EMI finished at 1568ϕ , 9ϕ lower (-0.6%) in Australian currency and 12ϕ lower (-1.1%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 33.

40,176 bales were on offer nationally, compared with 30,562 bales last sale. 22.0% of the offering was passed in after 8.1% of the potential offering was withdrawn prior to sale. This week's sale included the annual special offering of Tasmanian wool.

AWEX reports that the value of the wool sold was \$54.0 million (\$1,724 per bale), taking the season total to \$1.325 billion (\$1,710 per bale). The number of bales sold at auction this season is now 16.9% less than in 2018/19.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 33)								
Centre	Last Sale		Day-to	Day-to-Day Changes (Week 33)			Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	32	1577	+2	-9	-2	-9 (-0.6%)	1568	-12	-1
Northern	32	1612	No Sale	-3	-5	-8 (-0.5%)	1604	-12	+1
Southern	32	1555	+3	-12	0	-9 (-0.6%)	1546	-12	0
Western	32	1709	No Sale	-23	-19	-42 (-2.5%)	1667	-35	-20

The market eased slightly under the pressure of the continuing uncertainty associated with the outbreak of coronavirus (now known as COVID-19) and the largest offering of the current three weeks sale period. Sellers continued to show a reluctance to sell if not satisfied with prices when 8.1% of the offering was withdrawn prior to sale and 22.0% was passed-in.

Although the overall movement in the Merino Micron Price Guides was down, AWEX reports that there was strong demand for the best Spinners types from Tasmania. Crossbred prices moved up again this week, while Oddments eased.

The US Exchange Rate finished 0.41¢ (-0.6%) lower to close at 67.19¢ on Thursday.

18.5 and 22.0

-20 (-1.2%)

Buyers for China were dominant, with support from buyers for Europe (particularly among the Tasmanian wools) and India. Looking ahead, offerings for the coming three sales are expected to range from 35,190 bales to 42,950 bales and to be 13.3% less than in the same period last year. The forecast progressive difference to Week 36 is -10.8%.

In other countries, the South African Cape Wools Indicator was up by 0.4% since last week against a 0.8% depreciation of the Rand against the US Dollar and a 0.2% appreciation against the Euro.

17.5 and 22.0

17.0 and 22.0

-463 (-21.7%)

16.5 and 22.0

-451 (-21.4%)

18.0 and 22.0

North	No 22.0μ MPG	No 22.0μ MPG No 22.0μ MPG		Νο 22.0μ ΜΕ	PG No 22.0µ MPG
South	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MF	PG No 22.0µ MPG
Market Indicator		Changes From			
	Four Sales Ago	Start of	We	eek 33	Season Average to
	Week 29	the Season Last Year		Week 33 Last Year	
Eastern Market Indicator	-41 (-2.5%)	-171 (-9.8%	(a) -400	(-20.3%)	-403 (-20.6%)

-214 (-11.4%)

		S	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa		1710	1710	10.0	10.0	17.0	17.10	20.0	21.0			20
Change ¢	-21	-23	-26	+5	-9	-8	-10	-11	-31			
Change %	-1.0%	-1.1%	-1.3%	+0.3%	-0.5%	-0.4%	-0.6%	-0.6%	-1.7%			
Since Start of	f the Seasor	1										
Change ¢	-16	-88	-141	-179	-196	-219	-229	-241	-262			
Change %	-0.7%	-4.1%	-6.6%	-8.5%	-9.6%	-10.8%	-11.3%	-11.9%	-13.0%			
Since Same V	Week Last '	Year			•							
Change ¢	-451	-498	-539	-538	-513	-510	-510	-511	-517			
Change %	-17.4%	-19.5%	-21.3%	-21.7%	-21.7%	-21.9%	-22.1%	-22.2%	-22.7%			

Sale	-to-Sale C	hanges in O	ther Averag	ge AWEX I	Price Guides	S		
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢		+43	+45	+15	0	-23		
Change %		+3.9%	+5.5%	+2.3%	0.0%	-2.0%		
Since Start of	f the Seaso	n						
Change ¢		-203	-180	-187	-174	+138		
Change %		-15.1%	-17.2%	-22.1%	-29.5%	+14.0%		
Since Same V	Week Last	Year		•				
Change ¢		-220	-227	-263	-109	-33		
Change %		-16.2%	-20.8%	-28.5%	-20.8%	-2.8%		

MC Average Merino Cardings Price Guide

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Week Ending 14 February 2020 (Week 33)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the December ABS export data.

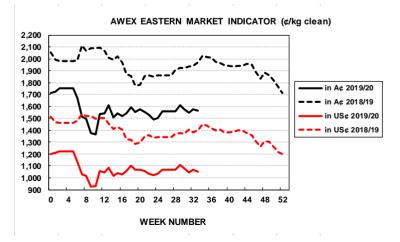
Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale					
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		
North	9,129	7,922	16.4%	5.0%	13.5%	6,626		
South	14,027	21,474	20.1%	10.2%	10.4%	17,150		
West	7,406	10,780	30.0%	5.8%	15.1%	7,550		
Australia	30,562	40,176	22.0%	8.1%	12.3%	31,326		

Progressive Changes from Last Year						
All I	1 st Time Bales					
Bales	%	%				
-29,657	-10.4%	-14.0%				
-70,767	-13.1%	-16.0%				
-7,675	-9.4%					
-108,099	-10.5%	-14.2%				

	Next Sale Offerings and Year-on-Year Differences							
Centre Week 34 Week 35 Week 36 Difference								
North	8,508	9,420	8,230	-18.5%				
South	22,369	20,085	18,410	-17.1%				
West	12,073	8,600	8,550	+2.5%				
New Zealand	2,060		 					
Australia	42,950	38,105	35,190	116,245				
Differences	+7.5%	-22.2%	-22.0%	-13.3%				

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	67.60	-0.42	-0.19	+0.10	+0.19	-0.09	-0.41 (-0.6%)	67.19	67.17	70.36
Euro	61.48	-0.30	-0.04	+0.36	+0.15	+0.17	+0.34 (+0.6%)	61.82	60.42	62.48

Country	% Share of Austr	ght of Wool Shipped	Year-on-Yea	ır % Change		
	December	December July to December Ju		July to December		
	2019	2019/20	2018/19	By Weight	By Value	
China	76.1%	76.8%	74.7%	-12.9%	-32.4%	
India	7.6%	6.2%	6.7%	-22.2%	-37.0%	
Italy	5.1%	5.8%	6.1%	-19.3%	-37.0%	
Czech Republic	3.0%	3.1%	3.8%	-30.2%	-48.6%	
Korea	2.5%	2.1%	3.0%	-35.6%	-46.8%	
Egypt	1.1%	1.3%	0.9%	+21.9%	-5.2%	
Thailand	1.0%	0.9%	1.1%	-25.4%	-47.5%	
Taiwan	0.8%	0.6%	0.8%	-28.2%	-49.8%	
Change all Countries				-15.4%	-34.1%	



AVERAGE EMI					
This Year 1553					
Last Year	1939				
2017/18	1739				
2016/17	1408				
2015/16	1254				

THIS YEA	THIS YEAR'S EMI						
This Week	1568						
First Week	1723						
Low (10/01)	1365						
High (11/01)	1754						
Low (10/01) High (11/01)							

BALES O	BALES OFFERED					
This Year	919,150					
Last Year	1,027,249					
Difference	-108,099					
% Diff	-10.5%					
FIRST OFFEI	RED BALES					
Difference	-14.2%					
% of Offering	90.1%					

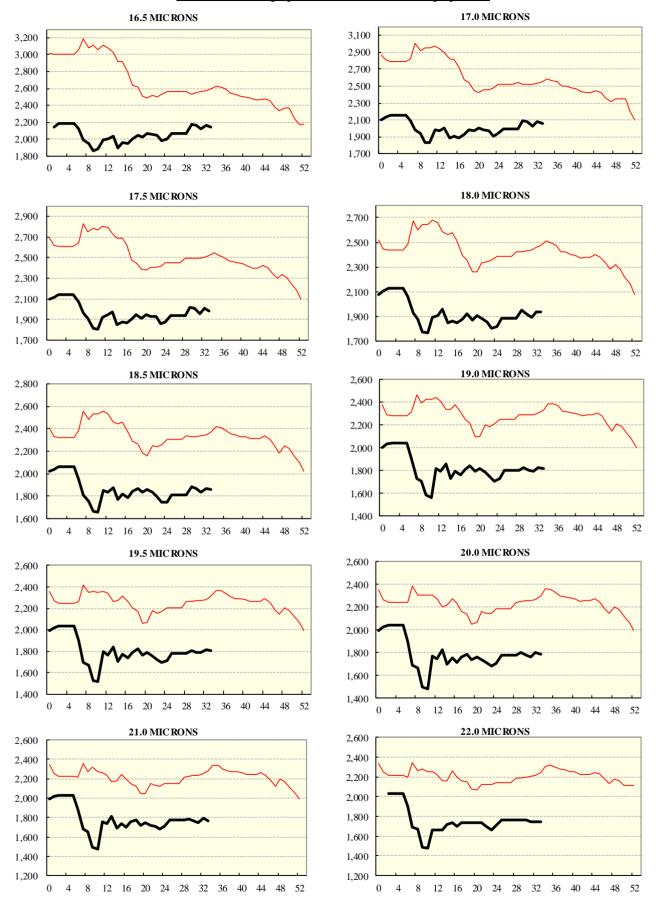
SEASON AVERAGES			
Region	This Year	Diff	
North	1583	-398	
South	1534	-379	
West	1657	-431	

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1604	-155	
South	1546	-179	
West	1667	-214	

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REGION BALES		
This Sale:		
North	7,922	
South	21,474	
West	10,780	
Progressive Totals:		Diff
North	254,461	-10.4%
South	469,706	-13.1%
West	194,983	-3.8%

AVERAGE AWEX MICRON PRICE GUIDES

2019/20 (black graph line) and 2018/19 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2019/20 (black graph line) and 2018/19 (red graph line)

